

Electric Vehicle (EV) Charging Station Update

James Foutz
Conservation and Marketing
Manager



Council Workshop
August 27, 2019

Agenda

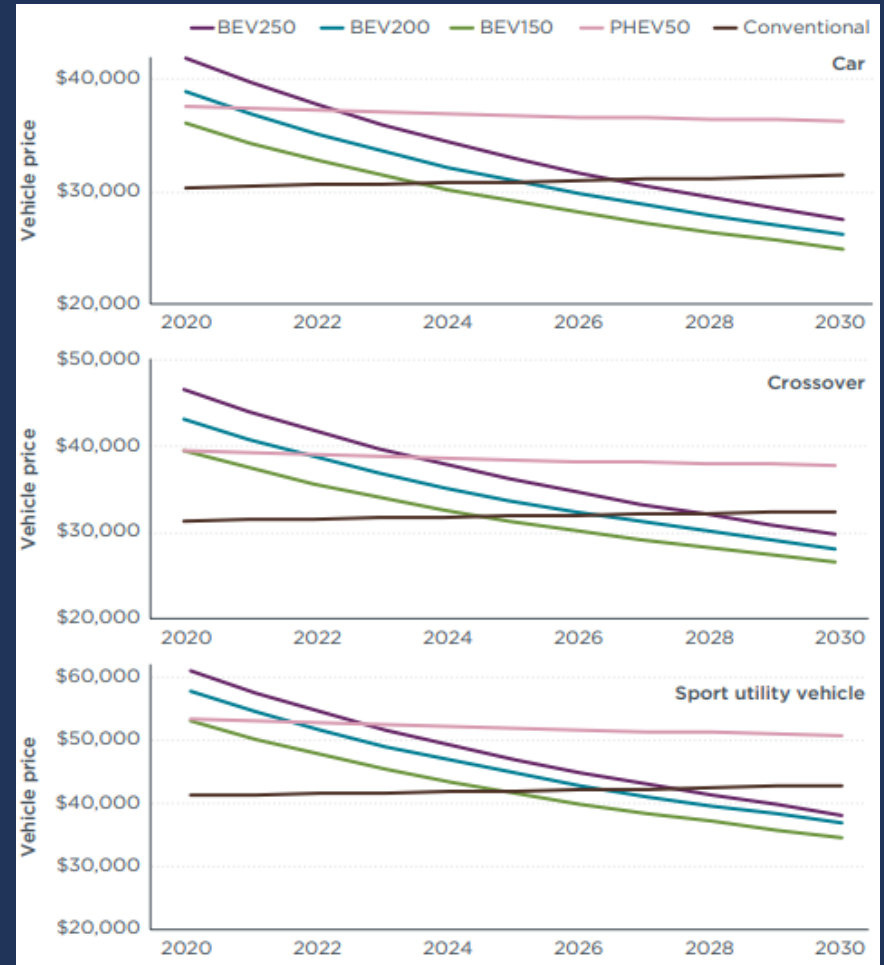
- 2011 Early Adopter
- 2019 Outlook
- 2019 EV Market Share
- Station Summary
- Recap of Usage During Program (2011-2019)
- Program Direction Options
 - Cost Summary

2011 - Early Adopter

- City was an early adopter of technology
- Lack of a wide spread charging network
 - Department of Energy invests in a nationwide charging network – Smart Charge America program
 - Six (6) stations awarded to Georgetown
- Attract EV drivers to utilize downtown businesses
- Evaluate the potential for future revenue

2019 - Outlook

- **Barriers for EV adoption**
 - Charging station locations
 - Battery range
 - Cost
- **Battery costs continue to decline**
 - Range continues to increase
 - Stations no longer needed to be in close proximity
- **Cost parity between EV's and conventional vehicles expected in the next 10 years**



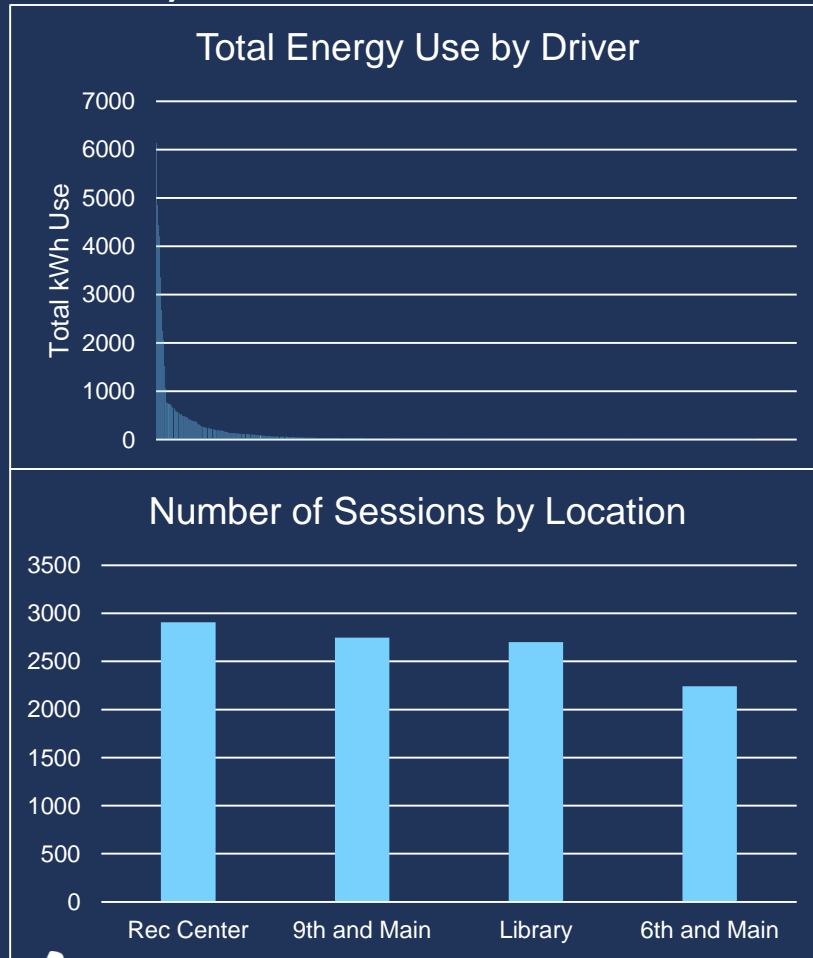
2019 EV Market Share

- **Market share continues to grow**
 - increased vehicle models and charging infrastructure.
 - 20 models available in the Austin area
- **Market share for Austin metro area**
 - Top 15 areas among new vehicles.
 - 3% of vehicles bought in 2018 were EV's

Station Summary

- Six (6) stations originally installed in the downtown area
 - Two (2) at the Recreation Center (removed June 2019 due to inoperability)
 - Two (2) at the parking lot on 9th and Main (removed April 2019 due to inoperability)
 - One (1) behind the former council Chambers (removed June 2019 due to inoperability)
 - One (1) at the Library (still active)
- Stations have reached their End-of-Life, replacement parts are not available
- Stations no longer allowed on the Chargepoint network as of December 2019.

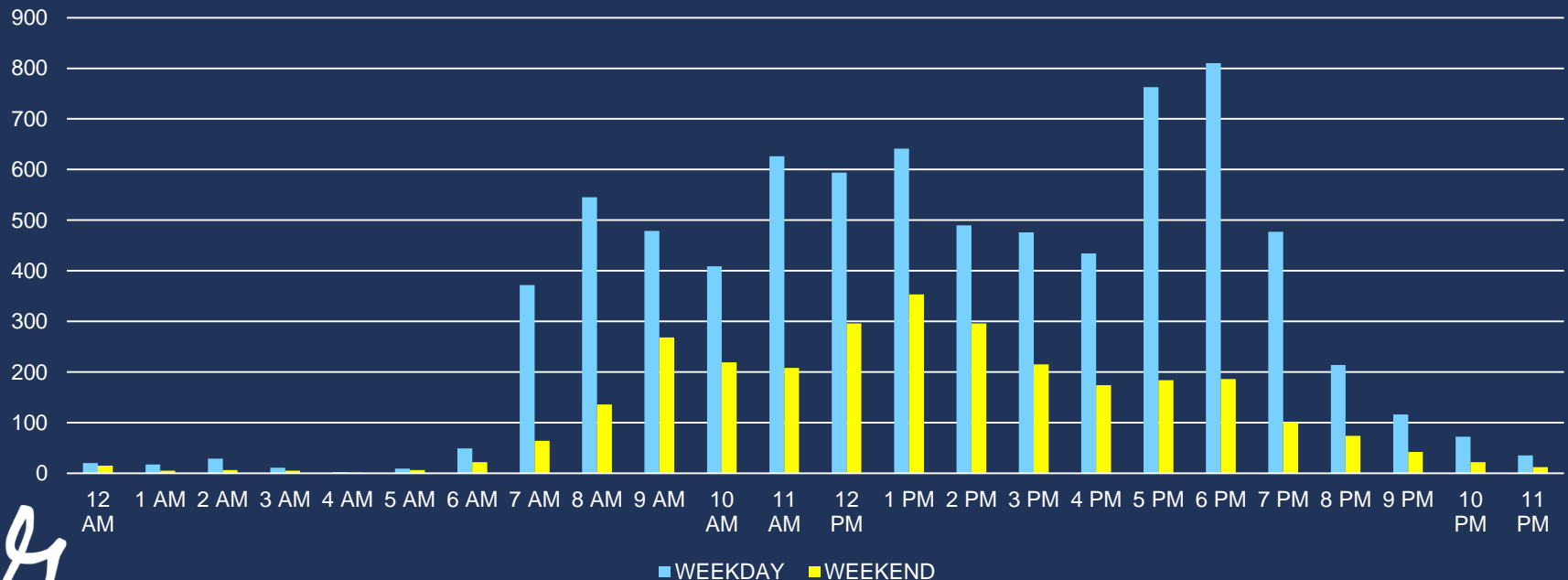
Recap of Usage During EV Program (2011-2019)



- 10 drivers accounted for 47% of the usage.
- Most used stations
 - Rec Center
 - Parking lot at 9th and Main
 - Library

Recap of Usage During EV Program (2011-2019)

- Majority of the usage was during the day
 - Peak usage occurred around 6:00pm.
- Pattern has changed over time
 - From weekends to weekdays.



Program Direction Options

- **Option A: Status Quo**
 - One (1) Station currently in operation
 - Remove upon failure or December 2019 – whichever comes first
 - Removal cost is approximately \$300
 - Let market determine & drive program with no City assistance

Program Direction Options

Option B: City owned and operated

- Replacement Cost: \$21,000
 - Purchase and install five (5) Level 2 Charging Stations.
- Annual maintenance/licensing fee: \$2,200/year
 - