

GEORGETOWN ECONOMIC DEVELOPMENT CORPORATION FUND

The Georgetown Economic Development Corporation (GEDCO) considers requests and also grants economic development funds as authorized and defined by the Internal Revenue Code of 1986, Section 4A, leading to the creation or retention of primary jobs and/or provision of significant capital investment which benefits the community of Georgetown. The funding source is 1/8th cent of the City's sales tax rate.

FISCAL YEAR 2022

Total revenues are projected to be \$3.2 million, which is a 14% percent increase over budget. This increase is due to strong sales tax collections.

Total expenses are projected to be \$6.9 million, which is more than the budgeted amount of \$2 million. This is largely due to the timing of economic development incentive payments and the fund will be amended at year-end. Several approved agreements have met their performance targets to receive reimbursement: Champion Site Prep, Motion Commercial, Sedro Crossing, NorthPark35, and WBW Development. Additional payments are anticipated for Atmos, CelLink, Texas Outdoor Power, and Texas Speed.

Total fund balance as of September 30th, 2022 is projected to be \$2.7 million with a sales tax contingency reserve of \$665 thousand and a reserve for debt service of \$204 thousand.

FISCAL YEAR 2023

Budgeted revenues are expected to total \$3.5 million. Sales tax is projected to increase 8% over 2022 projections.

Budgeted expenses total \$4.6 million. This includes the cost of all currently anticipated Economic Development projects for CelLink, Loram, Texas Outdoor Power, Texas Speed and WBW. The budget includes \$100 thousand for the startup of a small business loan program. GEDCO's share of Joint Services and General Fund Allocations total \$584 thousand. A cost allocation study was completed which results in a slight decrease of GEDCO's allocation to the General Fund, and a large increase to GEDCO's allocation to the Joint Services Fund. These increases are a result of the data sets used to allocate Economic Development department, Finance departments, City Manager's Office, and other support services. The annual debt service payment for the Sheraton Garage in the Rivery TIRZ is \$204 thousand. They repayment of a loan from the Water Fund is \$90 thousand.

Total fund balance is projected to be \$1.5 million as of September 30th. This meets the contingency requirement of reserving 25% of budgeted sales tax revenue, as well as the debt service reserve requirement.

FUND SCHEDULE

GEDCO						
	FY2021	FY2022		FY2023		
	Actuals	Amended Budget	Projected	Base Budget	Changes	Proposed Budget
Beginning Fund Balance	5,740,067	992,725	6,416,281	2,702,438	-	2,702,438
Operating Revenue						
40002:Sales Taxes	2,654,706	2,781,251	3,163,518	3,416,599	-	3,416,599
42001:Interest Income	24,863	25,000	25,000	30,000	-	30,000
Operating Revenue Total	2,679,569	2,806,251	3,188,518	3,446,599	-	3,446,599
Operating Expense						
Operations	406,571	682,104	546,154	804,310	-	804,310
Transfers	1,200,284	202,769	202,769	204,019	-	204,019
Operating Expense Total	1,606,855	884,873	748,923	1,008,329	-	1,008,329
Available Operating Fund Balance	6,812,781	2,914,103	8,855,876	5,140,708	-	5,140,708
Non-Operating Revenue						
45001:Misc Revenue	-	-	2,610	-	-	-
Non-Operating Revenue Total	-	-	2,610	-	-	-
Non-Operating Expense						
Operations	396,500	1,076,000	6,064,000	3,528,500	-	3,528,500
Debt Service	90,572	92,048	92,048	91,626	-	91,626
Non-Operating Expense	487,072	1,168,048	6,156,048	3,620,126	-	3,620,126
Ending Fund Balance	6,325,709	1,746,055	2,702,438	1,520,582	-	1,520,582
Reserves						
AFR Adjustment	90,572	-	-	-	-	-
Contingency	505,468	665,371	665,371	878,044	-	878,044
Debt Service Reserve	202,769	204,019	204,019	205,519	-	205,519
Reserves Total	708,237	869,390	869,390	1,083,563	-	1,083,563
Available Fund Balance	5,708,044	876,665	1,833,048	437,019	-	437,019

GEDCO: City of Georgetown

	FY2020	FY2021	FY2022			FY2023			
	ACTUALS	ACTUALS	AMENDED BUDGET	PROJECTIONS	%Variance Fav/(Unfav): FY2022 Projections to FY2022 Budget	BASE BUDGET	CHANGES	PROPOSED BUDGET	%Variance Fav/(Unfav): FY2023 Budget to FY2022 Projections
REVENUE									
40002:Sales Taxes	2,122,831	2,654,706	2,781,251	3,163,518	113.74%	3,416,599	-	3,416,599	8.00%
42001:Interest Income	98,282	24,863	25,000	25,000	100.00%	30,000	-	30,000	20.00%
45001:Misc Revenue	-	-	-	2,610	0.00%	-	-	-	-100.00%
REVENUE TOTAL	2,221,114	2,679,569	2,806,251	3,191,128	113.71%	3,446,599	-	3,446,599	8.01%

GEDCO: CC0001 Non-Departmental

	FY2020	FY2021	FY2022			FY2023			
	ACTUALS	ACTUALS	AMENDED BUDGET	PROJECTIONS	%Variance Fav/(Unfav): FY2022 Projections to FY2022 Budget	BASE BUDGET	CHANGES	PROPOSED BUDGET	%Variance Fav/(Unfav): FY2023 Budget to FY2022 Projections
PERSONNEL									
OPERATIONS									
51001:Administrative Expense	122,385	-	-	-	0.00%	-	-	-	0.00%
OPERATIONS TOTAL	122,385	-	-	-	0.00%	-	-	-	0.00%
OPERATING CAPITAL									
CIP EXPENSE									
DEBT SERVICE									
55001:Principal Reduction	-	-	74,511	74,511	100.00%	76,559	-	76,559	2.75%
55002:Interest Expense	-	-	17,537	17,537	100.00%	14,947	-	14,947	-14.77%
55003:Handling Fees	-	-	-	-	0.00%	120	-	120	0.00%
DEBT SERVICE TOTAL	-	-	92,048	92,048	100.00%	91,626	-	91,626	-0.46%
TRANSFERS									
80001:Transfers Out	207,789	1,200,284	202,769	202,769	100.00%	204,019	-	204,019	0.62%
TRANSFERS TOTAL	207,789	1,200,284	202,769	202,769	100.00%	204,019	-	204,019	0.62%
CC0001 Non-Departmental Total	330,174	1,200,284	294,817	294,817	100.00%	295,645	-	295,645	0.28%

GEDCO: CC0637 Economic Development

	FY2020	FY2021	FY2022			FY2023			
	ACTUALS	ACTUALS	AMENDED BUDGET	PROJECTIONS	%Variance Fav/(Unfav): FY2022 Projections to FY2022 Budget	BASE BUDGET	CHANGES	PROPOSED BUDGET	%Variance Fav/(Unfav): FY2023 Budget to FY2022 Projections
PERSONNEL									
OPERATIONS									
51001:Administrative Expense	122,385	283,783	347,604	347,604	100.00%	584,310	-	584,310	68.10%
51003:Marketing & Promotional	68,778	109,903	150,000	46,000	30.67%	120,000	-	120,000	160.87%
51004:Contractual Services	16,615	12,000	130,000	100,000	76.92%	100,000	-	100,000	0.00%
51006:Subscriptions	10,972	831	54,500	52,500	96.33%	-	-	-	-100.00%
53009:Strategic Partnership	448,316	400,000	100,000	100,000	100.00%	200,000	-	200,000	100.00%
53011:Economic Development Agreements	356,235	(3,500)	976,000	5,964,000	611.07%	3,328,500	-	3,328,500	-44.19%
53016:Travel Expense	92	54	-	50	0.00%	-	-	-	-100.00%
OPERATIONS TOTAL	1,023,393	803,071	1,758,104	6,610,154	375.98%	4,332,810	-	4,332,810	-34.45%
OPERATING CAPITAL									
CIP EXPENSE									
DEBT SERVICE									
55001:Principal Reduction	83,695	72,830	-	-	0.00%	-	-	-	0.00%
55002:Interest Expense	20,516	17,742	-	-	0.00%	-	-	-	0.00%
DEBT SERVICE TOTAL	104,211	90,572	-	-	0.00%	-	-	-	0.00%
TRANSFERS									
CC0637 Economic Development Total	1,127,604	893,643	1,758,104	6,610,154	375.98%	4,332,810	-	4,332,810	-34.45%