# **PRESIDIO**

### **QUOTE:** DATE:

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TO:	City of Georgetown Erin McDonald 300-1 Industrial Avenue GEORGETOWN, TX 78627 erin.mcdonald@georgetown.org (p) 512-508-0736	FROM: Presidio Networked Solutions Group, LLC   Daniel Guzman 10415 Morado Circle   The Campus Building 1 Suite 320   Austin, TX 78759 dguzman@presidio.com   dguzman@presidio.com (p) 512.795.7146
Customer#:	CITYO589	Contract Vehicle: Texas DIR-TSO-4167 Cisco
Customer#: Account Ma		Contract Vehicle: Texas DIR-TSO-4167 Cisco
	anager: Daniel Guzman	Contract Vehicle: Texas DIR-TSO-4167 Cisco

**Comments:** Lined 15, 18, 20, 22, 23, 24, 25, 27, and 28 are only charges based on usage. Based on conversations with the team at Georgetown, a baseline usage of 9,000 calls per month is estimated for the Virtual Voice ChatBot and Virtual Web bot for a monthly estimated charge of \$725. These can vary based on actual usage and will be billed on actual usage.

#	Part #	Description			Unit Price	Qty	Ext Price
Cisco							
A-F	LEX-CC	Initial Term: Auto-Renewal Term:	36 months 12 months	Billing Model: Requested Start Date:	Monthly 07/14/2021		
1	A-FLEX-CC	Flex Contact Cente	er		\$0.00	1	\$0.00
Rec	urring Charges						
2	SVS-FLEX-SUPT-BAS	Basic Support for F	Flex Plan		\$0.00	1 Each for 36 months	\$0.00
3	A-CJP-ANS-AGT-ENT	Webex Contact Ce	nter Named Standard Ag	ent Entitlement	\$0.00	1 Users for 36 months	\$0.00
4	A-CJP-ANP-AGT-ENT	Webex Contact Ce	nter Named Premium Ag	ent Entitlement	\$0.00	10 Users for 36 months	\$0.00
5	A-FLEX-G-C-ENT	Flex CC Cloud Ent	itlement CCAI Powered b	y Google Cloud	\$0.00	1 for 36 months	\$0.00
6	A-CJP-CNPN		nter Premium Named Ag	ent led at \$142.01 per user per month s	\$94.67 shown on line 19	10 Users for 36 months	\$34,081.20
		Credit Name: Cisc	o Contact Center Cloud A	cceleration Incentive Premium - pplicable at Renewal: No	(\$100.00)	1 for 36 months	(\$3,600.00)
			petitive Contact Center A Applicable at Renewal: Ye	gent to Premium-NU   Credit Type: es	(\$80.00)	1 for 36 months	(\$2,880.00)
7	A-CC-NQM-ENT	Quality Manageme	nt Named Agent Entitlem	ent	\$0.00	9 Users for 36 months	\$0.00
8	A-FLEX-WCC-DID-ENT	Webex Contact Ce	nter PSTN Audio Toll Inb	ound Entitlement	\$0.00	10 for 36 months	\$0.00
9	A-FLEX-CJIVR	WxCC Additional C	Cisco IVR Ports		\$43.69	10 Ports for 36 months	\$15,728.40
	c	omments: Any addition	nal IVR ports that may be	needed will be billed at \$55.76 per	port per month		
10	A-FLEX-WCC-DID		nter PSTN Audio Toll Inb		\$13.50	10 for 36 months	\$4,860.00
	C	omments: Additional P	STN Audio Toll Inbound i	nstances will be billed at rate of \$15	5.65 per instance per mo	nth shown on line 16	
11	A-FLEX-P-CC	On Prem to Webe	Contact Center - Premis	es Ent	\$0.00	1 Users for 36 months	\$0.00

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12	A-FLEX-NQM	Qualit	y Management Named Agent	\$31.50	9 for	\$10,206.00
		Comments:	Additional Quality Management Agents will be billed at \$47.25 per user per	er month shown on line 2	36 months 1	-
13	A-FLEX-RTS	Real	Time Storage per 50GB	\$5.40	6 Each for 36 months	\$1,166.40
		Comments:	Total storage commitment of 300GB per month for call recording or text s block per month shown on line 29	torage additional storage		50GB
14	A-FLEX-ARC	Archiv	e Storage 50GB Monthly	\$1.80	3 Each for 36 months	\$194.40
		Comments:	Total archive storage of 150GB per month additional storage charged at \$	2.70 for each 50GB bloc	k per month shown or	n line 30
				Recurring Monthly C Total Recu	harges: rring Charges:	\$1,659.90 \$59,756.40
Usa	ge Charges					
15	A-FLEX-G-SP-DT	Flex 0	C Speech Based Intent Detection	\$0.0060	Per	\$0.00
		Comments:	This line item will invoice monthly based on actual usage and is therefore per 15s query, rounded up to 15s period of this quote.	not factored into the grar	id total shown at the t	pottom.
16	A-FLEX-WCC-DID-O	Webe	x Contact Center PSTN Audio Toll Inbound Overage	\$15.65	Per	\$0.00
		Comments:	This line item will invoice monthly based on actual usage and is therefore of this quote.	not factored into the grar	nd total shown at the t	pottom
17	A-CJP-CNSN-O	Webe	x Contact Center Standard Named Agent Overage	\$109.24	Per	\$0.00
		Comments:	This line item will invoice monthly based on actual usage and is therefore of this quote.	not factored into the grar	id total shown at the b	oottom
18	A-FLEX-G-TXT-DT	Flex 0	C Text Based Intent Detection	\$0.0018	Per	\$0.00
		Comments:	This line item will invoice monthly based on actual usage and is therefore per query request, incl. DF response of this quote. Billed Per query request, incl. DF response	not factored into the grar	nd total shown at the t	pottom.
19	A-CJP-CNPN-O	Webe	x Contact Center Premium Named Agent Overage	\$142.01	Per	\$0.00
		Comments:	This line item will invoice monthly based on actual usage and is therefore of this quote.	not factored into the grar	id total shown at the t	oottom
20	A-FLEX-G-S2TXT-P	Flex (	C Speech-To-Text conversion powered by ML- Premium	\$0.0083	Per	\$0.00
		Comments:	This line item will invoice monthly based on actual usage and is therefore of this quote. Billed per 15s, rounded up to 15s period	not factored into the grar	nd total shown at the b	pottom
21	A-FLEX-NQM-O	Qualit	y Management Named Agent Overage	\$47.25	Per	\$0.00
		Comments:	This line item will invoice monthly based on actual usage and is therefore of this quote.	not factored into the grar	nd total shown at the b	oottom
22	A-FLEX-G-TXT2S-S	Flex 0	C Text-To-Speech conersion pwered by ML-Standard	\$3.65	Per	\$0.00
		Comments:	This line item will invoice monthly based on actual usage and is therefore of this quote. Billed per million character, roundup up to next million per m		nd total shown at the t	pottom
23	A-FLEX-G-TXT2S-P	Flex 0	C Text-To-Speech conversion powered by ML- Premium	\$14.60	Per	\$0.00
		Comments:	This line item will invoice monthly based on actual usage and is therefore of this quote. Billed per million character, roundup up to next million per m		nd total shown at the t	pottom
24	A-FLEX-G-S2TXT-AA	P Flex C	C Agent Answers Voice Premium	\$1.57	Per	\$0.00
		Comments:	This line item will invoice monthly based on actual usage and is therefore of this quote.	not factored into the grar	nd total shown at the b	pottom
25	A-FLEX-G-S2TXT-AA	S Flex C	C Agent Assist Standard	\$1.26	Per	\$0.00
		Comments:	This line item will invoice monthly based on actual usage and is therefore of this quote.	not factored into the grar	nd total shown at the b	pottom

