

# **SPECIAL REVENUE FUNDS OVERVIEW**

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Special Revenue Funds 🚅	FY2023 Beginning Fund Balance	FY2023 Revenues 🔨	FY2023 Expenditures	FY2023 Ending Fund Balance
201 - Tourism	1,916,062	1,675,000	1,952,317	1,638,745
203 - Street Maintenance	3,166,138	6,843,199	7,500,000	2,509,337
206 - Council Discretionary	4,963,198	150	2,377,000	2,586,348
209 - PEG Fee	398,521	170,500	150,000	419,021
212 - Conservation	933,707	75,000	128,862	879,845
221 - Library SRF	175,168	147,000	144,700	177,468
228 - Tree Fund	3,488,951	507,500	925,000	3,071,451
231 - Parks SRF	395,155	92,697	88,040	399,812
234 - Parkland Dedication SRF	2,410,522	705,000	1,100,000	2,015,522
237 - Cemetery	809,103	186,000	358,500	636,603
246 - Court Fees	58,922	51,350	35,000	75,272
247 - Juvenile	27,073	1,100	2,500	25,673
248 - Court Child Safety	10,293	1,525	200	11,618
249 - Court Technology	52,792	8,200	33,822	27,170
250 - Permitting	699,802	215,750	78,500	837,052
253 - CDBG	5,917	150,000	150,000	5,917
256 - Main Street Façade	92,194	95,250	135,000	52,444
262 - Fire Billing	347,571	292,300	537,900	101,971
268 - Police Seizures Federal	30,755	-	30,000	755
269 - Police Seizures State	58,418	-	55,000	3,418
271 - Abandoned Vehicles	19,981	-	-	19,981
274 - Animal Services SRF	353,412	70,800	240,000	184,212
275 - Municipal Jury Fund	193	200	393	-
278- American Rescue Plan	4,316	6,854,000	6,850,000	8,316
350 - Village PID	201,748	-	113,926	87,822
354 - Parks at Westhaven PID	73,287	15,517	10,914	77,890
355 - Bluffview PID	12	27,957	27,957	12
362 - Downtown TIRZ	434,285	610,171	568,901	475,555
365 - Rivery TIRZ	840,353	1,120,390	612,788	1,347,955
368 - Gateway TIRZ	383,718	104,373	-	488,091
374 - Wolf Lakes TIRZ	6,736	27,111	334	33,513
400 - GTEC	24,410,556	33,697,898	28,939,422	29,169,032
420 - GEDCO	2,702,438	3,446,599	4,628,455	1,520,582

## 201 - CVB/Tourism

The Tourism Fund collects a 7% Hotel Occupancy Tax for hotel stays within the City. Eligible expenses are defined by state law and include operating a visitor center, promotion of local cultural sites, and historic preservation.

## 203 - STREETS 1/4 CENT SALES TAX

This fund is used to account for the receipt and expenditure of revenues collected from the ½ cent sales tax approved by the citizens in November 2001 under Texas House Bill 445. The funds are required to be spent on the maintenance of streets that were in existence at the time of adoption of the tax. This tax was reauthorized by voters in November of 2006, 2010, 2014, and 2018.

## **206 - CITY COUNCIL DISCRETIONARY FUND**

This SRF was created in July of 2015 and holds year end one-time available General Fund balance not allocated in the budget. These funds will be expended at the direction of the City Council for specific purposes.



#### 209 - PEG FEE FUND

The Public, Education, and Government (PEG) Fund is used to account for the receipt and expenditure of PEG fees collected through cable providers that are legally restricted for capital expenditures related to the City's cable access channel.

#### 212 - CONSERVATION FUND

The Conservation SRF is a fund dedicated to energy efficiency programs and projects and is supported solely by the \$0.20 Conservation Fee charged monthly to all City of Georgetown electric customers on their utility bills. This fee is used to maintain compliance with House Bill 3693, which calls for enhancement of existing energy efficiency programs and strengthening of statutory requirements, as well as, to promote more electric demand management by customers. Specific programs supported by the Conservation SRF include Home Energy Audits, Weatherization Programs and the LED Light Bulb Exchange Program.

#### 221 - LIBRARY FUND

The Library Fund is used to account for the receipt and expenditure of restricted donations such as memorials and gifts for a designated library purchase or program.

#### **228 - TREE FUND**

The Tree Fund is financed by fees assessed when development projects remove trees. These funds are used to plant, prune, irrigate, maintain, and fund other associated tree activities in City parks, or other City-owned property.

### 231 - PARKS RESTRICTED FUND

This fund is used to account for transfers in, donations, and grants. Funds are used for equipment replacement for parks.

### 234 - PARKLAND DEDICATION

The Parkland Dedication SRF was established through the Parkland Dedication Ordinance. When new residential developments are built, the developer is required to dedicate land or pay a fee in lieu of dedication. When a fee is paid, the money is set aside to be used in a restricted zone near the development. The funds must be used for parks and recreation improvements such as new playgrounds, new parks, new trails, or to buy parkland.

## 237 - CEMETERY FUND

The Cemetery Fund pays for the ongoing maintenance of the City's cemeteries. Revenues are generated from plot sales and maintenance fees. The City Council has also committed to transferring money in from the General Fund for long-term maintenance.

## **246 - COURT SECURITY FUND**

The Court Security Fund is used to account for the receipt and expenditure of court costs related to security personnel. All funds are governed by State statute.

### 247 - JUVENILE COURT

This fund contributes to funding the salary and benefits of a juvenile case manager that is employed by the Municipal Court.

## 248 - COURT CHILD SAFETY FUND

The fund tracks the revenues and expenses related to the Court Child Fees as outlined by statute.



#### 249 - COURT TECHNOLOGY FUND

The fund tracks the revenues and expenses related to Court Technology Fees as outlined by statute.

#### 250 - PERMITTING FUND

This funding source is for MyPermitNow (MPN) which is a comprehensive electronic permit, inspection, and tracking system for all types of construction projects. This system allows for efficient and improved customer service for both the internal and external customers by providing real time online permit information to customers. This program is funded by the technology fees which are charged to the users.

### 253 - COMMUNITY DEVELOPMENT BLOCK GRANT FUND

The CDBG Fund is financed through the US Department of Housing and Urban Affairs Division. CDBG funds are administered through Williamson County and fund infrastructure improvements, such as sidewalks and wastewater lines in eligible geographic areas.

#### 256 - MAIN STREET FAÇADE FUND

The Main Street Façade accounts for grants distributed by the Main Street Board for the improvement of commercial façades in the Downtown Overlay District. Revenue sources include General Fund contributions and fund-raising efforts by the Main Street Board.

#### 262 - FIRE BILLING FUND

Sources of this fund include billing revenue for inspections and for billing from insurance carriers for fire protection services. These funds are used to purchase fire equipment, special needs, and public education.

### 268 - POLICE SEIZURES FUND FEDERAL

This fund is used to account for properties and revenues seized by the Georgetown Police Department. Federal Law requires the funds only be used for a defined set of law enforcement purposes. Permitted uses of funds include law enforcement training, crime prevention awareness programs, asset accounting and tracking, and witness-related costs. Purchases of police equipment and facilities equipment are also permitted under the law.

#### 269 - POLICE SEIZURES FUND STATE

This fund is used to account for properties and revenues seized by the Georgetown Police Department. Texas State Law requires the funds only be used for a defined set of law enforcement purposes. Permitted uses of funds include law enforcement training, crime prevention awareness programs, asset accounting and tracking, and witness-related costs. Purchases of police equipment and facilities equipment are also permitted under state law.

#### 271 - ABANDONED VEHICLE FUND

This fund is used to track costs and related revenues for vehicles that have been impounded and are later auctioned.

## 274 - ANIMAL SERVICES

This fund is for donations received from various sources. These funds are utilized for items and projects that are related to the capital and service needs of the animal shelter.

## 275 - MUNICIPAL JURY FUND

This fund is for juror reimbursements or other jury services as allowed under state statute.



#### 278 - AMERICAN RESCUE PLAN GRANT FUND

This fund is for grant revenue from the federal American Rescue Plan. Appropriate expenses under the act will be reimbursed from this grant from 2021 through 2026.

#### 350 - VILLAGE PID FUND

The fund tracks the revenues and expenses relate to the Village PID.

#### 354 - PARKS AT WESTHAVEN PID FUND

The fund tracks the revenues and expenses relate to the Parks at Westhaven PID.

#### 355 - BLUFFVIEW PID FUND

The fund tracks the revenues and expenses relate to the Bluffview PID.

#### **362 - DOWNTOWN TIRZ**

This TIRZ was created by Ordinance No. 2004-77 and covers approximately 66(+/-) acres, located entirely in Williamson County and within the corporate limits of the City. This fund is used to account for the development and redevelopment of downtown Georgetown into a mixed use, pedestrian-orientated environment, consistent with the goals of the City's Downtown Master Plan.

#### 365 - RIVERY TIRZ

This TIRZ was created by Ordinance No. 2011-91, and the duration is through December 31, 2041. This fund is to help provide a financing vehicle necessary to facilitate a program of public improvements to allow and encourage the development of a hotel and conference center, enhance the overall park experience, the establishment of single and multifamily residential development, and commercial/retail space.

## **368 - GATEWAY TIRZ**

This TIRZ was created by Ordinance No. 2006- 204, and the duration is through December 31, 2031. This fund is to help finance a program of public improvements to allow and encourage the development and redevelopment of the Williams Drive Gateway area into a mixed use, pedestrian orientated environment, consistent with the goals of the City's Williams Drive Gateway Redevelopment Plan.

#### 374 - WOLF LAKES TIRZ

This TIRZ was created by Ordinance No. 2018-76, located entirely in Williamson County. The TIRZ is bounded by Wolf Ranch Parkway to the west and River Hills subdivision to the north. The purpose of the zone is to provide economic and qualitative benefits by facilitating a program of public improvements that provide for the development of a mixed-use development with business/corporate offices, retail, entertainment, and enhanced quality of life features for residents.

#### 400 - GEORGETOWN TRANSPORTATION ENHANCEMENT CORPORATION

This fund uses sales tax receipts to support transportation projects related to economic development.

## 420 - GEORGETOWN ECONOMIC DEVELOPMENT CORPORATION

This fund uses sales tax receipts to support economic development projects that bring jobs to Georgetown.



# **TOURISM FUND SUMMARY**

The Georgetown Convention and Visitors Bureau (CVB) attracts leisure and business travelers to the Georgetown area to experience and enjoy our history, culture, and attractions. This department also strives to further strengthen our City's image as a Texas tourist destination. The CVB promotes economic diversity and the region's quality of life. The department manages advertising, promotion, and solicitation efforts to market the City of Georgetown as a place for meetings, group tours, tourists, and day-trip shoppers. The Department provides a positive economic impact to the community by bringing sales tax and hotel occupancy tax (HOT) dollars into the city, which increases the total revenue of local businesses and improves the overall economic climate of Georgetown. The local HOT rate in Georgetown is 7%.

## FISCAL YEAR 2022

**Total Revenues** are projected to be \$1,601,016, a 23% increase over FY2021 actuals. This increase is due to the recovery of HOT after the COVID19 pandemic, which impacted the travel industry dramatically. The overnight stays in Georgetown have returned to pre-pandemic levels. The City was also able to host the traditional spring Red Poppy Festival after a two-year hiatus.

Tourism					
	FY2021		FY20	)22	
	Actuals	Budget	Projections	Variance Fav/(Unfav): FY2022 Projections to FY2022 Budget	Variance Fav/(Unfav): FY2022 Projections to FY2022 Budget
Revenue					
40008:Other Taxes	1,247,146	1,006,014	1,400,000	393,986	139.16%
42001:Interest Income	5,057	5,000	3,500	(1,557)	70.00%
45001:Misc Revenue	40,531	105,000	137,516	96,985	130.97%
44001:Grant Revenue	4,200	-	-	(4,200)	0.00%
44505:Sponsorship	-	50,000	60,000	60,000	120.00%
Revenue Total	1,296,934	1,166,014	1,601,016	435,002	137.31%

**Total expenditures** in FY2022 are projected to total \$1.6 million or 3% lower than the current budget, consisting of lower than expected marketing expenses.

Tourism					
	FY2021		FY20	22	
	Actuals	Budget	Projections	Variance Fav/(Unfav): FY2022 Projections to FY2022 Budget	Variance Fav/(Unfav): FY2022 Projections to FY2022 Budget
Expense					
CC0001 Non-Departmental	28,634	52,407	52,407	-	100.00%
CC0208 CVB	995,389	1,294,883	1,232,736	62,148	95.20%
CC0254 Poppy Festival	47,209	292,242	301,477	(9,235)	103.16%
Expense Total	1,071,232	1,639,532	1,586,620	52,913	96.77%



**Total fund balance** at year-end is anticipated to be \$1.9 million with a contingency reserve of \$337,842 and a capital reserve of \$1,090,305.

## FISCAL YEAR 2023

**Budgeted revenues** total \$1.7 million. Hotel Occupancy Taxes are conservatively forecasted. As of May 2022, the City continues to see revenues surpassing pre-COVID19 pandemic levels. The City anticipates 7% growth in Hotel Occupancy Tax revenues.

Tourism										
	FY2021		FY	2022				FY202	3	
				Variance Fav/(Unfav): FY2022	Variance Fav/(Unfav): FY2022				Variance Fav/(Unfav): FY2023	Variance Fav/(Unfav): FY2023
				Projections to FY2022	Projections to FY2022	Base		Proposed	Budget to FY2022	Budget to FY2022
	Actuals	Budget	Projections	Budget	Budget	Budget	Changes	Budget	Projections	Projections
Revenue										
40008:Other Taxes	1,247,146	1,006,014	1,400,000	393,986	139.16%	1,400,000	100,000	1,500,000	100,000	107.14%
42001:Interest										
Income	5,057	5,000	3,500	(1,557)	70.00%	5,000	-	5,000	1,500	142.86%
45001:Misc										
Revenue	40,531	105,000	137,516	96,985	130.97%	120,000	-	120,000	(17,516)	87.26%
44001:Grant										
Revenue	4,200		-	(4,200)	0.00%	-			-	0.00%
44505:Sponsorship	-	50,000	60,000	60,000	120.00%	50,000	-	50,000	(10,000)	83.33%
Revenue Total	1,296,934	1,166,014	1,601,016	435,002	137.31%	1,575,000	100,000	1,675,000	73,984	104.62%

**Budgeted expenditures** total \$1.9 million. Overall, expenses are projected to increase by 23% relative to FY2022 projections. The expenditure plan outlines continued efforts to promote Georgetown as a destination. Poppy Fest is expected to occur again in the spring. FY2022 included some expenses from POPPtoberfest in the fall, and all expenses for Red Poppy Festival in the spring. This makes the FY2023 expenses for Poppy Festival appear decreased; however, they cover a full spring Red Poppy Festival.

Tourism										
	FY2021		F`	Y2022				FY202	3	
				Variance Fav/(Unfav): FY2022 Projections to FY2022	FY2022	Base		Proposed	Variance Fav/(Unfav): FY2023 Budget to FY2022	Variance Fav/(Unfav): FY2023 Budget to FY2022
	Actuals	Budget	Projections	Budget	Budget	Budget	Changes	Budget	Projections	Projections
Expense										
CC0001 Non-										
Departmental	28,634	52,407	52,407	-	100.00%	60,500	-	60,500	8,093	115.44%
CC0208 CVB	995,389	1,294,883	1,232,736	62,148	95.20%	1,520,865	120,000	1,640,865	408,129	133.11%
CC0254 Poppy										
Festival	47,209	292,242	301,477	(9,235)	103.16%	225,952	25,000	250,952	(50,525)	83.24%
Expense Total	1,071,232	1,639,532	1,586,620	52,913	96.77%	1,807,317	145,000	1,952,317	365,697	123.05%

**Proposed enhancements** include the following one-time expenditures, ongoing costs of requests and new programs to respond to City initiatives and pressures of growth. Highlights are listed below.

#### • CVB:

• Short-Term Rental Hotel Occupancy Tax Compliance Software: Short-Term Rental (STR) Hotel Occupancy Tax (HOT) Compliance Software will monitor the most popular STR reservation sites and pull data for all STRs inside Georgetown's City limits. Currently, CVB staff is manually tracking STRs which is very difficult and time intensive. Additionally, only thirty STRs are now paying HOT tax, but estimates show there are approximately 194 STRs in Georgetown. This software will save CVB staff valuable time and improve the discrepancy between the number of STRs and the number of STRs paying HOT tax. The budget assumes a \$100,000 increase in HOT revenue due to the improved tracking of STRs.

Proposed Ongoing: \$20,000
Proposed One-time: \$0
Proposed Total Cost: \$20,000

• **Design Consultant for Visitors Center:** Due to the recent growth trends in Georgetown, the need for an updated Visitors Center and CVB offices to keep up with community demand is critical. Over the past few years, Downtown merchants have notably expanded, and the foot traffic around the Square has significantly increased. The historic nature of the Downtown Buildings causes plumbing difficulties, and so many Downtown Merchants send customers to the Visitors Center for restrooms. The Visitors Center and CVB offices currently have only two restrooms. To better serve our customers, both visitors to Georgetown and community residents, the Visitors Center urgently needs additional restrooms and better utilization of the current space.

