Notice of Meeting for the
General Government and Finance Advisory Board
of the City of Georgetown
December 4, 2019 at 4:30 PM
at 808 Martin Luther King Jr Street, Georgetown, TX 78626, Community Room

The City of Georgetown is committed to compliance with the Americans with Disabilities Act (ADA). If you require assistance in participating at a public meeting due to a disability, as defined under the ADA, reasonable assistance, adaptations, or accommodations will be provided upon request. Please contact the City Secretary's Office, at least three (3) days prior to the scheduled meeting date, at (512) 930-3652 or City Hall at 808 Martin Luther King Jr. Street, Georgetown, TX 78626 for additional information; TTY users route through Relay Texas at 711.

Legislative Regular Agenda
A Review minutes from the August 28, 2019 General Government and Finance Advisory Board Meeting - Amy Mertink, Board Liaison
B Review minutes from the Oct 30, 2019 General Government and Finance Advisory Board Meeting - Amy Mertink, Board Liaison
C Consideration and possible action to recommend approval of an annual dedicated support contract for facility access control and video surveillance to be provided by Convergint Technologies of Austin, TX in the amount of $89,084.35 per NJPA contract 031517-CTL. --Trish Long, Facilities Superintendent
D Consideration and possible action to recommend approval of a Renewal Agreement with Brandt Company of Austin, Texas through Buyboard contract # 558-18 for heating, ventilation and air conditioning (HVAC) services in the estimated annual amount of $500,000.00----Trish Long, Facilities Superintendent
E Consideration and possible action to approve the purchase of an Aerial Platform Ladder Truck from Siddons-Martin Emergency Group through the Buy-Board Contract #571-18 for a cost not to exceed $1,700,000.00. –Clay Shell, Assistant Fire Chief
F Consideration and possible action to approve the purchase and installation of a Station Alerting System Fire Station No. 6 from US Digital Designs in the amount of $98,937.70 – Eric Johnson, CIP Manager
G Consideration and possible action to approve the purchase of a SCBA Compressor for installation in Fire Station No. 6 from August Industries, Inc. in the amount of $71,456.24 – Eric Johnson, CIP Manager
H Consideration and possible action to approve the purchase and installation of a Station Alerting System Fire Station No. 7 from US Digital Designs in the amount of $114,148.44 – Eric Johnson, CIP Manager
I Consideration and possible action to approve the purchase of a SCBA Compressor for installation in Fire Station No. 7 from August Industries, Inc. in the amount of $71,456.24 – Eric Johnson, CIP Manager

Adjournment

Certificate of Posting

I, Robyn Densmore, City Secretary for the City of Georgetown, Texas, do hereby certify that this Notice of Meeting was posted at City Hall, 808 Martin Luther King Jr. Street, Georgetown, TX 78626, a place readily accessible to the general public as required by law, on the _____ day of ________________, 2019, at
and remained so posted for at least 72 continuous hours preceding the scheduled time of said meeting.

Robyn Densmore, City Secretary
SUBJECT: Review minutes from the August 28, 2019 General Government and Finance Advisory Board Meeting - Amy Mertink, Board Liaison

ITEM SUMMARY: This item was pushed from the Oct 30, 2019 meeting due to an error in the item posting.

FINANCIAL IMPACT: N/A

SUBMITTED BY: Amy Mertink, Board Liaison

ATTACHMENTS:

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<tr>
<td>August minutes</td>
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The General Government and Finance Advisory Board met on Wednesday, Aug 28, 2019 at 4:30 PM in the Community Room at City Hall, 808 Martin Luther King Jr Street, Georgetown, Texas.

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Board Members Present:
Tommy Gonzalez, Chair
Stu McLennan
James Bralski

City Staff Present:
David Morgan, City Manager
Laurie Brewer, Assistant City Manager
Leigh Wallace, Finance Director
Chris Bryce, IT Director
Elaine Wilson, Controller
Rosemary Ledesma, Purchasing Manager
Eric Johnson, CIP Manager
Tadd Phillips, HR Director
Amy Mertink, Admin Assistant

Others present:

Legislative Regular Agenda

Tommy Gonzalez called the meeting to order at 4:31 p.m.

A  Review minutes from the July 24, 2019 General Government and Finance Advisory Board Meeting – Amy Mertink, Board Liaison

Motion to approve by James Bralski, 2nd by Stu McLennan, approved 3-0.

B  Consideration and possible action to recommend to council an award of a Blanket Agreement with W.W. Grainger, Inc. to provide maintenance repair and operations (MRO) supplies, parts, equipment, materials and related services through the Omnia Partners Public Sector Contract #192163 in an amount not to exceed $190,000.--Rosemary Ledesma, Purchasing Manager.

Rosemary Ledesma explained that this is a new contract. It will integrate with the Workday system and orders can be placed online. Tommy Gonzalez inquired about the dollar amount of the contract and Rosemary explained that it is based on past years purchases from Grainger from multiple departments across the city, with additional future purchases also included for items not currently purchased from Grainger. Rosemary also let the board know that legal has reviewed the contract.

Motion to approve by Stu McLennan, 2nd by James Bralski, approved 3-0.
C Consideration and possible action to approve a Construction Contract with Pro Dirt Services, LLC. Of Pflugerville, Texas for the Construction of Downtown Parking Lot Expansion, at and around 321 W. 8th St in the amount of $558,690. – Eric Johnson, CIP Manager.

Eric Johnson showed the progress made on the site demolition and reviewed the site plans, including the planned bus stop area.

Motion to approve by James Bralski, 2nd by Stu McLennan, approved 3-0.

D Consideration and possible action recommending approval of change order #1 with Sierra Cedar for implementation of an Enterprise Resource Planning system in the amount of $121,995. – Leigh Wallace, Finance Director and Chris Bryce, IT Director

Leigh Wallace reviewed the project history, timeline, ten year total cost of ownership, accomplishments in Phase 1, communications that have been done with employees, the Phase 1 Go Live schedule, and Phase 2 accomplishments. Leigh then explained the need for the change order. Chris Bryce explained the technical process for ETL and the amount of time it is consuming. Parts of the process are manual and the data must be checked to ensure it loads correctly. The board asked about project contingency and Leigh verified it has been used for the 3 contractors.

Motion to approve by Stu McLennan, 2nd by James Bralski, approved 3-0.

Motion to adjourn meeting by James Bralski, 2nd by Stu McLennan, approved 3-0. Meeting adjourned at 5:25pm.

__________________________________ ____________  
Tommy Gonzalez    Date  
Board Chair

__________________________________ ____________  
Chere’ Heintzman     Date  
Board Secretary

__________________________________ ____________  
Amy Mertink     Date  
Board Liaison
SUBJECT:
Review minutes from the Oct 30, 2019 General Government and Finance Advisory Board Meeting - Amy Mertink, Board Liaison

ITEM SUMMARY:

FINANCIAL IMPACT:
N/A

SUBMITTED BY:
Courtney Hanson

ATTACHMENTS:

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<td>October Mins</td>
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</table>
The General Government and Finance Advisory Board met on Wednesday, Oct 30, 2019 at 4:30 PM in the Community Room at City Hall, 808 Martin Luther King Jr Street, Georgetown, Texas.

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Board Members Present:
Tommy Gonzalez, Chair
Chere’ Heintzmann, Secretary
Kevin Pitts
Stu McLennan
James Bralski

City Staff Present:
David Morgan, City Manager
Laurie Brewer, Assistant City Manager
Leigh Wallace, Finance Director
Cheryl Turney, Interim Purchasing Manager
Elaine Wilson, Controller
Stan Hohman, Fleet Manager
Courtney Hanson, Office Specialist
Eric Johnson, CIP Manager
Leah Neal, Purchasing Manager
Amy Mertink, Admin Assistant

Others present:

Legislative Regular Agenda
Tommy Gonzalez called the meeting to order at 4:31 p.m.

A Review minutes from the March 6, 2019 General Government and Finance Advisory Board Meeting -Amy Mertink, Board Liaison

This item is being pulled and will be brought back at a future date as there was an error in the item posting.

B Consideration and possible action for the approval to purchase vehicles and equipment in the amount of $1,857,313. --Stan Hohman, Fleet Services Manager

Stan Hohman reviewed the 35 units he is requesting to purchase, 26 being replacement vehicles and 9 being new additions, bringing the total fleet to 627 units. The city is in year three of replacing the hold back vehicles. David Morgan asked Stan to define the term “hold back vehicles” and Stan clarified that they are vehicles that have already been replaced but are held for various reasons, most often they become spares or loners. Stan also let the board know that the city is on pace with the regular replacement schedule.

Tommy Gonzalez asked for clarification on the 17 police vehicles that were coming in and whether they are replacements or add on units. Stan broke down the 17 police vehicles into their respective positions within the Police Department.

Stu McLennan asked for specifics regarding one of the police interceptors and which vendor it had come from and why. The board and staff had a brief discussion regarding the vendors who provide
police interceptors and how they come in, i.e. fully outfitted or not. Stan confirmed that they arrive fully outfitted.

Motion to approve by James Bralski, 2nd by Stu McLennan, approved 5-0

C Consideration and possible action to approve the Professional Services Agreement with Wantman Group, Inc. of Frisco, Texas in the amount of $348,000 for the Architectural/Engineering Design of a Parking Structure at Main Street and 6th Street. – Eric Johnson, CIP Manager

Eric Johnson presented the background information on the proposed vendor Carl Walker Inc., who performed the downtown parking study. Carl Walker Inc. is now Wantman Group and the city signed a contract with them to complete the feasibility study.

The scope of the contract includes project management meetings and design meetings with staff. Eric continued with more information on the construction documents, bid phase and construction administration which will include on site meetings. Eric also reviewed the timeline for the project which has a target completion date of fall/winter 2021.

Kevin Pitts asked about the public outreach meetings that were listed on the proposal and if there were any additional costs for them. The board and staff reviewed the scope of services and proposal to confirm that if any additional meetings are needed they will go through council for additional funds for those meetings.

Chere’ Heintzmann asked about sole sourcing for this project and Eric and Laurie Brewer clarified how the company was selected according to the requirements in the local government code. These services are procured based on qualifications, then a price is negotiated.

Tommy recommended that during the first public outreach meeting, staff should define the parameters of the project in order to limit the need for any additional meetings.

Motion to approve by James Bralski, 2nd by Chere’ Heintzmann, approved 5-0.

Motion to adjourn meeting by Kevin Pitts, 2nd by Stu McLennan, approved 5-0. Meeting adjourned at 4:55pm.

___________________________  ____________
Tommy Gonzalez        Date
Board Chair

___________________________  ____________
Chere’ Heintzman        Date
Board Secretary

___________________________  ____________
Amy Mertink        Date
Board Liaison
City of Georgetown, Texas  
Government and Finance Advisory Board  
December 4, 2019

SUBJECT:  
Consideration and possible action to recommend approval of an annual dedicated support contract for facility access control and video surveillance to be provided by Convergint Technologies of Austin, TX in the amount of $89,084.35 per NJPA contract 031517-CTL. --Trish Long, Facilities Superintendent

ITEM SUMMARY:  
Convergint Technologies is the City’s security, video surveillance, and access control provider. Convergint has provided dedicated support for City facility security service, preventative maintenance, and installation work.