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26	A-FLEX-CJIVR-O	WxCC	Additional IVR Ports Overage	\$55.76	Per Port	\$0.
		Comments:	This line item will invoice monthly based on actual usage and is ther of this quote.	efore not factored into the gra	and total shown at th	he bottom
27	A-FLEX-G-S2TXT-S	Flex C	C Speech-To-Text conversion powered by ML - Standard	\$0.0054	Per	\$0.
		Comments:	This line item will invoice monthly based on actual usage and is ther of this quote. Billed per million character, roundup up to next million		and total shown at tl	he bottom
28	A-FLEX-G-TXT-AA	Flex C	C Agent Answers Text	\$0.0700	Per	\$0.
		Comments:	This line item will invoice monthly based on actual usage and is ther of this quote.	refore not factored into the gra	and total shown at tl	he bottom
29	A-FLEX-RTS-O	Real 1	ime Storage Overage	\$8.10	Per Each	\$0.
		Comments:	This line item will invoice monthly based on actual usage and is ther of this quote.	refore not factored into the gra	and total shown at tl	he bottom
30	A-FLEX-ARC-O	Archiv	e Storage Overage per 50GB	\$2.70	Per Each	\$0.
		Comments:	This line item will invoice monthly based on actual usage and is ther of this quote.	refore not factored into the gra	and total shown at tl	he bottom
				Total Usage	Charges:	Billed As Incurr
					Total:	\$59,756.
				Total (Cisco):		\$59,756.
rofe	ssional Services					
rofe 31	ssional Services PS-SVC-CONCTR-FF	F Fixed	Fee pricing for Contact Center Professional Services	\$28,000.00	1.0000	\$28,000.
			Fee pricing for Contact Center Professional Services WxCC Cloud Essential	\$28,000.00	1.0000	\$28,000.
		Deliverable:		\$28,000.00 \$11,700.00	1.0000	
31	PS-SVC-CONCTR-FF	Deliverable: Fixed	WxCC Cloud Essential			
31	PS-SVC-CONCTR-FF	Deliverable: Fixed Deliverable:	WxCC Cloud Essential Fee pricing for Contact Center Professional Services			\$11,700.
31 32	PS-SVC-CONCTR-FF	Deliverable: Fixed Deliverable: Fixed	WxCC Cloud Essential Fee pricing for Contact Center Professional Services WxCC Enhancements - Email, Screen Pop, Callback, TUI	\$11,700.00	1.0000	\$11,700.
31 32	PS-SVC-CONCTR-FF	Deliverable: Fixed Deliverable: Fixed Deliverable:	WxCC Cloud Essential Fee pricing for Contact Center Professional Services WxCC Enhancements - Email, Screen Pop, Callback, TUI Fee pricing for Contact Center Professional Services	\$11,700.00	1.0000	\$11,700. \$12,500.
31 32 33	PS-SVC-CONCTR-FF	Deliverable: Fixed Deliverable: Fixed Deliverable: Fixed	WxCC Cloud Essential Fee pricing for Contact Center Professional Services WxCC Enhancements - Email, Screen Pop, Callback, TUI Fee pricing for Contact Center Professional Services WxCC FAQ Chatbot w/ GDF	\$11,700.00 \$12,500.00	1.0000	\$11,700. \$12,500.
31 32 33 34	PS-SVC-CONCTR-FF	Deliverable: Fixed Deliverable: Fixed Deliverable: Fixed Deliverable:	WxCC Cloud Essential   Fee pricing for Contact Center Professional Services   WxCC Enhancements - Email, Screen Pop, Callback, TUI   Fee pricing for Contact Center Professional Services   WxCC FAQ Chatbot w/ GDF   Fee pricing for Contact Center Professional Services	\$11,700.00 \$12,500.00	1.0000	\$11,700. \$12,500. \$6,850.
31 32 33 34	PS-SVC-CONCTR-FF	Deliverable: Fixed Deliverable: Fixed Deliverable: Fixed Deliverable: Fixed	WxCC Cloud Essential   Fee pricing for Contact Center Professional Services   WxCC Enhancements - Email, Screen Pop, Callback, TUI   Fee pricing for Contact Center Professional Services   WxCC FAQ Chatbot w/ GDF   Fee pricing for Contact Center Professional Services   Calabrio Design Complete	\$11,700.00 \$12,500.00 \$6,850.00	1.0000 1.0000 1.0000	\$11,700. \$12,500. \$6,850.
31 32 33 34	PS-SVC-CONCTR-FF	Deliverable: Fixed Deliverable: Fixed Deliverable: Fixed Deliverable: Fixed Deliverable:	WxCC Cloud Essential   Fee pricing for Contact Center Professional Services   WxCC Enhancements - Email, Screen Pop, Callback, TUI   Fee pricing for Contact Center Professional Services   WxCC FAQ Chatbot w/ GDF   Fee pricing for Contact Center Professional Services   Calabrio Design Complete   Fee pricing for Contact Center Professional Services	\$11,700.00 \$12,500.00 \$6,850.00	1.0000 1.0000 1.0000	\$11,700. \$12,500. \$6,850. \$9,500.
