



PRODUCT PRICING SUMMARY
TIPS USA 200404 TRANSPORTATION VEHICLES
VENDOR--Silsbee Ford, 1211 Hwy 96 N., Silsbee TX 77656

End User: GEORGETOWN CID **Prepared by:** SETH GAMBLIN
Contact: _____ **Phone:** 512.436.1313
Email: _____ **Email:** SGAMBLIN.SILSBEEFLEET@GMA
Product Description: FORD PIU AWD **Date:** August 11, 2022

A. Bid Item: _____ **A. Base Price:** \$ **37,585.00**

B. Factory Options

Code	Options	Bid Price	Code	Options	Bid Price
K8A	2023 FORD PIU	\$ 8,900.00	60A	GRILLE LIGHTS, SIREN SPEAKER PRE W	\$ 47.00
99W	ENGINE 3.3L V6 D/I HYBRID SYSTEM	\$ 1,975.00	19V	REAR CAMERA ON-DEMAND	\$ 217.00
66A	FRONT HEADLAMP SOLUTION	\$ 841.00	96T	REAR SPOILER TRAFFIC WARNING LED	\$ 1,405.00
66B	TAIL LAMP SOLUTION	\$ 405.00	18D	GLOBAL LOCK/UNLOCK	\$ -
68B	POLICE PERIMETER ALERT	\$ 635.00	96W	FRONT INTERIOR VISOR LED LIGHT BA	\$ 1,076.00
43D	DARK CAR FEATURE	\$ 24.00	55B	BLIS SYSTEM	\$ 512.00
85D	FRONT CONSOLE PLATE DELETE	\$ -	593	PERIMETER ANTI-THEFT ALARM	\$ 112.00
17T	SWITCHABLE RED/WHITE LIGHTING CAR	\$ 47.00	47A	POLICE ENGINE IDLE	\$ 244.00

Total of B. Published Options: \$ **16,440.00**

Published Option Discount (5%): \$ **-**

C. Additional Options [not to exceed 25%] \$= **37.7 %**

Options	Bid Price	Options	Bid Price
55F- REMOTE KEYLESS ENTRY	\$ 320.00		
21L- FRONT WARNING LED LIGHTS	\$ 517.00	86T- TAIL LAMP HOUSING ONLY	\$ 56.00
153- FRONT LICENSE PLATE BRACKET	\$ -	76R- REVERSE SENSING SYSTEM	\$ 259.00
17A-RAER AUX AIR	\$ 573.00	64E- WHEELS 18" PAINTED ALUMINUM	\$ 447.00
63L- REAR QUARTER GLASS SIDE MARKER LED LI	\$ 541.00	63B- SIDE MARKER LED SIDEVIEW MIRRORS	\$ 290.00
76D- UNDERBODY DEFLECTOR PLATE	\$ 335.00	DANA SAFETY INSTALL 452115-A	\$ 16,526.07
61B- OBD-II SPLIT CONNECTOR	\$ 52.00		
16D- BADGE DELETE	\$ -	EXTERIOR COLOR- BLACK	
66C- REAR LIGHTING SOLUTION	\$ 428.00	INTERIOR- 96 CHARCOAL	

Total of C. Unpublished Options: \$ **20,344.07**

D. Floor Plan Interest (for in-stock and/or equipped vehicles): \$ **-**

E. Lot Insurance (for in-stock and/or equipped vehicles): \$ **-**

F. Contract Price Adjustment: _____

G. Additional Delivery Charge: 199 miles \$ **348.25**

H. Subtotal: \$ **74,717.32**

I. Quantity Ordered 1 x **K** = \$ **74,717.32**

J. Trade in: _____ \$ **-**

K. \$ **-**

L. Total Purchase Price \$ **74,717.32**



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VENDOR--Silsbee Ford, 1211 Hwy 96 N., Silsbee TX 77656

End User: GEORGETOWN PD TRAFFIC
Contact: _____
Email: _____
Product Description: FORD PIU AWD

Prepared by: SETH GAMBLIN
Phone: 512.436.1313
Email: SGAMBLIN.SILSBEEFLEET@GMA
Date: July 13, 2022