Over the past four years, staff has seen advantages to the City including faster response times and increased service levels, as this support contract provides an intimate awareness of each of the security items, locations, and processes. In addition to the increased service level, we have seen a cost savings to the City of over $70,000.00 with using this dedicated support contract.

This provides overall management of these existing systems:

- Lenel OnGuard System (building access control)
  - System Programming
  - Completion of outstanding service work orders
  - Interface with Lenel (With current SUSP in place)
  - Issues regular system status updates
  - Assists with coordination efforts of service outside of regularly scheduled days
  - Preventative Maintenance on Lenel Access Control System
  - Work with local staff to design and enhance security system
  - System start-up and check out
  - Overall commission of the system
  - Assist with coordination of as-built documentation

- Avigilon Video Management System (video management software)
  - System Programming
  - Regular review of camera status within the Software
  - Revision and upgrade assistance on the latest version of Avigilon Software
  - Will verify server configuration with the City’s IT department
  - Assist with camera and client configuration as needed for remote use

- Preventative Maintenance Inspections/Services
  - Camera inspections to include alignment and cleaning
  - Access Control field hardware service
  - Inspection of Access Control Door hardware (electric strikes, readers, and accessories)
  - Assist with service calls that are created by the customer, Convergint Coordinator, or Tech
  - Provide summary of weekly activity to the City Facilities Superintendent
  - Maintain availability for project review with the City and Convergint to ensure install standards
  - Assist with identification and planning of quarterly service work
  - Provide direct installation work as requested and approved by the City
- Maintain customer purchased service replacement parts as approved

Staff is recommending Convergint Technologies provide the City with this dedicated support in the amount of $89,084.35.

**FINANCIAL IMPACT:**
This annual amount was approved in the FY20 budget process in the Facilities ISF Security System account.

**SUBMITTED BY:**
Courtney Hanson

**ATTACHMENTS:**

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October 11, 2019
Quotation: RW00148601P

RFP or WO Number:

**Scope of Work**

- The pricing below is based on Sourcewell Contract No: 031517-CTL
- This Embedded Technician pricing is based on dates of 01/01/2020 to 12/31/2020 and is provided based on business days every Monday, Tuesday, and every other Wednesday, with work hours 8 - 5 pm and does not include after-hours, weekends or holidays.
- This proposal would provide a half-time Technician for the length of 12 month unless otherwise arranged in writing. The billing for this can be billed in advance on a quarterly basis, or in total.
- This position will provide all service assistance for Lenel OnGuard for access control: including door hardware, panel hardware and lock coordination. Avigilon and Cameras will be serviced to include all repairs and some installs as needed. Please note this price is for labor only and does not include parts.

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<td>Other Admin Costs &amp; Contract Fees</td>
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<td>$ -40,800.00</td>
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Labor and Other Costs Total
Equipment Total
Freight
Warranty if Applicable
Tax if Applicable
Total Project Price

$ 129,884.35
$ -40,800.00
$ 0.00
$ 0.00
$ 0.00
$ 89,084.35

Signature

Please Return to richard.wright@convergint.com
This proposal is per term on Sourcewell Contract No: 031517-CTL.
SUBJECT:
Consideration and possible action to recommend approval of a Renewal Agreement with Brandt Company of Austin, Texas through Buyboard contract # 558-18 for heating, ventilation and air conditioning (HVAC) services in the estimated annual amount of $500,000.00—Trish Long, Facilities Superintendent

ITEM SUMMARY:
This item is to provide heating, ventilation and air conditioning (HVAC) inspection, maintenance and repair services of City facilities. The Brandt Company provided the City a proposal based on a BuyBoard Competitive Purchasing Contract. These services include, bi-annual and quarterly inspections of equipment, as well as quarterly filter replacement Citywide. This proposal also includes labor rates and material mark up for supplies and materials for repairs and replacements.

The City has used the Brandt Company since 2017. The Brandt Company has provided the City with preventative maintenance services. Brandt has technicians assigned to our facilities that are familiar with our HVAC equipment and facility needs. They provide an updated equipment log and performed maintenance reports quarterly as part of our preventative maintenance. As a result of Brandt’s level of service to the City we have seen improvements in equipment performance.

Staff is recommending approval of annual HVAC inspections, maintenance, and repairs to the Brandt Company of Austin, Texas for the estimated annual amount of $500,000.00.

FINANCIAL IMPACT:
Estimated annual amount of $500,000.00 for HVAC maintenance and replacement for all City facilities is budgeted in the Facilities ISF.

SUBMITTED BY:
Courtney Hanson, Board Liaison

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<tr>
<td>Airport</td>
<td>500 Terminal Drive</td>
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<td>Animal Shelter</td>
<td>110 W. Walden</td>
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<td>Ai Center</td>
<td>816 South Main</td>
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<td>ES&amp;F</td>
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<td>Fire 1</td>
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<td>Fire 2</td>
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<td>5 Texas Drive</td>
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<td>4200 Airport Road</td>
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<td>Fire 5</td>
<td>3000 DB Wood</td>
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<td>Municipal Complex</td>
<td>300 Industrial Ave</td>
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<td>Grace Heritage Center</td>
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<td>PSOTC</td>
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<td>1003 N. Austin Ave</td>
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<td>Special Utilities</td>
<td>401 Penrose</td>
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<td>Tennis Center</td>
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<td>Vehicle Service Center</td>
<td>300-2 Industrial</td>
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<td>Wastewater Center</td>
<td>100 W. 7th</td>
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<td>Garey Park</td>
<td>5400 RM 2243</td>
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<td>Wastewater Service Center</td>
<td>1511 Williams Dr</td>
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TOTAL SALE PRICE $467,355.00

*repairs cost to be determined
**possible replacements

Buy Board contract 558-18

All labor rates and material cost are based on our Buy Board Contract

Labor @ $95.00 for Skilled labor

Buy Board contract 558-18

All labor rates and material cost are based on our Buy Board Contract

Labor @ $95.00 for Skilled labor

Buy Board contract 558-18

All labor rates and material cost are based on our Buy Board Contract

Labor @ $95.00 for Skilled labor
SUBJECT:
Consideration and possible action to approve the purchase of an Aerial Platform Ladder Truck from Siddons-Martin Emergency Group through the Buy-Board Contract #571-18 for a cost not to exceed $1,700,000.00. –Clay Shell, Assistant Fire Chief

ITEM SUMMARY:
This purchase is a scheduled replacement in our vehicle service plan. Replacing a 2007 Sutphen 100-foot Aerial Platform Ladder Truck.
The staff recommendation is to award the contract to Siddons-Martin Emergency Group through the Texas Buy-Board Cooperative Purchasing, Contract # 571-18.

Staff currently operates a Sutphen 100-foot aerial platform ladder truck. The new aerial platform ladder truck, manufactured by Pierce, will have a 100-foot aerial platform ladder and carry extension ladders ranging from 28-foot to 35-foot in length.

The 2007 Sutphen 100-foot Aerial Platform Ladder Truck will be placed in reserve status and used as a back-up.
Delivery time projected on this apparatus is Twelve (12) to fourteen (14) months.

FINANCIAL IMPACT:
Funding is allocated 2019-20 budget. GL 520-5-0351-52-705.

SUBMITTED BY:
Courtney Hanson

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<td>Apparatus Photo</td>
<td>Backup Material</td>
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Current 2007 Sutphen 100-foot Platform Ladder Truck

Recommended Replacement – 2020 Pierce 100-foot Platform Ladder Truck
SUBJECT:
Consideration and possible action to approve the purchase and installation of a Station Alerting System
Fire Station No. 6 from US Digital Designs in the amount of $98,937.70 – Eric Johnson, CIP Manager

ITEM SUMMARY:
The City of Georgetown is in the construction phase of Fire Station No. 6. The Station Alerting System is
vital to timely emergency response. This equipment/installation is not in the Construction Contract, and
must be procured by the City.

A Fire Station Alerting System is comprised of a central Controller and a network of alerting peripherals
that alert first responders throughout a fire station via audio, display, lighting and auxiliary input/output
(I/O) components.

The Phoenix G2 – Automated Fire Station Alerting is the current alerting system installed in all five other
Fire Stations in Georgetown. The purchase price of $98,937.70 includes Purchase, Installation and
Training.

The procurement is a NPPGov purchase under contract #VH 1164.

FINANCIAL IMPACT:
The total budget for Fire Station No. 6 is $5,499,725. Including:
• Construction
• Professional Services
• Owner Contingency
• Furniture, Fixtures and Equipment
• Commissioning
• Station Alerting
• Audio Visual
• Materials Testing
• Security
• Data Cabling

Funding was approved by the Council in the 2019 Budget. Fire Station No. 6 is funded through
Certificates of Obligation which were issued through the 2019 annual debt issuance.

SUBMITTED BY:
Courtney Hanson

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US DIGITAL DESIGNS
Tempe, Arizona USA

Phoenix G2 - Automated Fire Station Alerting

Quotation to:
Georgetown, Texas
Georgetown Fire Department

Project:
G2 Fire Station Alerting System
One (1) Station System

Proposal number:
GTX006

Revision #
2

[Pricing Protected per Public Procurement Authority (PPA), Master Price Agreement (MPA) available to members of National Purchase Partners, LLC dba FireRescueGPO, dba Public Safety GPO, dba Law Enforcement GPO and dba NPPGov - Contract #VH 1164 - more information available at https://nppgov.com/contract/us-digital-designs]

Georgetown Fire Department is Already Member # M-5709368

Quote Date:
02-Oct-2019

Quote Expires:
31-Dec-2019

INSTALLATION BY:
Crosspoint Communications
Rodney Goodman : rgoodman@crosspointcomm.com

By:
Luke Eddington
Project Manager

US Digital Designs, Inc.
1835 E Sixth St #27
Tempe, AZ 85281
602-687-1739 direct
480-290-7892 fax
leddington@usdd.com

[This Proposal is subject to corrections due to Errors or Omissions]
STATION SYSTEM LICENSES

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<td>SL2</td>
<td>Ea/Yr</td>
<td>24</td>
<td>USDD</td>
<td>G2 MOBILE FSAS APP - Single Device License. Up to 24 Licenses-Per-ATX are offered at $0.00 cost each as long as system is currently under warranty or elected recurring annual support coverage. See 'Mobile' Section for more detail.</td>
<td>G2-APP-DLI</td>
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</table>