Proposed Ongoing: \$0

Proposed One-time: \$100,000Proposed Total Cost: \$100,000

• Temporary Bollards (Funded by Downtown TIRZ): This request is for funding to purchase bollards which would be temporarily installed during special events to provide a safe and secure area for festival attendees. Currently, the City is using dump trucks or large equipment to secure festival grounds. Bollards serves the same purpose but are safer and more visual appealing.

Proposed Ongoing: \$0

Proposed One-time: \$60,000Proposed Total Cost: \$60,000

## Poppy Festival:

Public Wi-Fi Enhancements for Red Poppy Festival: As the Red Poppy Festival
continues to grow and the number of attendees increases, the CoG public Wi-Fi on
the Downtown Square has become ineffective and inoperable. To help alleviate the
strain on the CoG public Wi-Fi and assist vendors in accepting payments with their

point-of-sale devices, the CoG Wi-Fi was password protected for the 2022 POPPtoberfest. While this alleviated the problem temporarily, an enhancement to the CoG public Wi-Fi would provide a more long-term solution.

Proposed Ongoing: \$25,000
Proposed One-time: \$0
Proposed Total Cost: \$25,000

**Total fund balance** is anticipated to be \$1.6 million. Per Fiscal and Budgetary Policy, there is \$379,320 of personnel and operating costs reserved to meet the fund's 90-day contingency requirement. The capital reserve is held for future use to expand the visitors center and CVB offices after the design study and totals \$1,259,425.



FY2021	FY20	)22		FY2023	
	Amended				Proposed
Actuals	Budget	Projected	Base Budget	Changes	Budget
1,675,963	1,901,665	1,901,665	1,916,062		1,916,062
1 247 146	1 006 014	1 400 000	1 400 000	100 000	1,500,000
		• •		100,000	5,000
-		3,300	3,000	_	3,000
-,200	50,000	60.000	50,000	_	50,000
40.531	•	•	,	_	120,000
			•	100,000	1,675,000
	, ,	, ,		•	, ,
358,771	458,015	469,235	523,511	-	523,511
683,827	1,129,111	1,064,978	1,223,305	145,000	1,368,305
28,634	52,407	52,407	60,500	-	60,500
1,071,232	1,639,532	1,586,620	1,807,317	145,000	1,952,317
1,901,665	1,428,147	1,916,062	1,683,745	(45,000)	1,638,745
_	_		_	_	_
305.771	337.842	337.842	368.224	11.096	379,320
-	•	•	•	,	1,259,425
305,771	1,428,147	1,428,147	1,627,649	11,096	1,638,745
1,595,894	(0)	487,915	56,096	(56,096)	(0)
	Actuals 1,675,963  1,247,146 5,057 4,200 40,531 1,296,934  358,771 683,827 28,634 1,071,232 1,901,665	Actuals Budget  1,675,963 1,901,665  1,247,146 1,006,014 5,057 5,000 4,200 - 50,000 40,531 105,000  1,296,934 1,166,014  358,771 458,015 683,827 1,129,111 28,634 52,407  1,071,232 1,639,532  1,901,665 1,428,147  305,771 337,842 1,090,305 305,771 1,428,147	Actuals       Amended Budget       Projected         1,675,963       1,901,665       1,901,665         1,247,146       1,006,014       1,400,000         5,057       5,000       3,500         4,200       -       -         50,000       60,000         40,531       105,000       137,516         1,296,934       1,166,014       1,601,016         358,771       458,015       469,235         683,827       1,129,111       1,064,978         28,634       52,407       52,407         1,071,232       1,639,532       1,586,620         1,901,665       1,428,147       1,916,062         305,771       337,842       337,842         1,090,305       1,090,305       1,090,305         305,771       1,428,147       1,428,147	Actuals         Budget         Projected         Base Budget           1,675,963         1,901,665         1,901,665         1,916,062           1,247,146         1,006,014         1,400,000         1,400,000           5,057         5,000         3,500         5,000           4,200         -         -         -           40,531         105,000         137,516         120,000           1,296,934         1,166,014         1,601,016         1,575,000           358,771         458,015         469,235         523,511           683,827         1,129,111         1,064,978         1,223,305           28,634         52,407         52,407         60,500           1,071,232         1,639,532         1,586,620         1,807,317           1,901,665         1,428,147         1,916,062         1,683,745           305,771         337,842         337,842         368,224           1,090,305         1,090,305         1,259,425           305,771         1,428,147         1,428,147         1,627,649	Actuals         Amended Budget         Projected         Base Budget         Changes           1,675,963         1,901,665         1,901,665         1,916,062           1,247,146         1,006,014         1,400,000         1,400,000         100,000           5,057         5,000         3,500         5,000         -           4,200         -         -         -         -           40,531         105,000         137,516         120,000         -           1,296,934         1,166,014         1,601,016         1,575,000         100,000           358,771         458,015         469,235         523,511         -           683,827         1,129,111         1,064,978         1,223,305         145,000           28,634         52,407         52,407         60,500         -           1,071,232         1,639,532         1,586,620         1,807,317         145,000           1,901,665         1,428,147         1,916,062         1,683,745         (45,000)           305,771         337,842         337,842         368,224         11,096           1,090,305         1,090,305         1,259,425         -           305,771         1,428,147         1,428,147



Tourism: City of Georgetown									
	FY2020	FY2021		FY2022			FY202	23	
	ACTUALS	ACTUALS	AMENDED BUDGET	PROJECTIONS	%Variance Fav/(Unfav): FY2022 Projections to FY2022 Budget	BASE BUDGET	CHANGES	PROPOSED BUDGET	%Variance Fav/(Unfav): FY2023 Budget to FY2022 Projections
REVENUE									
40008:Other Taxes	984,751	1,247,146	1,006,014	1,400,000	139.16%	1,400,000	100,000	1,500,000	7.14%
42001:Interest Income	21,323	5,057	5,000	3,500	70.00%	5,000	-	5,000	42.86%
44001:Grant Revenue	-	4,200	-	-	0.00%	-	-	-	0.00%
44504:Donations	2,772	-	-	-	0.00%	-	-	-	0.00%
44505:Sponsorship	44,500	-	50,000	60,000	120.00%	50,000	-	50,000	-16.67%
45001:Misc Revenue	78,983	40,531	105,000	137,516	130.97%	120,000	-	120,000	-12.74%
45003:Misc Reimbursements	114	-	-		0.00%	-	-		0.00%
REVENUE TOTAL	1,132,443	1,296,934	1,166,014	1,601,016	137.31%	1,575,000	100,000	1,675,000	4.62%



Tourism: CC0001 Non-Departmental									
	FY2020	FY2021		FY2022			FY2	023	
	ACTUALS	ACTUALS	AMENDED BUDGET	PROJECTIONS	%Variance Fav/(Unfav): FY2022 Projections to FY2022 Budget	BASE BUDGET	CHANGES	PROPOSED BUDGET	%Variance Fav/(Unfav): FY2023 Budget to FY2022 Projections
PERSONNEL									
OPERATIONS									
OPERATING CAPITAL									
CIP EXPENSE									
DEBT SERVICE									
TRANSFERS									
80001:Transfers Out	28,634	28,634	52,407	52,40	7 100.00%	60,500	-	60,500	) 15.44%
TRANSFERS TOTAL	28,634	28,634		52,407		60,500	-	60,500	
CC0001 Non-Departmental Total	28,634	28,634	52,407	52,407	7 100.00%	60,500	-	60,500	15.44%



