



PRODUCT PRICING SUMMARY

GOODBUY 22-22 8F000 VEHICLES

VENDOR--Silsbee Ford, 1211 Hwy 96 N., Silsbee TX 77656

End User: CITY OF GEORGETOWN

Prepared by: GLEN ANGELLE

Contact: SCOTT PARKER

Phone: 409-880-9191

Email:

Email: gangelles.cowboyfleet@gmail.com

Product Description: 2023 FORD F-150 EXT.CAB

Date: August 5, 2022

A. Bid Item: A A. Base Price: \$ 27,475.00

B. Factory Options

Code	Options	Bid Price	Code	Options	Bid Price
	2023 ADJUSTMENT	\$ 7,700.00		EXT. WHITE	
	POWER LOCKS/WINDOWS				
	TRAILER TOW PACKAGE	\$ 1,195.00		BRAKE CONTROLLER	
	3.3L V6			4X4	\$ 3,800.00
	10-SPD. AUTO				
	40/20/40 VINYL SEATS				
	BACKUP ALARM	\$ 145.00			
	AIR				
	AM/FM/RADIO				
	DAY TIME RUNNING LIGHTS	\$ 45.00			

Total of B. Published Options: \$ 12,885.00

Published Option Discount (5%) \$ (259.25)

C. Additional Options [not to exceed 25%]

\$= 7.0 %

Options	Bid Price	Options	Bid Price
WEATHERTECH FLOORMATS	\$ 125.00		\$ -
MINI AMBER LIGHTBAR	\$ 252.54		
RKI SINGLE TOOLBOX	\$ 805.00		
LIGHTED ROCKER SWITCH	\$ 5.00		
4 AMBER MPOWER 2 GRILL 2 TG	\$ 295.00		
SPRAY IN BED LINER	\$ 450.00		
DEALER SERVICES	\$ 902.00		
	\$ -		

Total of C. Unpublished Options: \$ 2,834.54

D. Floor Plan Interest (for in-stock and/or equipped vehicles):	\$ -
E. Lot Insurance (for in-stock and/or equipped vehicles):	\$ -
F. Contract Price Adjustment:	\$ -
G. Additional Delivery Charge: 290 miles	\$ 507.50
H. Subtotal:	\$ 43,442.79
I. Quantity Ordered 3 x K =	\$ 130,328.37
J. Trade in:	\$ -
K. GOODBUY Administrative Fee (\$300 per purchase order)	\$ -300.00
L. TOTAL PURCHASE PRICE INCLUDING GOODBUY FEE	\$ 130,028.37



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Contact: SCOTT PARKER

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Email:

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Product Description: 2023 FORD F-150 EXT.CAB

Date: August 5, 2022

A. Bid Item: B

A. Base Price: \$ 27,475.00

B. Factory Options

Code	Options	Bid Price	Code	Options	Bid Price
	2023 ADJUSTMENT	\$ 7,700.00		EXT. WHITE	
	POWER LOCKS/WINDOWS				
	TRAILER TOW PACKAGE	\$ 1,195.00		BRAKE CONTROLLER	
	3.3L V6			4X4	\$ 3,800.00
	10-SPD. AUTO				
	40/20/40 VINYL SEATS				
	BACKUP ALARM	\$ 145.00			
	AIR				
	AM/FM/RADIO				
	DAY TIME RUNNING LIGHTS	\$ 45.00			

Total of B. Published Options: \$ 12,885.00

Published Option Discount (5%) \$ (259.25)

C. Additional Options [not to exceed 25%]

\$= 6.4 %

Options	Bid Price	Options	Bid Price
WEATHERTECH FLOORMATS	\$ 125.00		\$ -
RKI TOOLBOX	\$ 803.35		
LIGHTED ROCKER SWITCH	\$ 5.00		
4 AMBER MPOWER 2 GRILL 2 TG	\$ 295.00		
SPRAY IN BED LINER	\$ 450.00		
DEALER SERVICES	\$ 902.00		
	\$ -		