STATION SYSTEM CONTROLLER

<table>
<thead>
<tr>
<th>Item</th>
<th>Unit</th>
<th>Qty</th>
<th>Mfr</th>
<th>Description</th>
<th>Part No.</th>
<th>US List Unit</th>
<th>QUOTE UNIT</th>
<th>QUOTE EXT</th>
</tr>
</thead>
<tbody>
<tr>
<td>SC1</td>
<td>Kit</td>
<td>1</td>
<td>USDD</td>
<td>G2 ATX STATION CONTROLLER - Power/Signal/Control up to 8 peripheral Remote Options. 4 Unique Amps/Zones available.</td>
<td>ATX</td>
<td>$21,750.00</td>
<td>$19,575.00</td>
<td>$19,575.00</td>
</tr>
<tr>
<td>SC2</td>
<td>Kit</td>
<td>1</td>
<td>USDD</td>
<td>G2 EXPANSION KIT - Allows ability to Power/Signal/Control up to 12 more peripheral Remote options per EXP.</td>
<td>EXP</td>
<td>$7,325.00</td>
<td>$6,592.50</td>
<td>$6,592.50</td>
</tr>
<tr>
<td>SC3</td>
<td>Kit</td>
<td>0</td>
<td>USDD</td>
<td>Rack Mount Ears for ATX or EXP</td>
<td>ATX-E</td>
<td>$54.00</td>
<td>$48.60</td>
<td>-</td>
</tr>
<tr>
<td>SC4</td>
<td>Kit</td>
<td>0</td>
<td>USDD</td>
<td>Base Plate for ATX or EXP</td>
<td>ATX-P</td>
<td>$54.00</td>
<td>$48.60</td>
<td>-</td>
</tr>
<tr>
<td>SC5</td>
<td>Ea</td>
<td>2</td>
<td>TBD</td>
<td>ATX UPS, Standard</td>
<td>UPS-STD</td>
<td>$923.00</td>
<td>$830.70</td>
<td>$1,661.40</td>
</tr>
<tr>
<td>SC6</td>
<td>Ea</td>
<td>2</td>
<td>TBD</td>
<td>Shelf/Bracket, Wall-Mount for UPS</td>
<td>UPS-WMB</td>
<td>$57.00</td>
<td>$51.30</td>
<td>$102.60</td>
</tr>
</tbody>
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STATION SYSTEM PERIPHERAL COMPONENTS

<table>
<thead>
<tr>
<th>Item</th>
<th>Unit</th>
<th>Qty</th>
<th>Mfr</th>
<th>Description</th>
<th>Part No.</th>
<th>US List Unit</th>
<th>QUOTE UNIT</th>
<th>QUOTE EXT</th>
</tr>
</thead>
<tbody>
<tr>
<td>SP1a</td>
<td>Ea</td>
<td>1</td>
<td>TBD</td>
<td>Audio Amplifier, External, Standard</td>
<td>AMP</td>
<td>$987.00</td>
<td>$888.30</td>
<td>$888.30</td>
</tr>
<tr>
<td>SP1b</td>
<td>Ea</td>
<td>1</td>
<td>TBD</td>
<td>Shelf, Under Table or Wall Mount, for 1U 1/2 Rack</td>
<td>AMP-S</td>
<td>$66.00</td>
<td>$59.40</td>
<td>$59.40</td>
</tr>
<tr>
<td>SP2</td>
<td>Ea</td>
<td>0</td>
<td>USDD</td>
<td>G2 COLOR INDICATOR REMOTE Module - Up to 8 unique colors</td>
<td>CIR</td>
<td>$725.00</td>
<td>$652.50</td>
<td>-</td>
</tr>
<tr>
<td>SP3a</td>
<td>Ea</td>
<td>0</td>
<td>USDD</td>
<td>G2 HDTV REMOTE Module (TV &amp; Electrical Outlet by Others; C.E.C. control subject to TV ability)</td>
<td>TVR</td>
<td>$975.00</td>
<td>$877.50</td>
<td>-</td>
</tr>
<tr>
<td>SP3b</td>
<td>Ea</td>
<td>0</td>
<td>TBD</td>
<td>Flat Panel Monitor / Smart HDTV 40-43” (Electrical Outlet/Provision By Others; C.E.C. control subject to TV ability)</td>
<td>FP-43</td>
<td>$1,377.57</td>
<td>$1,239.81</td>
<td>-</td>
</tr>
<tr>
<td>SP4</td>
<td>Ea</td>
<td>0</td>
<td>USDD</td>
<td>G2 I/O REMOTE Module w/ 8 In &amp; 8 Out</td>
<td>IOR</td>
<td>$1,275.00</td>
<td>$1,147.50</td>
<td>-</td>
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<tr>
<td>SP5</td>
<td>Ea</td>
<td>2</td>
<td>USDD</td>
<td>Push Button, Standard (Black)</td>
<td>PB-B</td>
<td>$110.00</td>
<td>$99.00</td>
<td>$198.00</td>
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<tr>
<td>SP6</td>
<td>Ea</td>
<td>2</td>
<td>USDD</td>
<td>Push Button, Emergency (Red)</td>
<td>PB-R</td>
<td>$110.00</td>
<td>$99.00</td>
<td>$198.00</td>
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<tr>
<td>SP7</td>
<td>Ea</td>
<td>0</td>
<td>USDD</td>
<td>G2 MESSAGE REMOTE 2 Module (2017 Version 2)</td>
<td>MR2</td>
<td>$1,275.00</td>
<td>$1,147.50</td>
<td>-</td>
</tr>
<tr>
<td>SP9a</td>
<td>Ea</td>
<td>0</td>
<td>USDD</td>
<td>G2 MESSAGE SIGN (Digital LED) MINI GammaSign / 12” Active Screen Width / Turn Out Timing ONLY</td>
<td>MS-G-M</td>
<td>$915.00</td>
<td>$823.50</td>
<td>-</td>
</tr>
<tr>
<td>SP9b</td>
<td>Ea</td>
<td>4</td>
<td>USDD</td>
<td>G2 MESSAGE SIGN (Digital LED) STANDARD GammaSign / 24” Active Screen Width</td>
<td>MS-G-S</td>
<td>$1,050.00</td>
<td>$945.00</td>
<td>$3,780.00</td>
</tr>
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### Station System Services

<table>
<thead>
<tr>
<th>Item</th>
<th>Unit</th>
<th>Mfr</th>
<th>Qty</th>
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<th>QUOTE EXT</th>
</tr>
</thead>
<tbody>
<tr>
<td>SS1</td>
<td>Ea</td>
<td></td>
<td>1</td>
<td>Station Installation Crosspoint Communications</td>
<td>ST-INST</td>
<td>$31,963.90</td>
<td>$28,767.51</td>
<td>$28,767.51</td>
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<tr>
<td>SS2</td>
<td>Ea</td>
<td></td>
<td>0</td>
<td>Station Remediation (Removal and Disposal of Legacy Equipment Not currently Assumed or Included, nor is any related Remediation to Paint, Drywall, etc.)</td>
<td>ST-INST</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>SS3</td>
<td>Ea</td>
<td></td>
<td>1</td>
<td>Station Configuration &amp; Start-Up</td>
<td>ST-SU</td>
<td>$2,375.75</td>
<td>$2,138.18</td>
<td>$2,138.18</td>
</tr>
<tr>
<td>SS4</td>
<td>Ea</td>
<td></td>
<td>1</td>
<td>Station Project Management</td>
<td>ST-PM</td>
<td>$1,048.13</td>
<td>$943.31</td>
<td>$943.31</td>
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<tr>
<td>SS5</td>
<td>Ea</td>
<td></td>
<td>1</td>
<td>Station Engineering / Design Services</td>
<td>ST-ES</td>
<td>$559.00</td>
<td>$503.10</td>
<td>$503.10</td>
</tr>
<tr>
<td>SS6</td>
<td>Ea</td>
<td></td>
<td>1</td>
<td>Station Documentation</td>
<td>ST-DM</td>
<td>$55.90</td>
<td>$50.31</td>
<td>$50.31</td>
</tr>
<tr>
<td>SS7a</td>
<td>Ea</td>
<td></td>
<td>0</td>
<td>Station Training - Configuration and Equipment. On-Site @ Station. 4 Hours, 1 Visit, (for Technical Services Staff)</td>
<td>TRA-UT-O</td>
<td>$4,025.00</td>
<td>$3,622.50</td>
<td>-</td>
</tr>
</tbody>
</table>
SS7b | Ea | USDD | 0 | Station Training - User/Technician / Remote Refresh (2 Hours) | TRA-UT-R | $600.00 | $540.00 | -

SS8a | Ea | USDD | 0 | Training - Installation Contractor - On-Site / USDD G2 Certification / 8 Hours (TBD - only needed if required to use non-certified contractor) | TRA-IC-O | $5,325.00 | $4,792.50 | -

SS8b | Ea | USDD | 0 | Training - Installation Contractor - At Arizona Training Center / USDD G2 Certification / 4 Hours (TBD - only needed if required to use non-certified contractor) | TRA-IC-AZ | $2,725.00 | $2,452.50 | -

SS9 | Ea | USDD | 0 | Miscellaneous/TBD | MISC | - | - | -

STATION SYSTEM WARRANTY & OPTIONAL RECURRING ANNUAL SUPPORT

<table>
<thead>
<tr>
<th>Item</th>
<th>Unit</th>
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<th>QUOTE EXT</th>
</tr>
</thead>
<tbody>
<tr>
<td>SW1</td>
<td>YR</td>
<td>USDD</td>
<td>1.5</td>
<td>[STANDARD] 1st YEAR WARRANTY &amp; SUPPORT FOR THIS STATION SYSTEM (or component): Telephone / Remote Access Support (8:00 AM - 5:00 PM MST)</td>
<td>RS-1YR-STD</td>
<td>6,288.75</td>
<td>5,659.88</td>
<td>8489.8125 but No Charge For Initial Warranty Period / Not Included in Subtotals</td>
</tr>
<tr>
<td>SW2</td>
<td>YR</td>
<td>USDD</td>
<td>0.0</td>
<td>[STANDARD] EACH ADDITIONAL YEAR (12-Months) WARRANTY &amp; SUPPORT FOR THIS STATION SYSTEM (or Component): Telephone / Remote Access Support (8:00 AM - 5:00 PM MST) IF QUANTITY ‘0’ THEN NO ADDITIONAL SUPPORT IS ASSUMED OR AUTHORIZED BEYOND INITIAL WARRANTY PERIOD</td>
<td>RS-AYR-STD</td>
<td>6,288.75</td>
<td>5,659.88</td>
<td>-</td>
</tr>
</tbody>
</table>

This quote does not include or assume any amounts for sales or use tax. Customer needs to contact its procurement department to determine if sales or use tax is payable, and if so, to make the determination of the amount to be paid. Per our contracts, Customer is responsible for the payment of any sales or use taxes owed from any purchase from USDD.

Customer must elect to choose any coverage they require beyond initial warranty period, or USDD will not be authorized to provide any service or support. Mobile Smart Phone Alerting App and Mapping Services only available to customer while under warranty or elected recurring annual support. Support Agreements subject to change if system design is modified. For additional details, please review current USDD Warranty Statement and Service Agreement. USDD cannot warrant nor support any system configuration that deviates from this specific proposal's documented station system design file number. USDD cannot warrant nor support any system not using USDD-approved UPS Battery Backup. USDD cannot warrant nor support any system not installed by G2 Trained & Certified Installation technician (installer). If customer intends to tie this system into any 3rd-party system or devices, USDD will be unable to warrant or support the system until we’ve had a chance to review documented engineering assumptions and approve system integrity, performance and reliability expectations.

For FSaaS Program: The cost of service and support beyond initial warranty period is included in the FSaaS Program for a total of 5 years. The service and support includes Mobile Smart Phone Alerting App and Mapping Services. Please see the FSaaS Subscription Agreement for more information concerning the service and support provided by USDD. USDD cannot warrant nor support any system not using USDD-approved UPS Battery Backup. USDD cannot warrant nor support any system not installed by G2 Trained & Certified Installation technician (installer). If customer intends to tie this system into any 3rd-party system or devices, USDD will be unable to warrant or support the system until we’ve had a chance to review documented engineering assumptions and approve system integrity, performance and reliability expectations.
<table>
<thead>
<tr>
<th>Station System Installation Notes:</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>01</strong> - Unless specifically detailed in this proposal, no installation by USDD or its subcontractors is assumed or provided.</td>
</tr>
<tr>
<td><strong>02</strong> - Because these are mission-critical systems, USDD can only warrant and support systems installed by G2 Trained and Certified Contractors.</td>
</tr>
<tr>
<td><strong>03</strong> - USDD can source, qualify, train and certify Local Licensed Regional Subcontractors where needed.</td>
</tr>
<tr>
<td><strong>04</strong> - Installation warranted by installation contractor - G2 FSAS warranted, serviced and supported by USDD.</td>
</tr>
<tr>
<td><strong>05</strong> - Unless specifically detailed in this proposal, installation to be performed during normal working hours.</td>
</tr>
<tr>
<td><strong>06</strong> - Unless specifically detailed in this proposal, no permit fees or material charges have been included.</td>
</tr>
<tr>
<td><strong>07</strong> - Unless specifically detailed in this proposal, no removal or remediation has been assumed or included.</td>
</tr>
<tr>
<td><strong>08</strong> - Unless specifically detailed in this proposal, no bonds of any type (performance, bid) have been assumed, included or budgeted for in this proposal.</td>
</tr>
<tr>
<td><strong>09</strong> - USDD FSAS Equipment to be made available by owner to Installation Contractor prior to on-site arrival.</td>
</tr>
<tr>
<td><strong>10</strong> - Structural backing for system devices and other millwork (not specifically detailed) by others.</td>
</tr>
<tr>
<td><strong>11</strong> - If applicable, Gas Control Shutoff Valve Addendum (to USDD and installation contractor) must be signed prior to installation.</td>
</tr>
<tr>
<td><strong>12</strong> - All electrical power, including (but not limited to) raceway, conduit, backboxes, service panels, high-voltage wiring and fixtures by others.</td>
</tr>
<tr>
<td><strong>13</strong> - All communications pathway infrastructure (network, radio, etc.) by others unless specifically detailed in this proposal.</td>
</tr>
<tr>
<td><strong>14</strong> - USDD cannot warrant nor support any owner-furbished (3rd-Party) system or component we are required to integrate with. USDD cannot warrant nor support any system or component it has not proofed engineering for and has not specifically authorized for use within public safety environments.</td>
</tr>
<tr>
<td><strong>15</strong> - Any misuse, unauthorized modification, improper installation, excessive shock, attempted repair, accident, or improper or negligent use, storage, transportation, or handling by any party other than USDD shall render this limited warranty null, void and of no further effect.</td>
</tr>
</tbody>
</table>
US Digital Designs System Total $ 98,937.70

This quote does not include or assume any amounts for sales or use tax. Customer needs to contact its procurement department to determine if sales or use tax is payable, and if so, to make the determination of the amount to be paid. Per our contracts, Customer is responsible for the payment of any sales or use taxes owed from any purchase from USDD.

Notes: One (1) Station System currently included in this proposal, with installation to be done by Crosspoint Communications.
1. REMITTANCES All invoices shall be due and payable upon receipt in United States currency, free of exchange, or any other charges, or as otherwise agreed in writing by US Digital Designs, Inc. (hereinafter called “USDD”).

2. PROPOSALS This proposal expires 30 days after its date. Prices are subject to correction for error.

3. PROGRESS PAYMENTS USDD reserves the right to invoice Customer monthly for all materials delivered. Invoices are due NET 30 upon receipt by Customer. If the Customer becomes overdue in any progress payment, USDD shall be entitled to suspend further shipments, shall be entitled to interest at the annual rate of 18%, and also to avail itself of any other legal remedies. Customer agrees that it will pay and/or reimburse USDD for any and all reasonable attorneys’ fees and costs which are incurred by USDD in the collection of amounts due and payable hereunder.

4. CANCELLATION AND SUSPENSION Any order resulting from this proposal is subject to cancellation or instructions to suspend work by the Customer only upon agreement to pay USDD for all work in progress and all inventoried or ordered project parts and materials, and all other costs incurred by USDD related to the contract.

5. TAXES All taxes of any kind levied by any federal, state, municipal or other governmental authority, which tax USDD is required to collect or pay with respect to the production, sale, or delivery of products sold to Customer shall be the responsibility of Customer. Customer agrees to pay all such taxes and further agrees to reimburse USDD for any such payments made by USDD.

6. LOSS, DAMAGE OR DELAY USDD shall not be liable for any loss, damage, or delay occasioned by any causes beyond USDD’s control, including, but not limited to, governmental actions or orders, embargoes, strikes, differences with workmen, fires, floods, accidents, or transportation delays. IN NO EVENT SHALL USDD BE LIABLE FOR ANY CONSEQUENTIAL OR SPECIAL DAMAGES.

7. WARRANTY: USDD warrants and guarantees its products for 12 months from the day of shipment to Customer (the “Warranty Period”), subject to the terms and limitations set forth herein. The Customer’s rights and remedies with respect to a product found to be defective in material or workmanship shall be limited exclusively to the rights and remedies set forth herein. Any misuse, unauthorized modification, improper installation, excessive shock, attempted repair, accident, or improper or negligent use, storage, transportation, or handling by any party other than USDD shall render this warranty null, void and of no further effect. USDD cannot warrant or support any system or component it has not proofed engineering for and has not specifically authorized for use within public safety environments.

7.1 PRODUCT DEFECTS. If a product is defective and a valid claim is made within the Warranty Period, at its option, USDD will either (1) repair the defective product at no charge, using new parts or parts equivalent to new in performance and reliability or (2) exchange the product with a product that is new or equivalent to new in performance and reliability and is at least functionally equivalent to the original product. Any replacement product or part, including a user-installable part that has been installed in accordance with instructions provided by USDD, shall remain under warranty during the Warranty Period or for 90 days from the date of repair, whichever is later. When a product or part is exchanged, any replacement item becomes the Customer’s property and the replaced item becomes the property of USDD. Customer shall be responsible for and bear all risks and costs of shipping any products to USDD for repair. USDD shall be responsible for and bear all risks and costs of returning any product to Customer after repair or replacement. Replacement products will be returned to Customer configured as it was when the product was originally purchased, subject to applicable updates.

7.2 CLAIMS. Prior to making a Warranty claim, Customer is encouraged to review USDD’s online help resources. Thereafter, to make a valid claim hereunder, Customer must contact USDD technical support and describe the problem or defect with specificity. The first such contact must occur during the Warranty Period. USDD’s technical support contact information can be found on USDD’s web site at http://stationalerting.com/home/about-usdd/contact-usdd/. Customer must use its best efforts to assist in diagnosing defects, follow USDD’s technical instructions, and fully cooperate in the diagnostic process. Failure to do so shall relieve USDD of any further obligation hereunder.

7.3 EXCLUSIONS AND LIMITATIONS. USDD does not warrant that the operation of its product or any related peripherals will be uninterrupted or error-free. USDD is not responsible for damage arising from Customer’s failure to follow instructions relating to the product’s use. This Warranty does not apply to any Hardware or Software (as defined below) not used for its intended purpose. This Warranty does not apply to monitors or televisions manufactured by third parties. Repair or replacement of such components shall be subject exclusively to the manufacturer’s warranty, if any. Recovery and reinstallation of Hardware and user data (including passwords) are not covered under this Warranty. This Warranty does not apply: (a) to consumable parts, such as batteries, unless damage has occurred due to a defect in materials or workmanship; (b) to cosmetic damage, including but not limited to scratches, dents and broken plastic on ports; (c) to damage caused by use with non-USDD products; (d) to damage caused by accident, abuse, misuse, flood, lightning, fire, earthquake or other external causes; (e) to damage caused by operating the product outside the permitted or intended uses described by USDD; (f) to damage or failure caused by installation or service (including upgrades and expansions) performed by anyone who is not a representative of USDD or a USDD authorized installer or service provider; (g) to a product or part that has been modified to alter functionality or capability without the written permission of USDD; or (h) if any serial number has been removed or defaced.
TO THE EXTENT PERMITTED BY LAW, THIS WARRANTY AND REMEDIES SET FORTH ABOVE ARE EXCLUSIVE AND IN LIEU OF ALL OTHER WARRANTIES, REMEDIES AND CONDITIONS, WHETHER ORAL OR WRITTEN, STATUTORY, EXPRESS OR IMPLIED. AS PERMITTED BY APPLICABLE LAW, USDD SPECIFICALLY DISCLAIMS ANY AND ALL STATUTORY OR IMPLIED WARRANTIES, INCLUDING, WITHOUT LIMITATION, WARRANTIES OF MERCHANTABILITY, FITNESS FOR A PARTICULAR PURPOSE AND WARRANTIES AGAINST HIDDEN OR LATENT DEFECTS. IF USDD cannot lawfully disclaim statutory or implied warranties then to the extent permitted by law, all such warranties shall be limited in duration to the duration of this express Warranty and to repair or replacement service as determined by USDD in its sole discretion. No reseller, agent, or employee is authorized to make any modification, extension, or addition to this Warranty. If any term is held to be illegal or unenforceable, the legality or enforceability of the remaining terms shall not be affected or impaired.

EXCEPT AS PROVIDED IN THIS WARRANTY AND TO THE EXTENT PERMITTED BY LAW, USDD IS NOT RESPONSIBLE FOR DIRECT, SPECIAL, INCIDENTAL OR CONSEQUENTIAL DAMAGES RESULTING FROM ANY BREACH OF WARRANTY OR CONDITION, OR UNDER ANY OTHER LEGAL THEORY, INCLUDING BUT NOT LIMITED TO LOSS OF USE; LOSS OF REVENUE; LOSS OF THE USE OF MONEY; LOSS OF ANTICIPATED SAVINGS; LOSS OF GOODWILL; LOSS OF REPUTATION; and LOSS OF, DAMAGE TO OR CORRUPTION OF DATA. USDD IS NOT RESPONSIBLE FOR ANY INDIRECT LOSS OR DAMAGE HOWSOEVER CAUSED INCLUDING THE REPLACEMENT OF EQUIPMENT AND PROPERTY, ANY COSTS OF RECOVERING PROGRAMMING OR REPRODUCING ANY PROGRAM OR DATA STORED OR USED WITH USDD PRODUCTS, AND ANY FAILURE TO MAINTAIN THE CONFIDENTIALITY OF DATA STORED ON THE PRODUCT. USDD disclaims any representation that it will be able to repair any product under this Warranty or make a product exchange without risk to or loss of the programs or data stored thereon.

8. SERVICE AGREEMENT. The Product being purchased hereunder is not subject to any post warranty service agreement or maintanence program unless specifically contracted for between USDD and Customer. USDD offers a comprehensive post warranty Service Agreement at additional cost. Customer should contact USDD regarding its Service Agreement and costs associated therewith.

9. INTELLECTUAL PROPERTY: Customer hereby agrees and acknowledges that USDD owns all rights, title, and interest in and to the Intellectual Property (as defined below). Customer agrees to not remove, obscure, or alter USDD's or any third party's copyright notice, trademarks, or other proprietary rights notices affixed to or contained within or accessed in conjunction with or through USDD's Product (as defined below). Nothing herein shall be deemed to give, transfer, or convey to Customer any rights in the Intellectual Property other than the License, as set forth below.

9.1 LICENSE: At all times that Customer is in compliance with the terms of this Agreement and all other agreements between the parties, Customer shall have a non-exclusive, non-transferable, fully paid license to use the Software, but only in conjunction with the Hardware provided by USDD and only in conjunction with Customer's fire station alerting system pursuant to the terms of this Agreement.

9.2 DEFINITIONS: For purposes of this Section the following terms shall have the following definitions:

9.2.1 "Intellectual Property " means any and all rights of USDD related to USDD's Product existing from time to time under patent law, copyright law, trade secret law, trademark law, unfair competition law, and any and all other proprietary rights, and any and all derivative works, work product, applications, renewals, extensions and restorations thereof, now or hereafter in force and effect worldwide;

9.2.2 "USDD's Product" means any and all Hardware and Software provided to Customer by USDD under this Agreement or any other contract, purchase order, or arrangement;

9.2.3 "Hardware" means a physically tangible electro-mechanical system or sub-system and associated documentation but specifically excludes any televisions or monitors manufactured by a third party; and

9.2.4 "Software" means software programs, including embedded software, firmware, executable code, linkable object code, and source code, including any updates, modifications, revisions, copies, documentation and design data that are licensed under this Agreement.

10. GOVERNING LAW Any contract resulting from this proposal shall be governed by, construed, and enforced in accordance with the laws of the State of Arizona.

11. ACCEPTANCE OF TERMS This proposal shall become a binding contract between the Customer and USDD when accepted in writing by the Customer. Without limiting the foregoing, issuance by Customer of a purchase order to USDD for any of the goods or services herein described shall constitute acceptance. Any such acceptance shall be with the mutual understanding that the terms and conditions of this proposal are a part thereof with the same effect as though signed by both parties named herein and shall prevail over any inconsistent provision of said order. No waiver, alteration, or modification of these terms and conditions shall be binding unless in writing and signed by an authorized representative of USDD.

12. SHIPPING/DELIVERY: Unless specifically detailed as otherwise in this proposal, all shipping and delivery costs (even though detailed per-system) relate to single combined shipment to a single point of delivery. If requested otherwise then costs and terms subject to change.

13. CREDIT CARDS: All USDD quotes are developed for the customer with the understanding the eventual purchase would be facilitated using standard Purchase Order and Invoice process. If customer would rather use a Credit Card for purchase then said order would be subject to a 4% credit card processing charge.

14. USDD cannot warrant nor support any system configuration that deviates from this specific proposal's documented station system design file number. USDD Cannot warrant nor support any system not using USDD-approved UPS Battery Backup. USDD cannot warrant nor support any system not installed by G2 Trained & Certified Installation technician (installer). If customer intends to tie this system into any 3rd-party system or devices, USDD will be unable to warrant or support the sytem until we've had a chance to review documented engineering assumptions and approve system integrity, performance and reliability expectations.

15. THIS QUOTE SUBJECT TO REVIEW FOR ERRORS AND OMISSIONS.
NOTES:
1. SEE ARCHITECTURAL SPECIFICATIONS FOR ALL ROUGH-IN AND INSTALLATION DETAILS.
2. US DIGITAL DESIGNS DOES NOT SUPPLY BACK BOXES, CONDUITS, OR MOUNTING FASTENERS.
3. US DIGITAL DESIGNS FIRE STATION ALERTING PLANS ARE DIAGRAMATIC AND FOR QUOTING PURPOSES ONLY. DRAWING MAY NOT BE TO SCALE.
4. Phoenix G2 system is able to signal owner-furnished systems (E/N/aux, light, gas shut off, etc.) but usdd does not supply these systems and cannot warrant or support any of their performance beyond the transmission of relay signal to them.
5. INSTALLER TO INCLUDE CONNECTION BETWEEN ATX STATION CONTROLLER'S LINE-LEVEL AUDIO OUTPUT AND (EXISTING) OWNER-FURNISHED HOUSE AUDIO SYSTEM (AMP) (IF APPLICABLE)
6. INSTALLER TO PROVIDE 1 CAT5/6 CABLE FROM ATX CONTROLLER TO CUSTOMER EXISTING STATION RADIO AND NETWORK SYSTEM FOR BACKUP.
7. US DIGITAL DESIGNS DOES NOT SUPPLY BACK BOXES, CONDUITS, OR MOUNTING FASTENERS.
8. INSTALLER TO VERIFY WALL AND CEILING TYPE TO DETERMINE NEED FOR FLUSH OR SURFACE MOUNT INSTALLATION OF EQUIPMENT SPECIFIED.
9. INSTALLER TO PROVIDE CONNECTION BETWEEN (EXISTING) OWNER-FURNISHED STATION LIGHTING CONTROL SYSTEM AND RELAY OUTPUT FROM ATX STATION CONTROLLER OR I/O REMOTE. (IF APPLICABLE)
10. INSTALLER TO PROVIDE 1 CAT5/6 CABLE FROM ATX CONTROLLER TO CUSTOMER EXISTING STATION RADIO AND NETWORK SYSTEM FOR BACKUP.
11. US DIGITAL DESIGNS FIRE STATION ALERTING PLANS ARE DIAGRAMATIC AND FOR QUOTING PURPOSES ONLY. DRAWING MAY NOT BE TO SCALE.
12. US DIGITAL DESIGNS DOES NOT SUPPLY BACK BOXES, CONDUITS, OR MOUNTING FASTENERS.
13. INSTALLER TO PROVIDE CONNECTION BETWEEN (EXISTING) OWNER-FURNISHED STATION LIGHTING CONTROL SYSTEM AND RELAY OUTPUT FROM ATX STATION CONTROLLER OR I/O REMOTE. (IF APPLICABLE)
14. INSTALLER TO PROVIDE 1 CAT5/6 CABLE FROM ATX CONTROLLER TO CUSTOMER EXISTING STATION RADIO AND NETWORK SYSTEM FOR BACKUP.
Station Alerting

• A Fire Station Alerting System is comprised of a central Controller and a network of alerting peripherals that alert first responders throughout a fire station via audio, display, lighting and auxiliary input/output (I/O) components.
I/O Devices
Scope and Fees

• **Scope**
  – Purchase
  – Installation
  – Training

• **Fee**
  – Fire Station No. 6 - $98,937.70
  – Fire Station No. 7 - $114,148.44
SUBJECT:
Consideration and possible action to approve the purchase of a SCBA Compressor for installation in Fire Station No. 6 from August Industries, Inc. in the amount of $71,456.24 – Eric Johnson, CIP Manager

ITEM SUMMARY:
The City of Georgetown is in the construction phase of Fire Station No. 6. The SCBA Compressor is necessary equipment for refilling the breathable air tanks used by the Fire Fighters. This equipment is not in the Construction Contract, and must be procured by the City.

The Bauer Unicus 4i 18H-E3 is the same compressor installed in Fire Station No. 1 last year. The purchase price of $71,456.24 includes Shipping, Installation and Training.

The procurement is a Buy Board purchase under contract #524-17.

FINANCIAL IMPACT:
The total budget for Fire Station No. 6 is $5,499,725. Including:
• Construction
• Professional Services
• Owner Contingency
• Furniture, Fixtures and Equipment
• Commissioning
• Station Alerting
• Audio Visual
• Materials Testing
• Security
• Data Cabling

Funding was approved by the Council in the 2019 Budget. Fire Station No. 6 is funded through Certificates of Obligation which were issued through the 2019 annual debt issuance.

SUBMITTED BY:
Courtney Hanson

ATTACHMENTS:

<table>
<thead>
<tr>
<th>Description</th>
<th>Type</th>
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</thead>
<tbody>
<tr>
<td>SCBA Compressor</td>
<td>Presentation</td>
</tr>
<tr>
<td>August Industries Quote</td>
<td>Backup Material</td>
</tr>
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</table>
SCBA Compressor
Fire Station No. 6
&
Fire Station No. 7

December 4, 2019
Fire Station No. 6
Fire Station No. 7
Bauer Unicus 4i
Scope and Fees

• **Scope**
  – Shipping
  – Installation
  – Training

• **$71,456.24**
Proposal for Georgetown FD

August Industries is pleased to provide you with the following quote on your system.

BAUER UNICUS 4i 18H- E3 COMPLETE INTEGRATED STATIONARY SYSTEM
supplied with the following quality features:

- 6,000 PSI, 18 CFM CHARGING RATE
- 15 H.P. THREE PHASE ELECTRIC MOTOR, 208,230 OR 460 VOLT
- PLC CONTROLLER WITH MULTICOLOR HMI TOUCHPAD PANEL MOUNTED DISPLAY AND CARRIES FULL UL LISTING
- AUTO CASCADE CONTROL SYSTEM
- EMERGENCY STOP SWITCH
- INTEGRAL THREE POSITION, NFPA 1901 APPROVED FULL CONTAINMENT FILL STATION ACCOMMODATES SCBA OR SCUBA CYLINDERS
- AUTOMATIC CONDENSATE DRAIN SYSTEM WITH COLLECTION RESERVOIR AND LEVEL INDICATOR
- P-5 SECURUS ELECTRONIC FILTER MONITORING SYSTEM
- COMPRESSOR HIGH TEMP AND LOW OIL PROTECTION SYSTEM
- SOUND ATTENUATING ENCLOSURE WITH HINGED DOOR ACCESS
- INSTALLED WITH THE OPTIONAL GAS TEK CO MONITOR WIRED FOR ALARM AND SHUTDOWN
- FOUR (4) ASME CODE CYLINDERS INSTALLED IN AN INTEGRAL DESIGNED RACK IN REAR OF UNIT
- INSTALLED WITH REMOTE FILL INCLUDING 100’ HOSE AND HOSE REEL
- INCLUDES RFID SCBA DATA LOGGING SYSTEM
- SHIPPING, INSTALLATION AND TRAINING INCLUDED

Complete package as described, LIST PRICE PER UNIT: $96,934.00

OUR BUY BOARD QUOTE PER UNIT: BUY BOARD #524-17 $71,456.24

THIS PRICE IS BASED ON THE PURCHASE OF TWO UNITS

TERMS: Net 30 with approved purchase order
Shipping, Installation and training included
This quoted price is valid for 90 days
Please allow 10-12 weeks for completion
SUBJECT:
Consideration and possible action to approve the purchase and installation of a Station Alerting System Fire Station No. 7 from US Digital Designs in the amount of $114,148.44 – Eric Johnson, CIP Manager

ITEM SUMMARY:
The City of Georgetown is in the construction phase of Fire Station No. 7. The Station Alerting System is vital to timely emergency response. This equipment/installation is not in the Construction Contract, and must be procured by the City.

A Fire Station Alerting System is comprised of a central Controller and a network of alerting peripherals that alert first responders throughout a fire station via audio, display, lighting and auxiliary input/output (I/O) components.

The Phoenix G2 – Automated Fire Station Alerting is the current alerting system installed in all five other Fire Stations in Georgetown. The purchase price of $114,148.44 includes Purchase, Installation and Training.

The procurement is a NPPGov purchase under contract #VH 1164.

FINANCIAL IMPACT:
The total budget for Fire Station No. 7 is $6,250,000. Including:
• Construction
• Owner Contingency
• Furniture, Fixtures and Equipment
• Commissioning
• Station Alerting
• Audio Visual
• Materials Testing
• Security
• Data Cabling

Fire Station No. 7 is funded through Certificates of Obligation issued in the 2019 annual debt issuance.

SUBMITTED BY:
Courtney Hanson

ATTACHMENTS:

<table>
<thead>
<tr>
<th>Description</th>
<th>Type</th>
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<tbody>
<tr>
<td>Digital Designs Quote</td>
<td>Backup Material</td>
</tr>
<tr>
<td>Station Alerting</td>
<td>Presentation</td>
</tr>
</tbody>
</table>
US DIGITAL DESIGNS
Tempe, Arizona USA

Phoenix G2 - Automated Fire Station Alerting

Quotation to:
Georgetown, Texas
Georgetown Fire Department

Project:
G2 Fire Station Alerting System
One (1) Station System

Proposal number:
GTX006

Revision #
2

[Pricing Protected per Public Procurement Authority (PPA), Master Price Agreement (MPA) available to members of National Purchase Partners, LLC dba FireRescueGPO, dba Public Safety GPO, dba Law Enforcement GPO and dba NPPGov - Contract #VH 1164 - more information available at https://nppgov.com/contract/us-digital-designs]

Georgetown Fire Department is Already Member # M-5709368

Quote Date:
02-Oct-2019

Quote Expires:
31-Dec-2019

INSTALLATION BY:
Crosspoint Communications
Rodney Goodman : rgoodman@crosspointcomm.com

By:
Luke Eddington
Project Manager

US Digital Designs, Inc.
1835 E Sixth St #27
Tempe, AZ 85281
602-687-1739 direct
480-290-7892 fax
leddington@usdd.com

[This Proposal is subject to corrections due to Errors or Omissions]
## STATION 07

**Based from USDD G2 Fire Station Alerting System Design Drawing # USDD.GTX.FS6.FS7.FSA.2018.10.23**

### STATION SYSTEM LICENSES

<table>
<thead>
<tr>
<th>Item</th>
<th>Unit</th>
<th>Mfr</th>
<th>Qty</th>
<th>Description</th>
<th>Part No.</th>
<th>US List Unit</th>
<th>QUOTE UNIT</th>
<th>QUOTE EXT</th>
</tr>
</thead>
<tbody>
<tr>
<td>SL1</td>
<td>Ea</td>
<td>USDD</td>
<td>1</td>
<td>G2 VOICEALERT - Single Station License.</td>
<td>VA</td>
<td>$1,030.00</td>
<td>$927.00</td>
<td>$927.00</td>
</tr>
<tr>
<td>SL2</td>
<td>Ea/Yr</td>
<td>USDD</td>
<td>24</td>
<td>G2 MOBILE FSAS APP - Single Device License. Up to 24 Licenses-Per-ATX are offered at $0.00 cost each as long as system is currently under warranty or elected recurring annual support coverage. See 'Mobile' Section for more detail.</td>
<td>G2-APP-DLI</td>
<td>$108.00</td>
<td>$97.20</td>
<td>N/A - Included</td>
</tr>
</tbody>
</table>

### STATION SYSTEM CONTROLLER

<table>
<thead>
<tr>
<th>Item</th>
<th>Unit</th>
<th>Mfr</th>
<th>Qty</th>
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<th>US List Unit</th>
<th>QUOTE UNIT</th>
<th>QUOTE EXT</th>
</tr>
</thead>
<tbody>
<tr>
<td>SC1</td>
<td>Kit</td>
<td>USDD</td>
<td>1</td>
<td>G2 ATX STATION CONTROLLER - Power/Signal/Control up to 8 peripheral Remote Options. 4 Unique Amps/ Zones available.</td>
<td>ATX</td>
<td>$21,750.00</td>
<td>$19,575.00</td>
<td>$19,575.00</td>
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<tr>
<td>SC2</td>
<td>Kit</td>
<td>USDD</td>
<td>1</td>
<td>G2 EXPANSION KIT - Allows ability to Power/Signal/Control up to 12 more peripheral Remote options per EXP.</td>
<td>EXP</td>
<td>$7,325.00</td>
<td>$6,592.50</td>
<td>$6,592.50</td>
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<tr>
<td>SC3</td>
<td>Kit</td>
<td>USDD</td>
<td>0</td>
<td>Rack Mount Ears for ATX or EXP</td>
<td>ATX-E</td>
<td>$54.00</td>
<td>$48.60</td>
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<tr>
<td>SC4</td>
<td>Kit</td>
<td>USDD</td>
<td>0</td>
<td>Base Plate for ATX or EXP</td>
<td>ATX-P</td>
<td>$54.00</td>
<td>$48.60</td>
<td>-</td>
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<tr>
<td>SC5</td>
<td>Ea</td>
<td>TBD</td>
<td>2</td>
<td>ATX UPS, Standard</td>
<td>UPS-STD</td>
<td>$923.00</td>
<td>$830.70</td>
<td>$1,661.40</td>
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<tr>
<td>SC6</td>
<td>Ea</td>
<td>TBD</td>
<td>2</td>
<td>Shelf/Bracket, Wall-Mount for UPS</td>
<td>UPS-WMB</td>
<td>$57.00</td>
<td>$51.30</td>
<td>$102.60</td>
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### STATION SYSTEM PERIPHERAL COMPONENTS

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<th>Item</th>
<th>Unit</th>
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<th>US List Unit</th>
<th>QUOTE UNIT</th>
<th>QUOTE EXT</th>
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<tbody>
<tr>
<td>SP1a</td>
<td>Ea</td>
<td>TBD</td>
<td>1</td>
<td>Audio Amplifier, External, Standard</td>
<td>AMP</td>
<td>$987.00</td>
<td>$888.30</td>
<td>$888.30</td>
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<tr>
<td>SP1b</td>
<td>Ea</td>
<td>TBD</td>
<td>1</td>
<td>Shelf, Under Table or Wall Mount, for 1U 1/2 Rack</td>
<td>AMP-S</td>
<td>$66.00</td>
<td>$59.40</td>
<td>$59.40</td>
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<tr>
<td>SP2</td>
<td>Ea</td>
<td>USDD</td>
<td>0</td>
<td>G2 COLOR INDICATOR REMOTE Module - Up to 8 unique colors</td>
<td>CIR</td>
<td>$725.00</td>
<td>$652.50</td>
<td>-</td>
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<tr>
<td>SP3a</td>
<td>Ea</td>
<td>USDD</td>
<td>0</td>
<td>G2 HDTV REMOTE Module (TV &amp; Electrical Outlet by Others; C.E.C. control subject to TV ability)</td>
<td>TVR</td>
<td>$975.00</td>
<td>$877.50</td>
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<tr>
<td>SP3b</td>
<td>Ea</td>
<td>TBD</td>
<td>0</td>
<td>Flat Panel Monitor / Smart HDTV 40-43&quot; (Electrical Outlet/ Provision By Others; C.E.C. control subject to TV ability)</td>
<td>FP-43</td>
<td>$1,377.57</td>
<td>$1,239.61</td>
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<tr>
<td>SP3c</td>
<td>Ea</td>
<td>TBD</td>
<td>0</td>
<td>Flat Panel / TV Mount- Universal 23&quot;-46&quot; Tilt</td>
<td>FPM-U</td>
<td>$107.86</td>
<td>$97.07</td>
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<tr>
<td>SP4</td>
<td>Ea</td>
<td>USDD</td>
<td>0</td>
<td>G2 I/O REMOTE Module w/ 8 In &amp; 8 Out</td>
<td>IOR</td>
<td>$1,275.00</td>
<td>$1,147.50</td>
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<tr>
<td>SP5</td>
<td>Ea</td>
<td>USDD</td>
<td>1</td>
<td>Push Button, Standard (Black)</td>
<td>PB-B</td>
<td>$110.00</td>
<td>$99.00</td>
<td>$99.00</td>
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<td>SP6</td>
<td>Ea</td>
<td>USDD</td>
<td>2</td>
<td>Push Button, Emergency (Red)</td>
<td>PB-R</td>
<td>$110.00</td>
<td>$99.00</td>
<td>$198.00</td>
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<td>SP7</td>
<td>Ea</td>
<td>USDD</td>
<td>0</td>
<td>G2 MESSAGE REMOTE 2 Module (2017 Version 2)</td>
<td>MR2</td>
<td>$1,275.00</td>
<td>$1,147.50</td>
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<tr>
<td>SP9a</td>
<td>Ea</td>
<td>USDD</td>
<td>0</td>
<td>G2 MESSAGE SIGN (Digital LED) MINI GammaSign / 12&quot; Active Screen Width / Turn Out Timing ONLY</td>
<td>MS-G-M</td>
<td>$915.00</td>
<td>$823.50</td>
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<td>SP9b</td>
<td>Ea</td>
<td>USDD</td>
<td>7</td>
<td>G2 MESSAGE SIGN (Digital LED) STANDARD GammaSign / 24&quot; Active Screen Width</td>
<td>MS-G-S</td>
<td>$1,050.00</td>
<td>$945.00</td>
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<tr>
<td>SS1</td>
<td>Ea</td>
<td>1</td>
<td>Station Installation Crosspoint Communications</td>
<td>ST-INST</td>
<td>$32,051.45</td>
<td>$28,846.30</td>
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<tr>
<td>SS2</td>
<td>Ea</td>
<td>0</td>
<td>Station Remediation (Removal and Disposal of Legacy Equipment Not currently Assumed or Included, nor is any related Remediation to Paint, Drywall, etc.)</td>
<td>ST-INST</td>
<td>-</td>
<td>-</td>
<td>-</td>
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<tr>
<td>SS3</td>
<td>Ea</td>
<td>1</td>
<td>Station Configuration &amp; Start-Up</td>
<td>ST-SU</td>
<td>$2,484.84</td>
<td>$2,236.35</td>
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<td>SS4</td>
<td>Ea</td>
<td>1</td>
<td>Station Project Management</td>
<td>ST-PM</td>
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<td>$1,002.50</td>
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<td>SS5</td>
<td>Ea</td>
<td>1</td>
<td>Station Engineering / Design Services</td>
<td>ST-ES</td>
<td>$599.79</td>
<td>$539.81</td>
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<td>SS6</td>
<td>Ea</td>
<td>1</td>
<td>Station Documentation</td>
<td>ST-DM</td>
<td>$59.98</td>
<td>$53.98</td>
<td>$53.98</td>
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<tr>
<td>SS7a</td>
<td>Ea</td>
<td>0</td>
<td>Station Training - Configuration and Equipment On-Site @ Station. 4 Hours, 1 Visit, (for Technical Services Staff)</td>
<td>TRA-UT-O</td>
<td>$4,025.00</td>
<td>$3,622.50</td>
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<td>Item</td>
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<tr>
<td>SW1</td>
<td>YR</td>
<td>USDD</td>
<td>1.5</td>
<td>(STANDARD) 1st YEAR WARRANTY &amp; SUPPORT FOR THIS STATION SYSTEM (or component): Telephone / Remote Access Support (8:00 AM - 5:00 PM MST)</td>
<td>RS-1YR-STD</td>
<td>$7,711.56</td>
<td>$6,940.40</td>
<td>-</td>
</tr>
<tr>
<td>SW2</td>
<td>YR</td>
<td>USDD</td>
<td>0.0</td>
<td>(STANDARD) EACH ADDITIONAL YEAR (12-Months) WARRANTY &amp; SUPPORT FOR THIS STATION SYSTEM (or Component): Telephone / Remote Access Support (8:00 AM - 5:00 PM MST) IF QUANTITY '0' THEN NO ADDITIONAL SUPPORT IS ASSUMED OR AUTHORIZED BEYOND INITIAL WARRANTY PERIOD</td>
<td>RS-AYR-STD</td>
<td>$7,711.56</td>
<td>$6,940.40</td>
<td>-</td>
</tr>
</tbody>
</table>

**STATION 07**

| System:                  | $109,794.55 |
| Shipping:                | $2,158.00   |
| Warranty & Support:      | $ -         |
| Texas Cost-Recovery Fee: | $2,195.89   |
| **STATION SUBTOTAL:**    | $114,148.44 |

This quote does not include or assume any amounts for sales or use tax. Customer needs to contact its procurement department to determine if sales or use tax is payable, and if so, to make the determination of the amount to be paid. Per our contracts, Customer is responsible for the payment of any sales or use taxes owed from any purchase from USDD.

**Warranty & Support Notes:**

Customer must elect to choose any coverage they require beyond initial warranty period, or USDD will not be authorized to provide any service or support. Mobile Smart Phone Alerting App and Mapping Services only available to customer while under warranty or elected recurring annual support. Support Agreements subject to change if system design is modified. For additional details, please review current USDD Warranty Statement and Service Agreement. USDD cannot warrant nor support any system not using USDD-approved UPS Battery Backup. USDD cannot warrant nor support any system not installed by G2 Trained & Certified Installation technician (installer). If customer intends to tie this system into any 3rd-party system or devices, USDD will be unable to warrant or support the system until we've had a chance to review documented engineering assumptions and approve system integrity, performance and reliability expectations.

For FSAaaS Program: The cost of service and support beyond initial warranty period is included in the FSAaaS Program for a total of 5 years. The service and support includes Mobile Smart Phone Alerting App and Mapping Services. Please see the FSAaaS Subscription Agreement for more information concerning the service and support provided by USDD. USDD cannot warrant nor support any system not using USDD-approved UPS Battery Backup. USDD cannot warrant nor support any system not installed by G2 Trained & Certified Installation technician (installer). If customer intends to tie this system into any 3rd-party system or devices, USDD will be unable to warrant or support the system until we've had a chance to review documented engineering assumptions and approve system integrity, performance and reliability expectations.
### Station System Installation Notes:

<p>| | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>01</td>
<td>Unless specifically detailed in this proposal, no installation by USDD or it's subcontractors is assumed or provided.</td>
</tr>
<tr>
<td>02</td>
<td>Because these are mission-critical systems, USDD can only warrant and support systems installed by G2 Trained and Certified Contractors.</td>
</tr>
<tr>
<td>03</td>
<td>USDD can source, qualify, train and certify Local Licensed Regional Subcontractors where needed.</td>
</tr>
<tr>
<td>04</td>
<td>Installation warranted by installation contractor - G2 FSAS warranted, serviced and supported by USDD.</td>
</tr>
<tr>
<td>05</td>
<td>Unless specifically detailed in this proposal, installation to be performed during normal working hours.</td>
</tr>
<tr>
<td>06</td>
<td>Unless specifically detailed in this proposal, no permit fees or material charges have been included.</td>
</tr>
<tr>
<td>07</td>
<td>Unless specifically detailed in this proposal, no removal or remediation has been assumed or included.</td>
</tr>
<tr>
<td>08</td>
<td>Unless specifically detailed in this proposal, no bonds of any type (performance, bid) have been assumed, included or budgeted for in this proposal.</td>
</tr>
<tr>
<td>09</td>
<td>USDD FSAS Equipment to be made available by owner to Installation Contractor prior to on-site arrival.</td>
</tr>
<tr>
<td>10</td>
<td>Structural backing for system devices and other millwork (not specifically detailed) by others.</td>
</tr>
<tr>
<td>11</td>
<td>If applicable, Gas Control Shutoff Valve Addendum (to USDD and installation contractor) must be signed prior to installation.</td>
</tr>
<tr>
<td>12</td>
<td>All electrical power, including (but not limited to) raceway, conduit, backboxes, service panels, high-voltage wiring and fixtures by others.</td>
</tr>
<tr>
<td>13</td>
<td>All communications pathway infrastructure (network, radio, etc.) by others unless specifically detailed in this proposal.</td>
</tr>
<tr>
<td>14</td>
<td>USDD cannot warrant nor support any owner-furbished (3rd-Party) system or component we are required to integrate with. USDD cannot warrant nor support any system or component it has not proofed engineering for and has not specifically authorized for use within public safety environments.</td>
</tr>
<tr>
<td>15</td>
<td>Any misuse, unauthorized modification, improper installation, excessive shock, attempted repair, accident, or improper or negligent use, storage, transportation, or handling by any party other than USDD shall render this limited warranty null, void and of no further effect.</td>
</tr>
</tbody>
</table>
**US DIGITAL DESIGNS**

1835 E. Sixth St. Suite #27  
Tempe, Arizona 85281  
877-551-8733 tel  
480-290-7892 fax

**DATE:** 10/2/19  
Expires: 12/31/19

Quote SUBMITTED TO:  
Georgetown, Texas  
Georgetown Fire Department

---

**SECTION TOTALS**  
[UNLESS OTHERWISE NOTED, ALL PRICES ARE $US]

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
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<tbody>
<tr>
<td>STATION-LEVEL SUBTOTAL</td>
<td>$114,148.44</td>
</tr>
<tr>
<td>INCLUDES:</td>
<td></td>
</tr>
<tr>
<td>STATION 07 SYSTEM:</td>
<td>$111,952.55</td>
</tr>
<tr>
<td>STATION 07 WARRANTY &amp; SUPPORT:</td>
<td>-</td>
</tr>
<tr>
<td>STATION 07 MISC.:</td>
<td>$2,195.89</td>
</tr>
</tbody>
</table>

**Notes:** One (1) Station System currently included in this proposal, with installation to be done by Crosspoint Communications.

US Digital Designs System Total $114,148.44

This quote does not include or assume any amounts for sales or use tax. Customer needs to contact its procurement department to determine if sales or use tax is payable, and if so, to make the determination of the amount to be paid. Per our contracts, Customer is responsible for the payment of any sales or use taxes owed from any purchase from USDD.

(TBD By Customer) Customer must elect to choose any coverage they require beyond initial warranty period, or USDD will not be authorized to provide any service or support. Mobile Smart Phone Alerting App and Mapping Services only available to customer while under warranty or elected recurring annual support. Support Agreements subject to change if system design is modified. For additional details, please review current USDD Warranty Statement and Service Agreement.

The Texas Cost-Recovery Fee is a fee charged by USDD to offset amounts incurred by USDD to calculate, file and pay franchise taxes charged by the State of Texas for doing business within the state. The recovery fee is NOT a tax that is required to be paid by the customer and collected by USDD. More information from the Texas State Comptrollers Office on this here [https://star.comptroller.texas.gov/view/201008851](https://star.comptroller.texas.gov/view/201008851)
STANDARD TERMS AND CONDITIONS OF SALE

(Contract Sales)

1. REMITTANCES All invoices shall be due and payable upon receipt in United States currency, free of exchange, or any other charges, or as otherwise agreed in writing by US Digital Designs, Inc. (hereinafter called “USDD”).

2. PROPOSALS This proposal expires 30 days after its date. Prices are subject to correction for error.

3. PROGRESS PAYMENTS USDD reserves the right to invoice Customer monthly for all materials delivered. Invoices are due NET 30 upon receipt by Customer. If the Customer becomes overdue in any progress payment, USDD shall be entitled to suspend further shipments, shall be entitled to interest at the annual rate of 18%, and also to avail itself of any other legal remedies. Customer agrees that it will pay and/or reimburse USDD for any and all reasonable attorneys’ fees and costs which are incurred by USDD in the collection of amounts due and payable hereunder.

4. CANCELLATION AND SUSPENSION Any order resulting from this proposal is subject to cancellation or instructions to suspend work by the Customer only upon agreement to pay USDD for all work in progress and all inventoried or ordered project parts and materials, and all other costs incurred by USDD related to the contract.

5. TAXES All taxes of any kind levied by any federal, state, municipal or other governmental authority, which tax USDD is required to collect or pay with respect to the production, sale, or delivery of products sold to Customer shall be the responsibility of Customer. Customer agrees to pay all such taxes and further agrees to reimburse USDD for any such payments made by USDD.

6. LOSS, DAMAGE or DELAY USDD shall not be liable for any loss, damage, or delay occasioned by any causes beyond USDD’s control, including, but not limited to, governmental actions or orders, embargoes, strikes, differences with workmen, fires, floods, accidents, or transportation delays. IN NO EVENT SHALL USDD BE LIABLE FOR ANY CONSEQUENTIAL OR SPECIAL DAMAGES.

7. WARRANTY: USDD warrants and guarantees its products for 12 months from the day of shipment to Customer (the “Warranty Period”), subject to the terms and limitations set forth herein. The Customer’s rights and remedies with respect to a product found to be defective in material or workmanship shall be limited exclusively to the rights and remedies set forth herein. Any misuse, unauthorized modification, improper installation, excessive shock, attempted repair, accident, or improper or negligent use, storage, transportation, or handling by any party other than USDD shall render this warranty null, void and of no further effect. USDD cannot warrant nor support any system or component it has not proofed engineering for and has not specifically authorized for use within public safety environments.

7.1 PRODUCT DEFECTS. If a product is defective and a valid claim is made within the Warranty Period, at its option, USDD will either (1) repair the defective product at no charge, using new parts or parts equivalent to new in performance and reliability or (2) exchange the product with a product that is new or equivalent to new in performance and reliability and is at least functionally equivalent to the original product. Any replacement product or part, including a user-installable part that has been installed in accordance with instructions provided by USDD, shall remain under warranty during the Warranty Period or for 90 days from the date of repair, whichever is later. When a product or part is exchanged, any replacement item becomes the Customer’s property and the replaced item becomes the property of USDD. Customer shall be responsible for and bear all costs of shipping any products to USDD for repair. USDD shall be responsible for and bear all risks and costs of returning any product to Customer after repair or replacement. Replacement products will be returned to Customer configured as it was when the product was originally purchased, subject to applicable updates.

7.2 CLAIMS. Prior to making a Warranty claim, Customer is encouraged to review USDD’s online help resources. Thereafter, to make a valid claim hereunder, Customer must contact USDD technical support and describe the problem or defect with specificity. The first such contact must occur during the Warranty Period. USDD’s technical support contact information can be found on USDD’s web site at http://stationalerting.com/home/about-usdd/contact-usdd/. Customer must use its best efforts to assist in diagnosing defects, follow USDD’s technical instructions, and fully cooperate in the diagnostic process. Failure to do so shall relieve USDD of any further obligation hereunder.

7.3 EXCLUSIONS AND LIMITATIONS. USDD does not warrant that the operation of its product or any related peripherals will be uninterrupted or error-free. USDD is not responsible for damage arising from Customer’s failure to follow instructions relating to the product’s use. This Warranty does not apply to any Hardware or Software (as defined below) not used for its intended purpose. This Warranty does not apply to monitors or televisions manufactured by third parties. Repair or replacement of such components shall be subject exclusively to the manufacturer’s warranty, if any. Recovery and reinstallation of Hardware and user data (including passwords) are not covered under this Warranty. This Warranty does not apply: (a) to consumable parts, such as batteries, unless damage has occurred due to a defect in materials or workmanship; (b) to cosmetic damage, including but not limited to scratches, dents and broken plastic on ports; (c) to damage caused by use with non-USDD products; (d) to damage caused by accident, abuse, misuse, flood, lightning, fire, earthquake or other external causes; (e) to damage caused by operating the product outside the permitted or intended uses described by USDD; (f) to damage or failure caused by installation or service (including upgrades and expansions) performed by anyone who is not a representative of USDD or a USDD authorized installer or service provider; (g) to a product or part that has been modified to alter functionality or capability without the written permission of USDD; or (h) if any serial number has been removed or defaced.

PROPRIETARY and CONFIDENTIAL

STANDARD T&C

Page 7 of 8

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TO THE EXTENT PERMITTED BY LAW, THIS WARRANTY AND REMEDIES SET FORTH ABOVE ARE EXCLUSIVE AND IN LIEU OF ALL OTHER WARRANTIES, REMEDIES AND CONDITIONS, WHETHER ORAL OR WRITTEN, STATUTORY, EXPRESS OR IMPLIED. AS PERMITTED BY APPLICABLE LAW, USDD SPECIFICALLY DISCLAIMS ANY AND ALL STATUTORY OR IMPLIED WARRANTIES, INCLUDING, WITHOUT LIMITATION, WARRANTIES OF MERCHANTABILITY, FITNESS FOR A PARTICULAR PURPOSE AND WARRANTIES AGAINST HIDDEN OR LATENT DEFECTS. If USDD cannot lawfully disclaim statutory or implied warranties then to the extent permitted by law, all such warranties shall be limited in duration to the duration of this express Warranty and to repair or replacement service as determined by USDD in its sole discretion. No reseller, agent, or employee is authorized to make any modification, extension, or addition to this Warranty. If any term is held to be illegal or unenforceable, the legality or enforceability of the remaining terms shall not be affected or impaired.

EXCEPT AS PROVIDED IN THIS WARRANTY AND TO THE EXTENT PERMITTED BY LAW, USDD IS NOT RESPONSIBLE FOR DIRECT, SPECIAL, INCIDENTAL OR CONSEQUENTIAL DAMAGES RESULTING FROM ANY BREACH OF WARRANTY OR CONDITION, OR UNDER ANY OTHER LEGAL THEORY, INCLUDING BUT NOT LIMITED TO LOSS OF USE; LOSS OF REVENUE; LOSS OF THE USE OF MONEY; LOSS OF ANTICIPATED SAVINGS; LOSS OF GOODWILL; LOSS OF REPUTATION; and LOSS OF, DAMAGE TO OR CORRUPTION OF DATA. USDD IS NOT RESPONSIBLE FOR ANY INDIRECT LOSS OR DAMAGE HOWSOEVER CAUSED INCLUDING THE REPLACEMENT OF EQUIPMENT AND PROPERTY, ANY COSTS OF RECOVERING PROGRAMMING OR REPRODUCING ANY PROGRAM OR DATA STORED OR USED WITH USDD PRODUCTS, AND ANY FAILURE TO MAINTAIN THE CONFIDENTIALITY OF DATA STORED ON THE PRODUCT. USDD disclaims any representation that it will be able to repair any product under this Warranty or make a product exchange without risk to or loss of the programs or data stored thereon.

8. SERVICE AGREEMENT. The Product being purchased hereunder is not subject to any post warranty service agreement or maintenance program unless specifically contracted for between USDD and Customer. USDD offers a comprehensive post warranty Service Agreement at additional cost. Customer should contact USDD regarding its Service Agreement and costs associated therewith.

9. INTELLECTUAL PROPERTY: Customer hereby agrees and acknowledges that USDD owns all rights, title, and interest in and to the Intellectual Property (as defined below). Customer agrees to not remove, obscure, or alter USDD's or any third party's copyright notice, trademarks, or other proprietary rights notices affixed to or contained within or accessed in conjunction with or through USDD's Product (as defined below). Nothing herein shall be deemed to give, transfer, or convey to Customer any rights in the Intellectual Property other than the License, as set forth below.

9.1 LICENSE: At all times that Customer is in compliance with the terms of this Agreement and all other agreements between the parties, Customer shall have a non-exclusive, non-transferable, fully paid license to use the Software, but only in conjunction with the Hardware provided by USDD and only in conjunction with Customer's fire station alerting system pursuant to the terms of this Agreement.

9.2 DEFINITIONS: For purposes of this Section the following terms shall have the following definitions:

9.2.1 “Intellectual Property” means any and all rights of USDD related to USDD's Product existing from time to time under patent law, copyright law, trade secret law, trademark law, unfair competition law, and any and all other proprietary rights, and any and all derivative works, work product, applications, renewals, extensions and restorations thereof, now or hereafter in force and effect worldwide;

9.2.2 “USDD's Product” means any and all Hardware and Software provided to Customer by USDD under this Agreement or any other contract, purchase order, or arrangement;

9.2.3 “Hardware” means a physically tangible electro-mechanical system or sub-system and associated documentation but specifically excludes any televisions or monitors manufactured by a third party; and

9.2.4 “Software” means software programs, including embedded software, firmware, executable code, linkable object code, and source code, including any updates, modifications, revisions, copies, documentation and design data that are licensed under this Agreement.

10. GOVERNING LAW Any contract resulting from this proposal shall be governed by, construed, and enforced in accordance with the laws of the State of Arizona.

11. ACCEPTANCE OF TERMS This proposal shall become a binding contract between the Customer and USDD when accepted in writing by the Customer. Without limiting the foregoing, issuance by Customer of a purchase order to USDD for any of the goods or services herein described shall constitute acceptance. Any such acceptance shall be with the mutual understanding that the terms and conditions of this proposal are a part thereof with the same effect as though signed by both parties named herein and shall prevail over any inconsistent provision of said order. No waiver, alteration, or modification of these terms and conditions shall be binding unless in writing and signed by an authorized representative of USDD.

12. SHIPPING/DELIVERY: Unless specifically detailed as otherwise in this proposal, all shipping and delivery costs (evenousse detailed per system) relate to single combined shipment to a single point of delivery. If requested otherwise then costs and terms subject to change.

13. CREDIT CARDS: All USDD quotes are developed for the customer with the understanding the eventual purchase would be facilitated using standard Purchase Order and Invoice process. If customer would rather use a Credit Card for purchase then said order would be subject to a 4% credit card processing charge.

14. USDD cannot warrant nor support any system configuration that deviates from this specific proposal's documented station system design file number. USDD Cannot warrant nor support any system not using USDD-approved UPS Battery Backup. USDD cannot warrant nor support any system not installed by G2 Trained & Certified Installation technician (installer). If customer intends to tie this system into any 3rd-party system or devices, USDD will be unable to warrant or support the sytem until we’ve had a chance to review documented engineering assumptions and approve system integrity, performance and reliability expectations.

15. THIS QUOTE SUBJECT TO REVIEW FOR ERRORS AND OMISSIONS.
Station Alerting
Fire Station No. 6
&
Fire Station No. 7

December 4, 2019
Station Alerting

• A Fire Station Alerting System is comprised of a central Controller and a network of alerting peripherals that alert first responders throughout a fire station via audio, display, lighting and auxiliary input/output (I/O) components.
I/O Devices
Scope and Fees

• **Scope**
  – Purchase
  – Installation
  – Training

• **Fee**
  – Fire Station No. 6 - $98,937.70
  – Fire Station No. 7 - $114,148.44
SUBJECT:
Consideration and possible action to approve the purchase of a SCBA Compressor for installation in Fire Station No. 7 from August Industries, Inc. in the amount of $71,456.24 – Eric Johnson, CIP Manager

ITEM SUMMARY:
The City of Georgetown is in the construction phase of Fire Station No. 7. The SCBA Compressor is necessary equipment for refilling the breathable air tanks used by the Fire Fighters. This equipment is not in the Construction Contract, and must be procured by the City.

The Bauer Unicus 4i 18H-E3 is the same compressor installed in Fire Station No. 1 last year. The purchase price of $71,456.24 includes Shipping, Installation and Training.

The procurement is a Buy Board purchase under contract #524-17.

FINANCIAL IMPACT:
The total budget for Fire Station No. 7 is $6,250,000. Including:
• Construction
• Owner Contingency
• Furniture, Fixtures and Equipment
• Commissioning
• Station Alerting
• Audio Visual
• Materials Testing
• Security
• Data Cabling

Fire Station No. 7 is funded through Certificates of Obligation issued in the 2019 annual debt issuance.

SUBMITTED BY:
Courtney Hanson

ATTACHMENTS:

<table>
<thead>
<tr>
<th>Description</th>
<th>Type</th>
</tr>
</thead>
<tbody>
<tr>
<td>August Industries Quote</td>
<td>Backup Material</td>
</tr>
<tr>
<td>SCBA Compressor</td>
<td>Presentation</td>
</tr>
</tbody>
</table>
October 31, 2019

Proposal for Georgetown FD

August Industries is pleased to provide you with the following quote on your system.

BAUER UNICUS 4i 18H- E3 COMPLETE INTEGRATED STATIONARY SYSTEM
supplied with the following quality features:

- 6,000 PSI, 18 CFM CHARGING RATE
- 15 H.P. THREE PHASE ELECTRIC MOTOR, 208,230 OR 460 VOLT
- PLC CONTROLLER WITH MULTICOLOR HMI TOUCHPAD PANEL MOUNTED DISPLAY AND CARRIES FULL UL LISTING
- AUTO CASCADE CONTROL SYSTEM
- EMERGENCY STOP SWITCH
- INTEGRAL THREE POSITION, NFPA 1901 APPROVED FULL CONTAINMENT FILL STATION ACCOMMODATES SCBA OR SCUBA CYLINDERS
- AUTOMATIC CONDENSATE DRAIN SYSTEM WITH COLLECTION RESERVOIR AND LEVEL INDICATOR
- P-5 SECURUS ELECTRONIC FILTER MONITORING SYSTEM
- COMPRESSOR HIGH TEMP AND LOW OIL PROTECTION SYSTEM
- SOUND ATTENUATING ENCLOSURE WITH HINGED DOOR ACCESS
- INSTALLED WITH THE OPTIONAL GAS TEK CO MONITOR WIRED FOR ALARM AND SHUTDOWN
- FOUR (4) ASME CODE CYLINDERS INSTALLED IN AN INTEGRAL DESIGNED RACK IN REAR OF UNIT
- INSTALLED WITH REMOTE FILL INCLUDING 100’ HOSE AND HOSE REEL
- INCLUDES RFID SCBA DATA LOGGING SYSTEM
- SHIPPING, INSTALLATION AND TRAINING INCLUDED

Complete package as described, LIST PRICE PER UNIT: $96,934.00

OUR BUY BOARD QUOTE PER UNIT: BUY BOARD #524-17 $71,456.24

THIS PRICE IS BASED ON THE PURCHASE OF TWO UNITS

TERMS:  Net 30 with approved purchase order
        Shipping, Installation and training included
        This quoted price is valid for 90 days
        Please allow 10-12 weeks for completion

2811 Eisenhower Street, Carrollton Texas 75007  (972) 245-7000 Voice  (972) 245-7007 Fax
SCBA Compressor
Fire Station No. 6
&
Fire Station No. 7

December 4, 2019
Fire Station No. 6
Fire Station No. 7
Bauer Unicus 4i
Scope and Fees

• **Scope**
  – Shipping
  – Installation
  – Training

• **$71,456.24**