343,039 27,150 349 1,764 41,604 36,082 <b>449,988</b> 74,692 - 310,500 159,018 21,000 10,000	356,756 24,707 308 1,463 32,418 36,782 452,434 74,692 - 235,500	%Variance Fav/(Unfav): FY2022 Projections to FY2022 Budget  104.00% 91.00% 88.38% 82.95% 77.92% 101.94%  100.54%	401,029 27,788 405 1,764 38,791 41,712 511,490	FY202:  CHANGES	PROPOSED	%Variance Fav/(Unfav): FY2023 Budget t FY2022 Projection 12.47 31.46 20.56 19.66 13.40
343,039 27,150 349 1,764 41,604 36,082 <b>449,988</b> 74,692 - 310,500 159,018 21,000 10,000	356,756 24,707 308 1,463 32,418 36,782 452,434 74,692 - 235,500	Fav/(Unfav): FY2022 Projections to FY2022 Budget  104.00% 91.00% 88.38% 82.95% 77.92% 101.94%  100.54%	401,029 27,788 405 1,764 38,791 41,712 <b>511,490</b>	- - - - -	401,029 27,788 405 1,764 38,791 41,712	Fav/(Unfav): FY2023 Budget t FY2022 Projection  12.41 12.47 31.46 20.56 19.66 13.40
343,039 27,150 349 1,764 41,604 36,082 <b>449,988</b> 74,692 - 310,500 159,018 21,000 10,000	356,756 24,707 308 1,463 32,418 36,782 452,434 74,692 - 235,500	Fav/(Unfav): FY2022 Projections to FY2022 Budget  104.00% 91.00% 88.38% 82.95% 77.92% 101.94%  100.54%	401,029 27,788 405 1,764 38,791 41,712 <b>511,490</b>	- - - - -	401,029 27,788 405 1,764 38,791 41,712	Fav/(Unfav): FY2023 Budget t FY2022 Projection  12.41 12.47 31.46 20.56 19.66 13.40
343,039 27,150 349 1,764 41,604 36,082 <b>449,988</b> 74,692 - 310,500 159,018 21,000 10,000	356,756 24,707 308 1,463 32,418 36,782 452,434 74,692 - 235,500	Fav/(Unfav): FY2022 Projections to FY2022 Budget  104.00% 91.00% 88.38% 82.95% 77.92% 101.94%  100.54%	401,029 27,788 405 1,764 38,791 41,712 <b>511,490</b>	- - - - -	401,029 27,788 405 1,764 38,791 41,712	Fav/(Unfav): FY2023 Budget t FY2022 Projection  12.41 12.47 31.46 20.56 19.66 13.40
343,039 27,150 349 1,764 41,604 36,082 <b>449,988</b> 74,692 - 310,500 159,018 21,000 10,000	356,756 24,707 308 1,463 32,418 36,782 452,434 74,692 - 235,500	104.00% 91.00% 88.38% 82.95% 77.92% 101.94% 100.54%	401,029 27,788 405 1,764 38,791 41,712 <b>511,490</b>	- - - - -	401,029 27,788 405 1,764 38,791 41,712	FY2023 Budget t FY2022 Projection 12.41 12.47 31.46 20.56 19.66
343,039 27,150 349 1,764 41,604 36,082 <b>449,988</b> 74,692 - 310,500 159,018 21,000 10,000	356,756 24,707 308 1,463 32,418 36,782 452,434 74,692 - 235,500	104.00% 91.00% 88.38% 82.95% 77.92% 101.94% 100.54%	401,029 27,788 405 1,764 38,791 41,712 <b>511,490</b>	- - - - -	401,029 27,788 405 1,764 38,791 41,712	12.41 12.47 31.46 20.56 19.66
343,039 27,150 349 1,764 41,604 36,082 <b>449,988</b> 74,692 - 310,500 159,018 21,000 10,000	356,756 24,707 308 1,463 32,418 36,782 <b>452,434</b> 74,692 - 235,500	104.00% 91.00% 88.38% 82.95% 77.92% 101.94% 100.54%	401,029 27,788 405 1,764 38,791 41,712 <b>511,490</b>	- - - - -	401,029 27,788 405 1,764 38,791 41,712	12.41 12.47 31.46 20.56 19.66 13.40
27,150 349 1,764 41,604 36,082 <b>449,988</b> 74,692 - 310,500 159,018 21,000 10,000	24,707 308 1,463 32,418 36,782 <b>452,434</b> 74,692 - 235,500	91.00% 88.38% 82.95% 77.92% 101.94% 100.54%	27,788 405 1,764 38,791 41,712 <b>511,490</b>	- - - -	27,788 405 1,764 38,791 41,712	12.47 31.46 20.56 19.66 13.40
27,150 349 1,764 41,604 36,082 <b>449,988</b> 74,692 - 310,500 159,018 21,000 10,000	24,707 308 1,463 32,418 36,782 <b>452,434</b> 74,692 - 235,500	91.00% 88.38% 82.95% 77.92% 101.94% 100.54%	27,788 405 1,764 38,791 41,712 <b>511,490</b>	- - - -	27,788 405 1,764 38,791 41,712	12.47 31.46 20.56 19.66 13.40
27,150 349 1,764 41,604 36,082 <b>449,988</b> 74,692 - 310,500 159,018 21,000 10,000	24,707 308 1,463 32,418 36,782 <b>452,434</b> 74,692 - 235,500	91.00% 88.38% 82.95% 77.92% 101.94% 100.54%	27,788 405 1,764 38,791 41,712 <b>511,490</b>	- - - -	27,788 405 1,764 38,791 41,712	31.46 20.56 19.66 13.40
349 1,764 41,604 36,082 <b>449,988</b> 74,692 - 310,500 159,018 21,000 10,000	308 1,463 32,418 36,782 <b>452,434</b> 74,692 - 235,500	88.38% 82.95% 77.92% 101.94% 100.54%	405 1,764 38,791 41,712 <b>511,490</b>	- - -	405 1,764 38,791 41,712	31.46 20.56 19.66 13.46
1,764 41,604 36,082 449,988  74,692 - 310,500 159,018 21,000 10,000	1,463 32,418 36,782 <b>452,434</b> 74,692 - 235,500	82.95% 77.92% 101.94% 100.54%	1,764 38,791 41,712 <b>511,490</b>	-	1,764 38,791 41,712	20.56 19.66 13.40
41,604 36,082 449,988 74,692 - 310,500 159,018 21,000 10,000	32,418 36,782 <b>452,434</b> 74,692 - 235,500	77.92% 101.94% 100.54%	38,791 41,712 <b>511,490</b>	-	38,791 41,712	19.60 13.40
36,082 <b>449,988</b> 74,692 - 310,500 159,018 21,000 10,000	36,782 <b>452,434</b> 74,692 - 235,500	101.94% 100.54%	41,712 <b>511,490</b>		41,712	13.40
74,692 - 310,500 159,018 21,000 10,000	74,692 - 235,500	100.54% 100.00%	511,490	-		
- 310,500 159,018 21,000 10,000	- 235,500					
- 310,500 159,018 21,000 10,000	- 235,500					
- 310,500 159,018 21,000 10,000	- 235,500					
- 310,500 159,018 21,000 10,000	- 235,500		243,006	-	243,006	225.34
159,018 21,000 10,000		0.00%	-	-	-	0.00
159,018 21,000 10,000		75.85%	322,780	-	322,780	37.00
21,000 10,000	151,400	95.21%	144,422	100,000	244,422	61.4
10,000	41,000	195.24%	22,000	20,000	42,000	2.44
	4,924	49.24%	10,000	-	10,000	103.09
7,210	8,378	116.20%	9,215	-	9,215	10.00
-	-	0.00%	-	-	-	0.00
7,695	5,000	64.98%	5,000	-	5,000	0.00
21,575	21,575	100.00%	22,222	-	22,222	3.0
88,406	93,906	106.22%	100,906	_	100,906	7.4
-	-	0.00%	-	-	-	0.00
_	_	0.00%	_	-	-	0.00
26.500	56.500		27.808	-	27.808	-50.78
				-		-0.08
				-		33.3
-	-		-	_	-	0.00
31.000	20.000		32.000	-	32.000	60.0
				-		0.00
				-		11.99
				-		33.33
		La contraction de la contracti		120,000		44.74
	26,500 8,350 500 - 31,000 65,000 9,700 3,750 <b>844,896</b>	26,500       56,500         8,350       2,502         500       750         -       -         31,000       20,000         65,000       50,000         9,700       11,175         3,750       3,000	26,500       56,500       213.21%         8,350       2,502       29.96%         500       750       150.00%         -       -       0.00%         31,000       20,000       64.52%         65,000       50,000       76.92%         9,700       11,175       115.21%         3,750       3,000       80.00%	26,500       56,500       213.21%       27,808         8,350       2,502       29.96%       2,500         500       750       150.00%       1,000         -       -       0.00%       -         31,000       20,000       64.52%       32,000         65,000       50,000       76.92%       50,000         9,700       11,175       115.21%       12,515         3,750       3,000       80.00%       4,000	26,500       56,500       213.21%       27,808       -         8,350       2,502       29.96%       2,500       -         500       750       150.00%       1,000       -         -       -       0.00%       -       -         31,000       20,000       64.52%       32,000       -         65,000       50,000       76.92%       50,000       -         9,700       11,175       115.21%       12,515       -         3,750       3,000       80.00%       4,000       -	26,500       56,500       213.21%       27,808       -       27,808         8,350       2,502       29.96%       2,500       -       2,500         500       750       150.00%       1,000       -       1,000         -       -       0.00%       -       -       -         31,000       20,000       64.52%       32,000       -       32,000         65,000       50,000       76.92%       50,000       -       50,000         9,700       11,175       115.21%       12,515       -       12,515         3,750       3,000       80.00%       4,000       -       4,000

1,232,736

1,294,883

95.20%

1,520,865

120,000

1,640,865

33.11%

905,631

CC0208 CVB Total

995,389



			1						
	FY2020	FY2021		FY2022			FY202	23	
	ACTUALS	ACTUALS	AMENDED BUDGET	PROJECTIONS	%Variance Fav/(Unfav): FY2022 Projections to FY2022 Budget	BASE BUDGET	CHANGES	PROPOSED BUDGET	%Variance Fav/(Unfav): FY2023 Budget to FY2022 Projection
PERSONNEL									
50100:Salaries	-	-	6,996	13,288	189.93%	10,000	-	10,000	-24.74%
50200:Payroll Tax Expense	-	-	390	817	209.44%	765	-	765	-6.349
50201:Worker's Compensation	-	-	-	61	0.00%	-	-	-	-100.009
50202:TWC Expense	-	-	-	13	0.00%	-	-	-	-100.009
50300:Benefits	-	-	-	1,370	0.00%	-	-	-	-100.009
50301:TMRS Expense	-	-	641	1,253	195.45%	1,256	-	1,256	0.25%
PERSONNEL TOTAL	-	-	8,027	16,801	209.30%	12,021	-	12,021	-28.45%
OPERATIONS									
51003:Marketing & Promotional	2,662	550	1,846	854	46.26%	500	-	500	-41.45%
51004:Contractual Services	38,788	43,419	242,508	243,900		190,431	-	190,431	-21.929
52501:Office Supplies	-	1,625	5,400	51	0.94%	-	-	-	-100.009
52506:Operational Supplies	11,716	-	-	-	0.00%	-	25,000	25,000	0.009
53001:Public Notices & Recording Fees	-	763	1,555	2,000	128.62%	2,000	-	2,000	0.009
53003:Food	- 1	852	4,831	4,871	100.83%	3,000	-	3,000	-38.419
53010:Uniform Expense	1,860	-	28,075	33,000		18,000	-	18,000	-45.459
OPERATIONS TOTAL	55,025	47,209	284,215	284,676	L.	213,931	25,000	238,931	-16.079
OPERATING CAPITAL									
CIP EXPENSE									
OFRIT SERVICE									
DEBT SERVICE									
TRANSFERS									



Tourism: City of Georgetown	FTEs Proposed	One-Time	Ongoing	Proposed Total	Not Proposed Total
FY2023 SLR-04: Troubador Festival-CC0001 Non-Departmental	-	-	-	-	=
CC0001 Non-Departmental	-	-	-	-	-
FY2023 SLR-01: Short-Term Rental Hotel Occupancy Tax Compliance Software-CC0208 CVB	-	-	20,000	20,000	-
FY2023 SLR-02: Design for New Visitors Center-CC0208 CVB	-	100,000	-	100,000	-
CC0208 CVB	-	100,000	20,000	120,000	-
FY2023 SLR-01: COG Public WiFi Enhancement for Red Poppy Festival-CC0254 Poppy Festival	-	-	25,000	25,000	-
FY2023 SLR-02: Poppy Festival Overtime-CC0254 Poppy Festival	-	-	-	-	-
CC0254 Poppy Festival	-	-	25,000	25,000	-
TOURISM TOTAL	-	100,000	45,000	145,000	



# **COUNCIL DISCRETIONARY FUND**

This Special Revenue Fund (SRF) was created in 2015 and holds year-end General Fund balance not allocated in the budget. These funds will be expended at the direction of the City Council for specific one-time purposes.

## FY2022

In March of 2022, Council directed staff to use one-time savings in the General Fund from FY2021 to complete reserves in the Joint Services, IT and Facilities Funds. This was completed in an amendment in June, and the remaining savings of \$2.7 million were transferred to the Council Special Revenue Fund. Per Council direction, \$25 thousand will be appropriated in the year-end budget amendment to transfer to General Capital Projects for memorial amenities at the Bark Park.

## FY2023

Per fiscal policy, the Council may hold these funds until they identify appropriate one-time uses. In FY2023, the budget proposes that Council Discretionary funds be used to cover \$277,000 in one-time expenses in the General Fund for equipment and remodeling for the leased office space. The lease is needed to alleviate immediate space pressures in several buildings including City Center, the GMC, and the Westside Service Center. The lease is a short-term option while remodels and new buildings are explored. The FY2023 budget also proposes a \$1.1 million transfer to the General Fund to help increase the Economic Stability Reserve from 6% to 8% of operating expenditures. Per fiscal policy, this reserve may be used to temporarily offset declines in General Fund revenue sources. Lastly, this budget proposes a transfer of \$1 million to General Capital Projects for engineering and construction work on Wolf Ranch Parkway.

I OND SCHEDOLL						
Council Discretionary						
	FY2021	FY2	022		FY2023	
		Amended		Base		Proposed
	Actuals	Budget	Projected	Budget	Changes	Budget
Beginning Fund Balance	110,966	2,317,098	2,317,098	4,963,198	-	4,963,198
Revenue						
42001:Interest Income	122	150	150	150	-	150
70001:Transfers In	2,316,994	2,670,950	2,670,950	-	-	-
Revenue Total	2,317,116	2,671,100	2,671,100	150		150
Expense						
Transfers Out	110,983	-	25,000	1,000,000	1,377,000	2,377,000
Expense Total	110,983	-	25,000	1,000,000	1,377,000	2,377,000
Ending Fund Balance	2,317,099	4,988,198	4,963,198	3,963,348	(1,377,000)	2,586,348
Reserves						
AFR Adjustment	(1)	-	-	-	-	-
Contingency		-	-	-	-	-
Capital Reserve	_	-	-	-	-	-
Reserves Total	(1)	-	-	-	-	-
Available Fund Balance	2,317,098	4,988,198	4,963,198	3,963,348	(1,377,000)	2,586,348



	FY2020	FY2021		FY2022			FY2	023	
	ACTUALS	ACTUALS	AMENDED BUDGET	PROJECTIONS	%Variance Fav/(Unfav): FY2022 Projections to FY2022 Budget	BASE BUDGET	CHANGES	PROPOSED BUDGET	%Variance Fav/(Unfav): FY2023 Budget to FY2022 Projections
REVENUE									
42001:Interest Income	1,582	122	150	150	100.00%	150	-	150	0.009
70001:Transfers In	-	2,316,994	2,670,950	2,670,950	100.00%	-	-	-	-100.009
REVENUE TOTAL	1.582	2.317.116	2.671.100	2.671.100	100.00%	150		150	-99,99%



Council Discretionary: CC0001 Non-Departmenta	al .								
	FY2020	FY2021		FY2022			FY	2023	
	ACTUALS	ACTUALS	AMENDED BUDGET	PROJECTIONS	%Variance Fav/(Unfav): FY2022 Projections to FY2022 Budget	BASE BUDGET	CHANGES	PROPOSED BUDGET	%Variance Fav/(Unfav): FY2023 Budget to FY2022 Projections
PERSONNEL									
OPERATIONS									
OPERATING CAPITAL									
CIP EXPENSE									
DEBT SERVICE									
TRANSFERS									
80001:Transfers Out	-	110,983	-	25,00	0.00%	1,000,000	1,377,000	2,377,000	9408.00%
TRANSFERS TOTAL	-	110,983	-	25,00	0.00%	1,000,000	1,377,000	2,377,000	9408.00%
CC0001 Non-Departmental Total	-	110,983	=	25,000	0.00%	1,000,000	1,377,000	2,377,000	9408.00%



# GEORGETOWN ECONOMIC DEVELOPMENT CORPORATION FUND

The Georgetown Economic Development Corporation (GEDCO) considers requests and also grants economic development funds as authorized and defined by the Internal Revenue Code of 1986, Section 4A, leading to the creation or retention of primary jobs and/or provision of significant capital investment which benefits the community of Georgetown. The funding source is 1/8<sup>th</sup> cent of the City's sales tax rate.

#### FISCAL YEAR 2022

**Total revenues** are projected to be \$3.2 million, which is a 14% percent increase over budget. This increase is due to strong sales tax collections.

**Total expenses** are projected to be \$6.9 million, which is more than the budgeted amount of \$2 million. This is largely due to the timing of economic development incentive payments and the fund will be amended at year-end. Several approved agreements have met their performance targets to receive reimbursement: Champion Site Prep, Motion Commercial, Sedro Crossing, NorthPark35, and WBW Development. Additional payments are anticipated for Atmos, CelLink, Texas Outdoor Power, and Texas Speed.

**Total fund balance** as of September 30<sup>th</sup>, 2022 is projected to be \$2.7 million with a sales tax contingency reserve of \$665 thousand and a reserve for debt service of \$204 thousand.

#### FISCAL YEAR 2023

**Budgeted revenues** are expected to total \$3.5 million. Sales tax is projected to increase 8% over 2022 projections.

**Budgeted expenses** total \$4.6 million. This includes the cost of all currently anticipated Economic Development projects for CelLink, Loram, Texas Outdoor Power, Texas Speed and WBW. The budget includes \$100 thousand for the startup of a small business loan program. GEDCO's share of Joint Services and General Fund Allocations total \$584 thousand. A cost allocation study was completed which results in a slight decrease of GEDCO's allocation to the General Fund, and a large increase to GEDCO's allocation to the Joint Services Fund. These increases are a result of the data sets used to allocate Economic Development department, Finance departments, City Manager's Office, and other support services. The annual debt service payment for the Sheraton Garage in the Rivery TIRZ is \$204 thousand. They repayment of a loan from the Water Fund is \$90 thousand.