Total of C. Unpublished Options: \$ 2,580.35

D. Floor Plan Interest (for in-stock and/or equipped vehicles):	\$ -
E. Lot Insurance (for in-stock and/or equipped vehicles):	\$ -
F. Contract Price Adjustment:	\$ -
G. Additional Delivery Charge: 290 miles	\$ 507.50
H. Subtotal:	\$ 43,188.60
I. Quantity Ordered 4 x K =	\$ 172,754.40
J. Trade in:	\$ -
K. GOODBUY Administrative Fee (\$300 per purchase order)	\$ 300.00
L. TOTAL PURCHASE PRICE INCLUDING GOODBUY FEE	\$ 173,051.40



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Contact: SCOTT PARKER

Phone: 409-880-9191

Email:

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Product Description: 2023 FORD F-150 EXT.CAB

Date: August 5, 2022

A. Bid Item: C

A. Base Price: \$ 27,475.00

B. Factory Options

Code	Options	Bid Price	Code	Options	Bid Price
	2023 ADJUSTMENT	\$ 7,700.00		EXT. WHITE	
	101A PACKAGE	\$ -		TRAILER TOW PACKAGE	\$ 1,325.00
	POWER LOCKS/WINDOWS			BRAKE CONTROLLER	
	CRUISE CONTROL			3.3L V6	
	REVERSE SENSING			10-SPD AUTO	
	17" SILVER STEEL WHEELS			40/20/40 VINYL SEATS	
	BACKUP ALARM	\$ 145.00			
	AIR				
	AM/FM/RADIO				
	DAY TIME RUNNING LIGHTS	\$ 45.00			

Total of B. Published Options: \$ 9,215.00

Published Option Discount (5%) \$ (75.75)

C. Additional Options [not to exceed 25%]

\$= 7.0 %

Options	Bid Price	Options	Bid Price
WEATHERTECH FLOORMATS	\$ 125.00		
RK1 SINGLE TOOLBOX	\$ 805.00		
LIGHTED ROCKER SWITCH	\$ 5.00		
4 AMBER MPOWER 2 GRILL 2 TG	\$ 295.00		
SPRAY IN BED LINER	\$ 450.00		
DEALER SERVICES	\$ 902.00		
	\$ -		

Total of C. Unpublished Options: \$ 2,582.00

D. Floor Plan Interest (for in-stock and/or equipped vehicles):

\$ -

E. Lot Insurance (for in-stock and/or equipped vehicles):

\$ -

F. Contract Price Adjustment:

\$ -

G. Additional Delivery Charge: 290 miles

\$ 507.50

H. Subtotal:

\$ 39,703.75

I. Quantity Ordered 5 x K =

\$ 198,518.75

J. Trade in:

\$ -

K. GOODBUY Administrative Fee (\$300 per purchase order)

\$ 300.00

L. TOTAL PURCHASE PRICE INCLUDING GOODBUY FEE

\$ 198,818.75



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End User: CITY OF GEORGETOWN

Prepared by: GLEN ANGELLE

Contact: SCOTT PARKER

Phone: 409-880-9191

Email: _____

Email: gangelles.cowboyfleet@gmail.com

Product Description: 2023 FORD F-150 CREW CAB

Date: 8-5-22

A. Bid Item: D

A. Base Price: \$ 30,845.00

B. Factory Options

Code	Options	Bid Price	Code	Options	Bid Price
	2023 ADJUSTMENT	\$ 7,700.00		EXT. WHITE	
	101A PACKAGE			TRAILER TOW PACKAGE	\$ 1,325.00
	POWER LOCKS/WINDOWS			BRAKE CONTROLLER	
	CRUISE CONTROL			4X4	\$ 3,800.00
	REVERSE SENSING			3.3L V6	
	17" SILVER STEEL WHEELS			10-SPD AUTO	
	BACKUP ALARM	\$ 145.00			
	AIR				
	AM/FM/RADIO				
	DAY TIME RUNNING LIGHTS	\$ 45.00			

Total of B. Published Options: \$ 13,015.00

Published Option Discount (5%) \$ (265.75)