A. Bid Item: _____ **A. Base Price:** \$ **36,968.00**

B. Factory Options

Code	Options	Bid Price	Code	Options	Bid Price
K8A	2023 FORD POLICE SUV	\$ 3,995.00	55B	BLIS	\$ 545.00
99C	3.0L V6 ECO BOOST	\$ 790.00	59B	KEYED ALIKE	\$ 50.00
86T	TAIL LAMP/POLICE HOUSING	\$ 60.00	60R	NOISE SUPPRESSION	\$ 100.00
17A	AUX AIR	\$ 610.00	68G	REAR DOOR INOP	\$ 75.00
55F	KEY FOB	\$ 340.00	76D	UNDERBODY DEFLECTOR PLATE	\$ 335.00
60A	GRILLE LED LIGHTS, SIREN/SPEAKER WH	\$ 50.00	76R	REVERSE SENSING SYSTEM	\$ 275.00
			17T	R/W CARGO LAMP	\$ 50.00
61B	OBD-II SPLITTER	\$ 55.00	68B	POLICE PERIMETER ALERT	\$ 675.00
43D	DARKL CAR	\$ 25.00			
Total of B. Published Options:					\$ 8,030.00

Published Option Discount (5%): \$ **(221.50)**

C. Additional Options

\$= 75.0 %

Options	Bid Price	Options	Bid Price
87R- REAR VIEW CAMERA	NC	EXTERIOR COLOR- UM BLACK	\$ -
18D- GLOBAL LOCK/ UNLOCK FEATURE	NC	INTERIOR COLOR- 96 CHARCOAL	
19V- REAR CAMERA ON DEMAND	\$ 230.00	500A ORDER CODE	
DANA INSTALL 447412-C	\$ 33,538.68		
Total of C. Unpublished Options:			\$ 33,768.68

D. Floor Plan Interest (for in-stock and/or equipped vehicles): \$ -

E. Lot Insurance (for in-stock and/or equipped vehicles): \$ 350.00

F. Contract Price Adjustment: _____

G. Additional Delivery Charge: 199 miles \$ 348.25

H. Subtotal: \$ 79,243.43

I. Quantity Ordered 1 x K = \$ 79,243.43

J. Trade in: _____ \$ -

K. _____

L. Total Purchase Price \$ 79,243.43



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VENDOR--Silsbee Ford, 1211 Hwy 96 N., Silsbee TX 77656

End User: GEORGETOWN PD TRAFFIC **Prepared by:** SETH GAMBLIN
Contact: _____ **Phone:** 512.436.1313
Email: _____ **Email:** SGAMBLIN.SILSBEEFLEET@GMA
Product Description: FORD PIU AWD **Date:** August 2, 2022

A. Bid Item: _____ **A. Base Price:** \$ **36,968.00**

B. Factory Options

Code	Options	Bid Price	Code	Options	Bid Price
K8A	2023 FORD POLICE SUV	\$ 8,795.00	55B	BLIS	\$ 545.00
99C	3.0L V6 ECO BOOST	\$ 790.00	59B	KEYED ALIKE	\$ 50.00
86T	TAIL LAMP/POLICE HOUSING	\$ 60.00	60R	NOISE SUPPRESSION	\$ 100.00
17A	AUX AIR	\$ 610.00	68G	REAR DOOR INOP	\$ 75.00
55F	KEY FOB	\$ 340.00	76D	UNDERBODY DEFLECTOR PLATE	\$ 335.00
60A	GRILLE LED LIGHTS, SIREN/SPEAKER WII	\$ 50.00	76R	REVERSE SENSING SYSTEM	\$ 275.00
			17T	R/W CARGO LAMP	\$ 50.00
61B	OBD-II SPLITTER	\$ 55.00	68B	POLICE PERIMETER ALERT	\$ 675.00
43D	DARKL CAR	\$ 25.00	Total of B. Published Options:		\$ 12,830.00

Published Option Discount (5%) \$ **(221.50)**

C. Additional Options

\$= 67.8 %

Options	Bid Price	Options	Bid Price
87R- REAR VIEW CAMERA	NC	EXTERIOR COLOR- UM BLACK	\$ -
18D- GLOBAL LOCK/ UNLOCK FEATURE	NC	INTERIOR COLOR- 96 CHARCOAL	
19V- REAR CAMERA ON DEMAND	\$ 230.00	500A ORDER CODE	
DANA INSTALL 447412-C	\$ 33,538.68		

Total of C. Unpublished Options: \$ **33,768.68**

D. Floor Plan Interest (for in-stock and/or equipped vehicles): \$ -

E. Lot Insurance (for in-stock and/or equipped vehicles): \$ **350.00**

F. Contract Price Adjustment: _____

G. Additional Delivery Charge: 199 miles \$ **348.25**

H. Subtotal: \$ **84,043.43**

I. Quantity Ordered 14 x K = \$ **1,176,608.02**

J. Trade in: _____ \$ -

K. _____

L. Total Purchase Price \$ **1,176,608.02**