**Total fund balance** is projected to be \$1.5 million as of September 30<sup>th</sup>. This meets the contingency requirement of reserving 25% of budgeted sales tax revenue, as well as the debt service reserve requirement.



GEDCO						
	FY2021	FY20	022		FY2023	
		Amended				Proposed
	Actuals	Budget	Projected	<b>Base Budget</b>	Changes	Budget
Beginning Fund Balance	5,740,067	992,725	6,416,281	2,702,438		2,702,438
Operating Revenue						
40002:Sales Taxes	2,654,706	2,781,251	3,163,518	3,416,599	-	3,416,599
42001:Interest Income	24,863	25,000	25,000	30,000	-	30,000
Operating Revenue Total	2,679,569	2,806,251	3,188,518	3,446,599		3,446,599
Operating Expense						
Operations	406,571	682,104	546,154	804,310	-	804,310
Transfers	1,200,284	202,769	202,769	204,019	-	204,019
Operating Expense Total	1,606,855	884,873	748,923	1,008,329		1,008,329
Available Operating Fund						
Balance	6,812,781	2,914,103	8,855,876	5,140,708	-	5,140,708
Non-Operating Revenue						
45001:Misc Revenue	-	-	2,610	-	-	
Non-Operating Revenue Total	-	-	2,610	-		
Non-Operating Expense						
Operations	396,500	1,076,000	6,064,000	3,528,500	-	3,528,500
Debt Service	90,572	92,048	92,048	91,626	-	91,626
Non-Operating Expense	487,072	1,168,048	6,156,048	3,620,126		3,620,126
Ending Fund Balance	6,325,709	1,746,055	2,702,438	1,520,582		1,520,582
Reserves						
AFR Adjustment	90,572					
Contingency	505,468	665,371	665,371	878,044	-	878,044
Debt Service Reserve	202,769	204,019	204,019	205,519	-	205,519
Reserves Total	708,237	869,390	869,390	1,083,563		1,083,563
Available Fund Balance	5,708,044	876,665	1,833,048	437,019		437,019



GEDCO: City of Georgetown									
	FY2020	FY2021		FY2022		FY2023			
	ACTUALS	ACTUALS	AMENDED BUDGET	PROJECTIONS	%Variance Fav/(Unfav): FY2022 Projections to FY2022 Budget	BASE BUDGET	CHANGES	PROPOSED BUDGET	%Variance Fav/(Unfav): FY2023 Budget to FY2022 Projections
REVENUE									
40002:Sales Taxes	2,122,831	2,654,706	2,781,251	3,163,518	113.74%	3,416,599	-	3,416,599	8.00%
42001:Interest Income	98,282	24,863	25,000	25,000	100.00%	30,000	-	30,000	20.00%
45001:Misc Revenue	-	-	-	2,610	0.00%	-	-	-	-100.00%
REVENUE TOTAL	2,221,114	2,679,569	2,806,251	3,191,128	113.71%	3,446,599	-	3,446,599	8.01%



GEDCO: CC0001 Non-Departmental									
	FY2020	FY2021		FY2022		FY2023			
	ACTUALS	ACTUALS	AMENDED BUDGET	PROJECTIONS	%Variance Fav/(Unfav): FY2022 Projections to FY2022 Budget	BASE BUDGET	CHANGES	PROPOSED BUDGET	%Variance Fav/(Unfav): FY2023 Budget to FY2022 Projection
PERSONNEL									
OPERATIONS									
51001:Administrative Expense	122,385	-	-	-	0.00%	-	-	-	0.00%
OPERATIONS TOTAL	122,385	-	-	-	0.00%	-	-	-	0.00%
OPERATING CAPITAL  CIP EXPENSE									
CH EXILINGE									
DEBT SERVICE									
55001:Principal Reduction	-	-	74,511	74,511	100.00%	76,559	-	76,559	2.75%
55002:Interest Expense	-	-	17,537	17,537	7 100.00%	14,947	-	14,947	
55003:Handling Fees	-	-	-	-	0.00%	120	-	120	
DEBT SERVICE TOTAL	-	-	92,048	92,048	3 100.00%	91,626	-	91,626	-0.46%
TRANSFERS									
80001:Transfers Out	207,789	1,200,284	202,769	202,769	100.00%	204,019	-	204,019	0.62%
TRANSFERS TOTAL	207,789	1,200,284	202,769	202,769		204,019	-	204,019	
CC0001 Non-Departmental Total	330,174	1,200,284	294,817	294,817	100.00%	295,645	-	295,645	0.28%



GEDCO: CC0637 Economic Development									
	FY2020	FY2021		FY2022			FY2	023	
					%Variance Fav/(Unfav): FY2022 Projections			PROPOSED	%Variance Fav/(Unfav): FY2023 Budget to
	ACTUALS	ACTUALS	AMENDED BUDGET	PROJECTIONS	to FY2022 Budget	BASE BUDGET	CHANGES	BUDGET	FY2022 Projections
PERSONNEL									·
OPERATIONS									
51001:Administrative Expense	122,385	283,783	347,604	347,604	100.00%	584,310	-	584,310	
51003:Marketing & Promotional	68,778	109,903	150,000	46,000	30.67%	120,000	-	120,000	
51004:Contractual Services	16,615	12,000	130,000	100,000	76.92%	100,000	-	100,000	0.00%
51006:Subscriptions	10,972	831	54,500	52,500	96.33%	-	-	-	-100.00%
53009:Strategic Partnership	448,316	400,000	100,000	100,000	100.00%	200,000	-	200,000	
53011:Economic Development Agreements	356,235	(3,500)	976,000	5,964,000	611.07%	3,328,500	-	3,328,500	
53016:Travel Expense  OPERATIONS TOTAL	92 <b>1,023,393</b>	54 <b>803,071</b>	1,758,104	<b>6,610,154</b>	0.00% <b>375.98%</b>	4,332,810	-	4,332,810	-100.00% - <b>34.45</b> %
OI ENATIONS TOTAL	1,023,333	003,071	1,730,104	0,010,134	373.3070	4,332,010		4,332,010	34.4370
OPERATING CAPITAL									
CIP EXPENSE									
DEBT SERVICE									
55001:Principal Reduction	83,695	72,830	-	-	0.00%	-	-	-	0.00%
55002:Interest Expense	20,516	17,742	-	-	0.00%	-	-	-	0.00%
DEBT SERVICE TOTAL	104,211	90,572	-	-	0.00%	-	-	-	0.00%
TRANSFERS									
CC0637 Economic Development Total	1,127,604	893,643	1,758,104	6,610,154	375.98%	4,332,810	-	4,332,810	-34.45%



# **GEORGETOWN TRANSPORTATION ENHANCEMENT CORP FUND**

The purpose of the Georgetown Transportation Enhancement Corporation Fund (GTEC), a 4B Sales Tax Corporation, is to promote economic and community development within the City and the State of Texas through the payment of costs for streets, roads, drainage, and other related transportation system improvements including the payment of maintenance and operating expenses associated with such authorized projects. The funding source for GTEC is  $\frac{1}{2}$  cent of the City's sales tax rate.

## FISCAL YEAR 2022

**Total revenues** are projected to be \$16.6 million, which includes \$3.8 million of bond proceeds budgeted for the Witteria Way at Gateway 35 Industrial Park, and Jesse Cocke Drive at the new Costco site. Sales tax collections are projected to end the year at \$12.7 million, 14% more than budget. Sales tax collections remained strong throughout the year due to strong economic growth.

**Total expenses** are projected to be \$34 million. Projects in progress for this year include the Gateway 35 Industrial Park and Costco road projects, as well as completing roll forward projects from prior years. Incentive agreement payments have been made for meeting performance for the Titan North Park 35 Industrial Park project and the Gateway 35 Industrial Park project.

**Total fund balance** is projected to be \$24.4 million, which includes a debt service reserve of \$3.9 million and a contingency reserve of \$2.6 million.

## FISCAL YEAR 2023

**Budgeted revenues** are expected to total \$33.7 million. Sales Tax is estimated to increase 8% over FY2022 projections. Bond proceeds are budgeted at \$20 million to cost-share funding with TXDOT for IH-35 to Wolf Ranch Parkway widening project.

**Budgeted expenses** total \$29 million. This includes GTEC's total self-supporting debt service payments of \$921,000 in the fund, and \$3.3 million of transfers out to the General Debt service fund for previously issued debt for GTEC projects. The Joint Services Fund allocation increased significantly due to an updated distribution methodology for Systems Engineering identified in the FY2022 cost allocation study. The General Fund allocation decreased significantly due to several changes in the allocation methodology made during the cost allocation study model update. A reserve of 25% of sales tax revenues is appropriated in Operations for economic development projects that may come up during the fiscal year. \$20 million of capital expense is budgeted for the IH-35 to Wolf Ranch Parkway widening improvements. Incentive agreement payments are estimated for a road off of Lakeway Drive to improve access to the west side to of the Airport Costco, and Loram.

**Total fund balance** is projected to be \$29.2 million by September 30<sup>th</sup>, 2023. This fund is budgeted to meet the policy of allocating 25% of sales tax as a contingency reserve. This fund also meets a debt service reserve of \$4 million.



GTEC						
GIEC .	FY2021	FY	2022		FY2023	
	112021	Amended	LULL		1 12025	Proposed
	Actuals	Budget	Projected	Base Budget	Changes	Budget
Beginning Fund Balance	31,029,698	38,900,043	41,794,893	24,410,556	_	24,410,556
Operating Revenue						
40002:Sales Taxes	10,618,823	11,125,005	12,654,073	13,666,398	_	13,666,398
42001:Interest Income	25,704		50,000	31,500	-	31,500
Operating Revenue Total	10,644,527	11,149,005	12,704,073	13,697,898	-	13,697,898
Operating Expense						
Operations	346,223	247,716	247,416	441,581	-	441,581
Transfers	2,758,343			3,276,732	_	3,276,732
Operating Expense Total	3,104,567	3,479,827	3,479,527	3,718,313	-	3,718,313
Available Operating Fund Balance	38,569,659	46,569,221	51,019,439	34,390,141	-	34,390,14
Non-Operating Revenue						
46001:Bond Proceeds	7,405,000	3,700,000	3,775,000	20,000,000	-	20,000,000
46002:Bond Premium	731,229		- 162,358	_	_	
Non-Operating Revenue Total	8,136,229	3,700,000	3,937,358	20,000,000	-	20,000,000
Non-Operating Expense						
Operations		2,500,000	9,700,000	4,300,000	-	4,300,000
CIP Expense	4,027,459	19,901,742	19,901,742	20,000,000	-	20,000,000
Debt Service	883,535	944,500	944,500	921,109	-	921,109
Non-Operating Expense	4,910,994	23,346,242	30,546,242	25,221,109	-	25,221,109
Ending Fund Balance	41,794,893	26,922,979	24,410,556	29,169,032	-	29,169,032
Reserves						
AFR Adjustment				-	_	
Contingency	1,984,375	2,617,664	2,617,664	3,512,176	_	3,512,176
Debt Service Reserve	3,494,232	3,918,959		3,994,673	_	3,994,673
Reserves Total	5,478,607	6,536,623	6,536,623	7,506,849	-	7,506,849
Available Fund Balance	36,316,286	20,386,356	17,873,933	21,662,183	-	21,662,183



GTEC: City of Georgetown										
	FY2020	FY2021		FY2022			FY20	023		
	ACTUALS	ACTUALS	AMENDED BUDGET	PROJECTIONS	%Variance Fav/(Unfav): FY2022 Projections to FY2022 Budget	BASE BUDGET	CHANGES	PROPOSED BUDGET	%Variance Fav/(Unfav): FY2023 Budget to FY2022 Projections	
REVENUE										
40002:Sales Taxes	8,491,326	10,618,823	11,125,005	12,654,073	113.74%	13,666,398	-	13,666,398	8.00%	
42001:Interest Income	272,223	25,704	24,000	50,000	208.33%	31,500	-	31,500	-37.00%	
46001:Bond Proceeds	4,740,000	7,405,000	3,700,000	3,775,000	102.03%	20,000,000	-	20,000,000	429.80%	
46002:Bond Premium	-	731,229	•	162,358	0.00%	-	-	-	-100.00%	
REVENUE TOTAL	13,503,548	18,780,756	14,849,005	16,641,431	112.07%	33,697,898	-	33,697,898	102.49%	



	FY2020	FY2021		FY2022			FY20	)23	
	112020	112021		112022			112		
	ACTUALS	ACTUALS	AMENDED BUDGET	PROJECTIONS	%Variance Fav/(Unfav): FY2022 Projections to FY2022 Budget	BASE BUDGET	CHANGES	PROPOSED BUDGET	%Variance Fav/(Unfav): FY2023 Budget to FY2022 Projection
PERSONNEL									
OPERATIONS									
51001:Administrative Expense	409,423	-	-	-	0.00%	-	-	-	0.00%
53001:Public Notices & Recording Fees	-	-	300	-	0.00%	-	-	-	0.00%
OPERATIONS TOTAL	409,423	-	300	-	0.00%	-	-	-	0.00%
OPERATING CAPITAL  CIP EXPENSE									
DEBT SERVICE									
55001:Principal Reduction	595,000	620,000	645,000	645,000	100.00%	670,000	-	670,000	3.889
55002:Interest Expense	243,350	219,550	194,750	194,750	100.00%	168,950	-	168,950	-13.259
55003:Handling Fees	750	750	750	750	100.00%	2,295	-	2,295	206.009
55004:Bond Issuance Costs	40,000	43,235	104,000	104,000	100.00%	79,864	-	79,864	-23.21%
DEBT SERVICE TOTAL	879,100	883,535	944,500	944,500	100.00%	921,109	-	921,109	-2.489
TRANSFERS									
80001:Transfers Out	2,403,361	2,758,343	3,232,111	3,232,111	100.00%	3,276,732	-	3,276,732	1.389
TRANSFERS TOTAL	2,403,361	2,758,343	3,232,111	3,232,111		3,276,732	-	3,276,732	
CC0001 Non-Departmental Total	3,691,884	3,641,878	4,176,911	4,176,611	99.99%	4,197,841		4,197,841	0.51%



GTEC: CC0500 GTEC									
	FY2020	FY2021		FY2022			FY20	)23	
	ACTUALS	ACTUALS	AMENDED BUDGET	PROJECTIONS	%Variance Fav/(Unfav): FY2022 Projections to FY2022 Budget	BASE BUDGET	CHANGES	PROPOSED BUDGET	%Variance Fav/(Unfav): FY2023 Budget to FY2022 Projections
PERSONNEL									
OPERATIONS 51001:Administrative Expense		402,162	247,416	247,416	100.00%	441,581	_	441,581	78.48%
53010:Uniform Expense	383	402,102	247,410	247,410	0.00%	-	_	-	0.00%
53011:Economic Development Agreements	-	-	2,500,000	9,700,000		4,300,000	_	4,300,000	
OPERATIONS TOTAL	383	402,162	2,747,416	9,947,416		4,741,581	-	4,741,581	
OPERATING CAPITAL									
60010:Capital Outlay	200,159	-	-	-	0.00%	-	-	-	0.00%
OPERATING CAPITAL TOTAL	200,159	-	-	-	0.00%	-	-	-	0.00%
CIP EXPENSE									
62001:CIP Expense	3,192	4,027,459	19,901,742	19,901,742	100.00%	20,000,000	-	20,000,000	0.49%
CIP EXPENSE TOTAL	3,192	4,027,459	19,901,742	19,901,742	<del></del>	20,000,000	-	20,000,000	
DEBT SERVICE									
TRANSFERS									
CC0500 GTEC Total	203,735	4,429,621	22,649,158	29,849,158	131.79%	24,741,581		24,741,581	-17.11%



GTEC: CC0802 Public Works									
	FY2020	FY2021		FY2022			FY20	)23	
					%Variance Fav/(Unfav): FY2022 Projections			PROPOSED	%Variance Fav/(Unfav): FY2023 Budget to
	ACTUALS	ACTUALS	AMENDED BUDGET	PROJECTIONS	to FY2022 Budget	BASE BUDGET	CHANGES	BUDGET	FY2022 Projections
PERSONNEL					ů ,				·
OPERATIONS									
51005:Professional Services	60,681	(55,939)	-	-	0.00%	-	-	-	0.00%
OPERATIONS TOTAL	60,681	(55,939)	-	-	0.00%	-	-	-	0.00%
OPERATING CAPITAL									
60004:Capital Outlay - Equipment	34,777	-	-	-	0.00%	-	-	-	0.00%
OPERATING CAPITAL TOTAL	34,777	-	-	-	0.00%	-	-	-	0.00%
CIP EXPENSE									
62001:CIP Expense	132,441	-	-	-	0.00%	-	-	-	0.00%
CIP EXPENSE TOTAL	132,441	-	-	-	0.00%	-	-	-	0.00%
DEBT SERVICE									
TRANSFERS									
CC0802 Public Works Total	227,899	(55,939)	<u></u>		0.00%				0.00%



# **STREET MAINTENANCE FUND**

This fund is used to account for the funds collected from the  $\frac{1}{4}$  cent sales tax approved by the citizens in November 2001 under Texas House Bill 445. The funds are required to be spent on the maintenance of streets that were in existence at the time of adoption of the tax. This tax was reauthorized by voters in November of 2006, 2010, 2014, and 2018. The next election will be held in November 2022.