C. Additional Options [not to exceed 25%]

\$= 6.5 %

Options	Bid Price	Options	Bid Price
WEATHERTECH FLOORMATS	\$ 125.00		
RKI SINGLE TOOLBOX	\$ 805.00		
MINI AMBER LIGHTBAR	\$ 252.54		
LIGHTED ROCKER SWITCH	\$ 5.00		
4 AMBER MPOWER 2 GRILL 2 TG	\$ 295.00		
SPRAY IN BED LINER	\$ 450.00		
DEALER SERVICES	\$ 902.00		
	\$ -		

Total of C. Unpublished Options: \$ 2,834.54

D. Floor Plan Interest (for in-stock and/or equipped vehicles):

\$ -

E. Lot Insurance (for in-stock and/or equipped vehicles):

\$ -

F. Contract Price Adjustment:

\$ -

G. Additional Delivery Charge: 290 miles

\$ 507.50

H. Subtotal:

\$ 46,936.29

I. Quantity Ordered 1 x K =

\$ 46,936.29

J. Trade in:

\$ -

K. GOODBUY Administrative Fee (\$300 per purchase order)

\$ 300.00

L. TOTAL PURCHASE PRICE INCLUDING GOODBUY FEE

\$ 47,236.29



PRODUCT PRICING SUMMARY

GOODBUY 22-22 8F000 VEHICLES

VENDOR--Silsbee Ford, 1211 Hwy 96 N., Silsbee TX 77656

End User: CITY OF GEORGETOWN

Contact: SCOTT PARKER

Email: _____

Product Description: 2023 FORD F-150 REG. CAB

Prepared by: GLEN ANGELLE

Phone: 409-880-9191

Email: gangellescowboyfleet@gmail.com

Date: August 5, 2022

A. Bid Item: E

A. Base Price: \$ 25,775.00

B. Factory Options

Code	Options	Bid Price	Code	Options	Bid Price
	2023 ADJUSTMENT	\$ 7,700.00		EXT. WHITE	
	101A PACKAGE			TRAILER TOW PACKAGE	\$ 1,325.00
	POWER LOCKS/WINDOWS			BRAKE CONTROLLER	
	CRUISE CONTROL			3.3L V6	
	REVERSE SENSING			10-SPD AUTO	
	17" SILVER STEEL WHEELS			40/20/40 VINYL SEATS	
	BACKUP ALARM	\$ 145.00		8 FT. BED	
	4X4	\$ 2,995.00			
	AM/FM/RADIO				
	DAY TIME RUNNING LIGHTS	\$ 45.00			

Total of B. Published Options: \$ 12,210.00

Published Option Discount (5%): \$ (225.50)

C. Additional Options [not to exceed 25%]

\$= 7.5 %

Options	Bid Price	Options	Bid Price
WEATHERTECH FLOORMATS	\$ 125.00		
MINI LIGHTBAR	\$ 252.54		
RKI SINGLE TOOLBOX	\$ 805.00		
LIGHTED ROCKER SWITCH	\$ 5.00		
4 AMBER MPOWER 2 GRILL 2 TG	\$ 295.00		
SPRAY IN BED LINER	\$ 450.00		
DEALER SERVICES	\$ 902.00		
	\$ -		

Total of C. Unpublished Options: \$ 2,834.54

D. Floor Plan Interest (for in-stock and/or equipped vehicles):

\$ -

E. Lot Insurance (for in-stock and/or equipped vehicles):

\$ -

F. Contract Price Adjustment: _____

\$ -

G. Additional Delivery Charge: 290 miles

\$ 507.50

H. Subtotal:

\$ 41,101.54

I. Quantity Ordered 1 x **K =**

\$ 41,101.54

J. Trade in: _____

\$ -

K. GOODBUY Administrative Fee (\$300 per purchase order)

\$ 300.00

L. TOTAL PURCHASE PRICE INCLUDING GOODBUY FEE

\$ 42,401.54



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Prepared by: GLEN ANGELLE

Contact: SCOTT PARKER

Phone: 409-880-9191

Email:

Email: gangelle.cowboyfleet@gmail.com

Product Description: 2023 FORD F-150 REG. CAB

Date: August 5, 2022

A. Bid Item: F

A. Base Price: \$ 25,775.00

B. Factory Options

Code	Options	Bid Price	Code	Options	Bid Price
	2023 ADJUSTMENT	\$ 7,700.00		EXT. WHITE	
	101A PACKAGE			TRAILER TOW PACKAGE	\$ 1,325.00
	POWER LOCKS/WINDOWS			BRAKE CONTROLLER	
	CRUISE CONTROL			3.3L V6	
	REVERSE SENSING			10-SPD AUTO	
	17" SILVER STEEL WHEELS			40/20/40 VINYL SEATS	
	BACKUP ALARM	\$ 145.00		8 FT. BED	
	AM/FM/RADIO				
	DAY TIME RUNNING LIGHTS	\$ 45.00			

Total of B. Published Options: \$ 9,215.00

Published Option Discount (5%) \$ (75.75)

C. Additional Options [not to exceed 25%]

\$= 5.8 %

Options	Bid Price	Options	Bid Price
WEATHERTECH FLOORMATS	\$ 125.00		
MINI LIGHTBAR	\$ 252.54		
LIGHTED ROCKER SWITCH	\$ 5.00		
4 AMBER MPOWER 2 GRILL 2 TG	\$ 295.00		
SPRAY IN BED LINER	\$ 450.00		
DEALER SERVICES	\$ 902.00		
	\$ -		

Total of C. Unpublished Options: \$ 2,029.54

D. Floor Plan Interest (for in-stock and/or equipped vehicles):

\$ -

E. Lot Insurance (for in-stock and/or equipped vehicles):

\$ -

F. Contract Price Adjustment:

\$ -

G. Additional Delivery Charge: 290 miles

\$ 507.50

H. Subtotal:

\$ 37,451.29

I. Quantity Ordered 1 x K =

\$ 37,451.29

J. Trade in:

\$ -

K. GOODBUY Administrative Fee (\$300 per purchase order)

\$ 300.00

L. TOTAL PURCHASE PRICE INCLUDING GOODBUY FEE

\$ 37,751.29



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Contact: SCOTT PARKER

Phone: 409-880-9191

Email:

Email: gangelle.cowboyfleet@gmail.com

Product Description: 2023 FORD F-150 EXT CAB

Date: August 5, 2022

A. Bid Item: G

A. Base Price: \$ 27,475.00

B. Factory Options

Code	Options	Bid Price	Code	Options	Bid Price
	2023 ADJUSTMENT	\$ 7,700.00		EXT. WHITE	
	POWER LOCKS/WINDOWS				
	TRAILER TOW PACKAGE	\$ 1,195.00		BRAKE CONTROLLER	
	3.3L V6			4X4	\$ 3,800.00
	10-SPD. AUTO				
	40/20/40 VINYL SEATS				
	BACKUP ALARM	\$ 145.00			
	AIR				
	AM/FM/RADIO				
	DAY TIME RUNNING LIGHTS	\$ 45.00			

Total of B. Published Options: \$ 12,885.00

Published Option Discount (5%) \$ (259.25)

C. Additional Options [not to exceed 25%]

\$= 4.4 %

Options	Bid Price	Options	Bid Price
WEATHERTECH FLOORMATS	\$ 125.00		\$ -
LIGHTED ROCKER SWITCH	\$ 5.00		
4 AMBER MPOWER 2 GRILL 2 TG	\$ 295.00		
SPRAY IN BED LINER	\$ 450.00		
DEALER SERVICES	\$ 902.00		
	\$ -		

Total of C. Unpublished Options: \$ 1,777.00

D. Floor Plan Interest (for in-stock and/or equipped vehicles):

\$ -

E. Lot Insurance (for in-stock and/or equipped vehicles):

\$ -

F. Contract Price Adjustment:

\$ -

G. Additional Delivery Charge: 290 miles

\$ 507.50

H. Subtotal:

\$ 42,385.25

I. Quantity Ordered 2 x K =

\$ 84,770.50

J. Trade in:

\$ -

K. GOODBUY Administrative Fee (\$300 per purchase order)

\$ 300.00

L. TOTAL PURCHASE PRICE INCLUDING GOODBUY FEE

\$ 85,070.50



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VENDOR--Silsbee Ford, 1211 Hwy 96 N., Silsbee TX 77656

