

Customer: Georgetown PD
 Attention: Jess Henderson & Chief Wayne Nero
 Date Issued: 8/28/2019
 Expiration: 11/30/2019



4RE/VISTA Price Quote

Contract: DIR-TSO-4163

Part Number	Detail	Qty	MSRP	DIR Discount %	DIR Discount \$	Discounted Price	Extended Price	Year 1	Year 2	Year 3	Year 4	Year 5
VIS-EXT-WIF-BUN	VISTA HD WiFi and 4RE System Bundle. Includes 4RE Standard DVR Camera System with integrated 200GB automotive grade hard drive, ZSL camera, 16GB USB removable thumb drive, rear facing cabin camera, GPS, hardware, cabling and your choice of mounting bracket. It will also include the VISTA HD Wi-Fi Extended Capacity Wearable Camera with 9 hours continuous HD recording, one camera mount, 32 GB of storage, Wi-Fi docking base, Power over Ethernet Smart Switch	78	\$ 6,945.00	22.00%	\$ 1,527.90	\$ 5,417.10	\$ 422,533.80	\$ 422,533.80				
VIS-EXT-WIF-001	VISTA HD WiFi Additional Camera Only	31	\$ 1,250.00	21.00%	\$ 262.50	\$ 987.50	\$ 30,612.50	\$ 30,612.50				
VIS-CHG-BS2-KIT	VISTA Charging Base R2 Kit, incl. Power and USB Cables	100	\$ 120.00	21.00%	\$ 25.20	\$ 94.80	\$ 9,480.00	\$ 9,480.00				
VIS-VTS-DTC-001	VISTA Transfer Station Assy, 8 Cameras, Ethernet, DEV 144, Enhanced ESD Protection	3	\$ 1,870.00	21.00%	\$ 392.70	\$ 1,477.30	\$ 4,431.90	\$ 4,431.90				
VIS-CHG-MAG-001	Charging Cable, VISTA QuickConnect 12 V Magnetic Mobile Charging Kit	100	\$ 125.00	21.00%	\$ 26.25	\$ 98.75	\$ 9,875.00	\$ 9,875.00				
WAR-VIS-WIF-NOF	3 Year VISTA WiFi, No-Fault Hardware and Software Maintenance Bundle	123	\$ 815.00	21.00%	\$ 171.15	\$ 643.85	\$ 79,193.55	\$ 79,193.55				
KEY-EL4-SRV-001	Evidence Library 4 Web Server Site License Key	1	\$ 1,250.00	21.50%	\$ 268.75	\$ 981.25	\$ 981.25	\$ 981.25				
KEY-EL4-DEV-004	Evidence Library 4 Web VISTA Combo-Discount Device License Key	78	\$ 95.00	21.50%	\$ 20.43	\$ 74.58	\$ 5,816.85	\$ 5,816.85				
KEY-EL4-DEV-002	Evidence Library 4 Web VISTA Device License Key	31	\$ 190.00	21.50%	\$ 40.85	\$ 149.15	\$ 4,623.65	\$ 4,623.65				
KEY-EL4-DEV-001	Evidence Library 4 Web 4RE In-Car Device License Key	85	\$ 190.00	21.50%	\$ 40.85	\$ 149.15	\$ 12,677.75	\$ 12,677.75				
CAB-RIA-100-SRY	Radar Interface Cable for Stalker, Y-Cable, 10'	67	\$ 95.00	21.50%	\$ 20.43	\$ 74.58	\$ 4,996.53	\$ 4,996.53				
CAM-4RE-PAN-NHD	Front Camera, 4RE, HD Panoramic, (Reduced EMI)	78	\$ 250.00	21.50%	\$ 53.75	\$ 196.25	\$ 15,307.50	\$ 15,307.50				
4RE-STD-GPS-RV2	4RE Interview Room Camera System. Includes two cameras, one dome and one covert camera. Also includes a microphone, DVR, integrated 200GB automotive grade hard drive, 16GB USB removable thumb drive, desktop stand & cabling, 1 yr. warranty and remote viewing software.	10	\$ 6,230.00	21.50%	\$ 1,339.45	\$ 4,890.55	\$ 48,905.50	\$ 48,905.50				
4RE-WRL-KIT-101	4RE In-Car 802.11n Wireless Kit, 5GHz (2.4 GHz is available by request)	78	\$ 250.00	21.50%	\$ 53.75	\$ 196.25	\$ 15,307.50	\$ 15,307.50				
WAP-MIK-CON-802	WiFi Access Point, Configured, MikroTik, 802.11n, 5GHz, SXT, AP	5	\$ 315.00	20.38%	\$ 64.20	\$ 250.80	\$ 1,254.02	\$ 1,254.02				
WAR-4RE-CAR-1ST	Warranty, 4RE, In-Car, 1st Year (Months 1-12)	95	\$ -	0.00%	\$ -	\$ -	\$ -	\$ -				
WAR-4RE-CAR-2ND	Warranty, 4RE, In-Car, 2nd Year (Months 13-24)	95	\$ 125.00	21.00%	\$ 26.25	\$ 98.75	\$ 9,381.25	\$ 9,381.25				
WAR-4RE-CAR-3RD	Warranty, 4RE, In-Car, 3rd Year (Months 25-36)	95	\$ 250.00	21.00%	\$ 52.50	\$ 197.50	\$ 18,762.50	\$ 18,762.50				
WAR-4RE-CAR-4TH	Warranty, 4RE, In-Car, 4th Year (Months 37-48)	95	\$ 410.00	21.00%	\$ 86.10	\$ 323.90	\$ 30,770.50	\$ 30,770.50				
WAR-4RE-CAR-5TH	Warranty, 4RE, In-Car, 5th Year (Months 49-60)	95	\$ 565.00	21.00%	\$ 118.65	\$ 446.35	\$ 42,403.25	\$ 42,403.25				
SFW-MNT-EL4-001	Software Maintenance, Evidence Library, 1st Year (Months 1-12)	95	\$ -	0.00%	\$ -	\$ -	\$ -	\$ -				
SFW-MNT-EL4-002	Software Maintenance, Evidence Library, 2nd Yr (Months 13-24)	95	\$ 190.00	21.50%	\$ 40.85	\$ 149.15	\$ 14,169.25	\$ 14,169.25				
SFW-MNT-EL4-003	Software Maintenance, Evidence Library, 3rd Yr (Months 25-36)	95	\$ 190.00	21.50%	\$ 40.85	\$ 149.15	\$ 14,169.25	\$ 14,169.25				
SFW-MNT-EL4-004	Software Maintenance, Evidence Library, 4th Yr (Months 37-48)	218	\$ 190.00	21.50%	\$ 40.85	\$ 149.15	\$ 32,514.70	\$ 32,514.70				
SFW-MNT-EL4-005	Software Maintenance, Evidence Library, 5th Yr (Months 49-60)	218	\$ 190.00	21.50%	\$ 40.85	\$ 149.15	\$ 32,514.70	\$ 32,514.70				
KEY-WGV-RED-E01	Software, REDACTIVE(sm) Enterprise, Single Seat License Key	1	\$ 7,495.00	21.50%	\$ 1,611.43	\$ 5,883.58	\$ 5,883.58	\$ 5,883.58				
WAR-WGR-MNT-001	Software Maintenance, REDACTIVE(sm), 1st Year (Months 1-12)	1	\$ 1,245.00	21.50%	\$ 267.68	\$ 977.33	\$ 977.33	\$ 977.33	\$ 977.33	\$ 977.33	\$ 977.33	\$ 977.33
HDW-4RE-VIS-RED	Redactive Tower, Xeon 16 Core, 480GB SSD, Blu Ray DVDWRW, 16GB RAM	1	\$ 5,000.00	20.38%	\$ 1,019.00	\$ 3,981.00	\$ 3,981.00	\$ 3,981.00				
HDW-4RE-SRV-201	Server, 4RE, 16 HDD, RAID 6, 3U, 16-35 Concurrent Cars, 5CAL, Gen 3	2	\$ 11,065.00	20.38%	\$ 2,255.05	\$ 8,809.95	\$ 17,619.91	\$ 17,619.91				
HDW-4RE-HDD-6TB	Hard Drive, Server, 6TB, 6GB/s 7,200 RPM, 128MB, Enterprise, 4RE	6	\$ 550.00	23.40%	\$ 128.70	\$ 421.30	\$ 2,527.80	\$ 2,527.80				
HDW-4RE-HDD-8TB	Hard Drive, Server, 8TB, 6GB/s 7,200 RPM, 128MB, Enterprise, 4RE	12	\$ 810.00	20.38%	\$ 165.08	\$ 644.92	\$ 7,739.06	\$ 7,739.06				
SVC-VID-REM-100	Video System Removal (Per Unit Charge)	65	\$ 150.00	0.00%	\$ -	\$ 150.00	\$ 9,750.00	\$ 9,750.00				
SVC-4RE-INS-100	4RE System Installation, In-Car (Per Unit Charge)	78	\$ 450.00	0.00%	\$ -	\$ 450.00	\$ 35,100.00	\$ 35,100.00				
SVC-4RE-ONS-400	4RE System Setup, Configuration, Testing and Training (WG-TS)	1	\$ 3,125.00	21.23%	\$ 663.44	\$ 2,461.56	\$ 2,461.56	\$ 2,461.56				
SVC-4RE-INS-100	Interview Room Installation	10	\$ 1,200.00	0.00%	\$ -	\$ 1,200.00	\$ 12,000.00	\$ 12,000.00				
WAR-SRV-RCK-SYR	Warranty for the Server- Year 4 and 5	2	\$ 1,485.00	21.00%	\$ 311.85	\$ 1,173.15	\$ 2,346.30	\$ 2,346.30				
	CAD/RMS Integration (priced per device)	218	\$ 192.00	21.50%	\$ 41.28	\$ 150.72	\$ 32,856.96	\$ 32,856.96	\$ 32,856.96	\$ 32,856.96	\$ 32,856.96	\$ 32,856.96

Total: \$ 799,240.78 \$ 57,384.79 \$ 66,766.04 \$ 97,119.49 \$ 108,752.24