## FISCAL YEAR 2022

**Total revenues** are projected to be \$6.3 million, which represents an increase of 14% relative to the FY2022 budget. The City brought in strong sales tax revenues in the first half of 2022.

**Total expenditures** are projected to be \$9.9 million, for street repair (hot in-place recycling and high-performance pavement seal) throughout various areas of the city.

**Total fund balance** is projected to be \$3.2 million. This fund has a reserve of \$750 thousand. These funds will be used when a major arterial street is scheduled for maintenance so that the entire annual budget is not depleted for one project.

## FISCAL YEAR 2023

Budgeted revenues total \$6.8 million, which represents an 8% increase to the FY2022 projection.

**Budgeted expenditures** total \$7.5 million. \$6.5 million is assigned to specific projects, and the \$1 million in operations is a placeholder until Systems Engineering assigns it. A Pavement Condition Index study will be contracted this summer to assist with evaluating and updating the street maintenance plan. The budget proposes to spend the current year's sales tax revenues, as well as supplementing some General Fund street maintenance activity. This conservative balance can address volatility of sales tax revenues. It also allows setting aside some funding towards future budgets where scheduled maintenance may be more than one year of sales tax revenue.

**Total fund balance** is budgeted to be \$2.5 million. This will cover the Arterial Reservation of \$750 thousand. The remaining fund balance is available so that variations in yearly projects can be accommodated, even when they exceed one year of sales tax revenue.

Street maintenance funding is provided by this fund as well as in the General Fund in the streets department.



FY2021	FY2	022		FY2023	_
Actuals	Amended	Projected	Base	Changes	Proposed
3,530,549	7,513,630	6,673,000	3,166,138	-	3,166,138
5,309,412	5,562,503	6,327,036	6,833,199	-	6,833,199
13,998	5,000	17,000	10,000	-	10,000
5,323,410	5,567,503	6,344,036	6,843,199	-	6,843,199
681,858	-	=	1,000,000	-	1,000,000
1,499,101	9,850,899	9,850,899	6,500,000	-	6,500,000
2,180,959	9,850,899	9,850,899	7,500,000	-	7,500,000
6,673,000	3,230,234	3,166,138	2,509,337	-	2,509,337
_	_	_	-	_	-
750,000	750,000	750,000	750,000	_	750,000
750,000	750,000	750,000	750,000		750,000
5,923,000	2,480,234	2,416,138	1,759,337	_	1,759,337
	Actuals 3,530,549  5,309,412 13,998 5,323,410  681,858 1,499,101 2,180,959  6,673,000  750,000 750,000	Actuals Amended 3,530,549 7,513,630  5,309,412 5,562,503 13,998 5,000  5,323,410 5,567,503  681,858 1,499,101 9,850,899  2,180,959 9,850,899  6,673,000 3,230,234  750,000 750,000  750,000 750,000	Actuals         Amended         Projected           3,530,549         7,513,630         6,673,000           5,309,412         5,562,503         6,327,036           13,998         5,000         17,000           5,323,410         5,567,503         6,344,036           681,858         -         -           1,499,101         9,850,899         9,850,899           2,180,959         9,850,899         9,850,899           6,673,000         3,230,234         3,166,138           750,000         750,000         750,000           750,000         750,000         750,000	Actuals         Amended         Projected         Base           3,530,549         7,513,630         6,673,000         3,166,138           5,309,412         5,562,503         6,327,036         6,833,199           13,998         5,000         17,000         10,000           5,323,410         5,567,503         6,344,036         6,843,199           681,858         1,000,000         1,000,000           1,499,101         9,850,899         9,850,899         6,500,000           2,180,959         9,850,899         9,850,899         7,500,000           6,673,000         3,230,234         3,166,138         2,509,337           750,000         750,000         750,000         750,000           750,000         750,000         750,000         750,000	Actuals         Amended         Projected         Base         Changes           3,530,549         7,513,630         6,673,000         3,166,138         -           5,309,412         5,562,503         6,327,036         6,833,199         -           13,998         5,000         17,000         10,000         -           5,323,410         5,567,503         6,344,036         6,843,199         -           681,858         -         -         1,000,000         -           1,499,101         9,850,899         9,850,899         6,500,000         -           2,180,959         9,850,899         9,850,899         7,500,000         -           6,673,000         3,230,234         3,166,138         2,509,337         -           750,000         750,000         750,000         750,000         -           750,000         750,000         750,000         750,000         -



Street Tax: City of Georgetown											
	FY2020	FY2021		FY2022			FY2023				
	ACTUALS	ACTUALS	AMENDED BUDGET	PROJECTIONS	%Variance Fav/(Unfav): FY2022 Projections to FY2022 Budget	BASE BUDGET	CHANGES	PROPOSED BUDGET	%Variance Fav/(Unfav): FY2023 Budget to FY2022 Projections		
REVENUE											
40002:Sales Taxes	4,245,663	5,309,412	5,562,503	6,327,036	113.74%	6,833,199	-	6,833,199	8.00%		
42001:Interest Income	50,115	13,998	5,000	17,000	340.00%	10,000	-	10,000	-41.18%		
REVENUE TOTAL	4,295,778	5,323,410	5,567,503	6,344,036	113.95%	6,843,199	-	6,843,199	7.87%		



Street Tax: CC0001 Non-Departmental										
	FY2020	FY2021	FY2022			FY2023				
	ACTUALS	ACTUALS	AMENDED BUDGET	PROJECTIONS	%Variance Fav/(Unfav): FY2022 Projections to FY2022 Budget	BASE BUDGET	CHANGES	PROPOSED BUDGET	%Variance Fav/(Unfav): FY2023 Budget to FY2022 Projections	
PERSONNEL										
OPERATIONS										
OPERATING CAPITAL										
CIP EXPENSE										
DEBT SERVICE										
TRANSFERS										
CC0001 Non-Departmental Total	-	-	-	-	0.00%	-	-	-	0.00%	



Street Tax: CC0526 Systems Engineering										
	FY2020	FY2021	FY2022			FY2023				
	ACTUALS	ACTUALS	AMENDED BUDGET	PROJECTIONS	%Variance Fav/(Unfav): FY2022 Projections to FY2022 Budget	BASE BUDGET	CHANGES	PROPOSED BUDGET	%Variance Fav/(Unfav): FY2023 Budget to FY2022 Projections	
PERSONNEL										
OPERATIONS										
51005:Professional Services	-	42,300	-	-	0.00%	-	-	-	0.00%	
52509:Maintenance Expense	-	639,558	-	-	0.00%	1,000,000	-	1,000,000		
OPERATIONS TOTAL	-	681,858	-	-	0.00%	1,000,000	-	1,000,000	0.00%	
OPERATING CAPITAL										
CIP EXPENSE										
DEBT SERVICE										
TRANSFERS										
CC0526 Systems Engineering Total	-	681,858	-	-	0.00%	1,000,000	-	1,000,000	0.00%	



Street Tax: CC0802 Public Works										
	FY2020	FY2021	FY2022			FY2023				
	ACTUALS	ACTUALS	AMENDED BUDGET	PROJECTIONS	%Variance Fav/(Unfav): FY2022 Projections to FY2022 Budget	BASE BUDGET	CHANGES	PROPOSED BUDGET	%Variance Fav/(Unfav): FY2023 Budget to FY2022 Projections	
PERSONNEL										
OPERATIONS										
51005:Professional Services	187,775	-	-	-	0.00%	-	-	-	0.00%	
52509:Maintenance Expense	787,754	-	-	-	0.00%	-	-	-	0.00%	
OPERATIONS TOTAL	975,529	-	-	-	0.00%	-	-	-	0.00%	
OPERATING CAPITAL										
60006:Capital Outlay - Streets	286,205	-	-	-	0.00%	-	-	-	0.00%	
OPERATING CAPITAL TOTAL	286,205	-	-	-	0.00%	-	-	-	0.00%	
CIP EXPENSE										
62001:CIP Expense	2,777,055	1,499,101	9,850,899	9,850,899	100.00%	6,500,000	-	6,500,000	-34.02%	
CIP EXPENSE TOTAL	2,777,055	1,499,101	9,850,899	9,850,899		6,500,000	-	6,500,000	-34.02%	
DEBT SERVICE										
TRANSFERS										
CC0802 Public Works Total	4,038,789	1,499,101	9,850,899	9,850,899	100.00%	6,500,000	-	6,500,000	-34.02%	