End User: CITY OF GEORGETOWN

Prepared by: GLEN ANGELLE

Contact: SCOTT PARKER

Phone: 409-880-9191

Email: _____

Email: gangellescowboyfleet@gmail.com

Product Description: 2023 FORD ESCAPE

Date: August 5, 2022

A. Bid Item: H

A. Base Price: \$ 24,030.00

B. Factory Options

Code	Options	Bid Price	Code	Options	Bid Price
	SE AWD UPGRADE	\$ 3,295.00			
	POWER LOCKS/WINDOWS				
	REAR CAMERA				
	CRUISE				
	2.5L I-VCT ENGINE				
	ECVT TRANS				
	17" ALUMINUM WHEELS				
	AM/FM/MP3				
	BLUETOOTH (SYNC)				

Total of B. Published Options: \$ 3,295.00

Published Option Discount (5%) \$ -

C. Additional Options [not to exceed 25%]

\$= 12.9 %

Options	Bid Price	Options	Bid Price
FRT/REAR ALL WEATHER MATS	\$ 100.00	2023 ADJUSTMENT	\$ 1,800.00
BACK-UP ALARM	\$ 125.00		
MINI AMBER LIGHTBAR	\$ 252.54		
4 MPOWER AMBER FRT/REAR	\$ 384.56		
DEALER SERVICES	\$ 874.00		

Total of C. Unpublished Options: \$ 3,536.10

D. Floor Plan Interest (for in-stock and/or equipped vehicles):

\$ -

E. Lot Insurance (for in-stock and/or equipped vehicles):

\$ -

F. Contract Price Adjustment:

\$ -

G. Additional Delivery Charge: 260 miles

\$ 455.00

H. Subtotal:

\$ 31,316.10

I. Quantity Ordered 3 x K =

\$ 93,948.30

J. Trade in:

\$ -

K. GOODBUY Administrative Fee (\$300 per purchase order)

\$ 300.00

L. TOTAL PURCHASE PRICE INCLUDING GOODBUY FEE

\$ 94,248.30



PRODUCT PRICING SUMMARY

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VENDOR--Silsbee Ford, 1211 Hwy 96 N., Silsbee TX 77656

End User: CITY OF GEORGETOWN

Prepared by: GLEN ANGELLE

Contact: SCOTT PARKER

Phone: 409-880-9191

Email:

Email: gangelles.cowboyfleet@gmail.com

Product Description: 2023 FORD RANGER EXT.

Date: August 5, 2022

A. Bid Item: I

A. Base Price: \$ 23,902.00

B. Factory Options

Code	Options	Bid Price	Code	Options	Bid Price
	2023 ADJUSTMENT	\$ 2,100.00		EXT. WHITE	
	POWER LOCKS/WINDOWS				
	AM/FM/SYNC				
	2.3 ECO BOOST			4X4	\$ 2,995.00
	VINYL SEATS				
	AIR				
	6-SPD AUTO				
	SHORT BED				
	REAR CAMERA				
	AM/FM/RADIO				

Total of B. Published Options: \$ 5,095.00

Published Option Discount (5%) \$ (149.75)

C. Additional Options [not to exceed 25%]

\$= 5.8 %

Options	Bid Price	Options	Bid Price
WEATHERTECH MATS	\$ 57.50		\$ -
BACK UP ALARM	\$ 140.00		
MINI LIGHTBAR	\$ 252.54		
LIGHTED ROCKER SWITCH	\$ 5.05		
4 MPOWER AMBER FRT/REAR	\$ 384.56		
DEALER SERVICES	\$ 850.00		

Total of C. Unpublished Options: \$ 1,689.65

D. Floor Plan Interest (for in-stock and/or equipped vehicles):

\$ -

E. Lot Insurance (for in-stock and/or equipped vehicles):

\$ -

F. Contract Price Adjustment:

\$ -

G. Additional Delivery Charge: 290 miles

\$ 507.50

H. Subtotal:

\$ 31,044.40

I. Quantity Ordered 2 x K =

\$ 62,088.80

J. Trade in:

\$ -

K. GOODBUY Administrative Fee (\$300 per purchase order)

\$ 300.00

L. TOTAL PURCHASE PRICE INCLUDING GOODBUY FEE

\$ 62,388.80