<ul><li>31</li><li>32</li><li>33</li><li>34</li><li>35</li></ul>	PS-SVC-CONCTR-FF	Deliverable: Fixed Deliverable: Fixed Deliverable: Fixed Deliverable: Fixed Deliverable: Fixed	WxCC Cloud Essential   Fee pricing for Contact Center Professional Services   WxCC Enhancements - Email, Screen Pop, Callback, TUI   Fee pricing for Contact Center Professional Services   WxCC FAQ Chatbot w/ GDF   Fee pricing for Contact Center Professional Services   Calabrio Design Complete   Fee pricing for Contact Center Professional Services   Calabrio AQM Implementation	\$11,700.00 \$12,500.00 \$6,850.00 \$9,500.00	1.0000 1.0000 1.0000 1.0000	\$11,700. \$12,500. \$6,850. \$9,500.
<ul><li>31</li><li>32</li><li>33</li><li>34</li><li>35</li></ul>	PS-SVC-CONCTR-FF	Deliverable: Fixed Deliverable: Fixed Deliverable: Fixed Deliverable: Fixed Deliverable: Fixed	WxCC Cloud Essential   Fee pricing for Contact Center Professional Services   WxCC Enhancements - Email, Screen Pop, Callback, TUI   Fee pricing for Contact Center Professional Services   WxCC FAQ Chatbot w/ GDF   Fee pricing for Contact Center Professional Services   Calabrio Design Complete   Fee pricing for Contact Center Professional Services   Calabrio AQM Implementation   Fee pricing for Contact Center Professional Services   Calabrio Training Credits	\$11,700.00 \$12,500.00 \$6,850.00 \$9,500.00	1.0000 1.0000 1.0000 1.0000	\$11,700. \$12,500. \$6,850. \$9,500. \$4,500.
<ul><li>31</li><li>32</li><li>33</li><li>34</li><li>35</li></ul>	PS-SVC-CONCTR-FF	Deliverable: Fixed Deliverable: Fixed Deliverable: Fixed Deliverable: Fixed Deliverable: Fixed	WxCC Cloud Essential   Fee pricing for Contact Center Professional Services   WxCC Enhancements - Email, Screen Pop, Callback, TUI   Fee pricing for Contact Center Professional Services   WxCC FAQ Chatbot w/ GDF   Fee pricing for Contact Center Professional Services   Calabrio Design Complete   Fee pricing for Contact Center Professional Services   Calabrio AQM Implementation   Fee pricing for Contact Center Professional Services   Calabrio Training Credits	\$11,700.00 \$12,500.00 \$6,850.00 \$9,500.00 \$4,500.00 Professional Services):	1.0000 1.0000 1.0000 1.0000	\$11,700. \$12,500. \$6,850. \$9,500. \$4,500. \$73,050.
<ul><li>31</li><li>32</li><li>33</li><li>34</li><li>35</li></ul>	PS-SVC-CONCTR-FF	Deliverable: Fixed Deliverable: Fixed Deliverable: Fixed Deliverable: Fixed Deliverable: Fixed	WxCC Cloud Essential   Fee pricing for Contact Center Professional Services   WxCC Enhancements - Email, Screen Pop, Callback, TUI   Fee pricing for Contact Center Professional Services   WxCC FAQ Chatbot w/ GDF   Fee pricing for Contact Center Professional Services   Calabrio Design Complete   Fee pricing for Contact Center Professional Services   Calabrio AQM Implementation   Fee pricing for Contact Center Professional Services   Calabrio Training Credits	\$11,700.00 \$12,500.00 \$6,850.00 \$9,500.00 \$4,500.00	1.0000 1.0000 1.0000 1.0000	\$28,000.0 \$11,700.0 \$12,500.0 \$6,850.0 \$9,500.0 \$4,500.0 \$73,050.0 \$132,806

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This quote is governed by Terms and Conditions of Texas DIR-TSO-4167 Contract. State of Texas Vendor ID 17605152499 Standard-Terms-for-Purchase-of-Services or Goods Quote valid for 30 days from date shown above. Prices may NOT include all applicable taxes and shipping charges All prices subject to change without notice. Supply subject to availability.

> Purchase Order should be issued to: Presidio Networked Solutions Group, LLC 7701 Las Colinas Ridge #600, Irving, TX 75063

Pursuant to this contract your PO must reflect the following contract: Texas DIR-TSO-4167 Tax ID# 76-0515249; Size Business: Large; CAGE Code: 639L4; DUNS#11-436-9671; CEC 15-506005G Credit: Net 30 days (all credit terms subject to prior Presidio credit department approval) Delivery: FOB Terms Dictated by individual PO details

Customer hereby authorizes and agrees to make timely payment for products delivered and services rendered, including payments for partial shipments

Customer Signature

Date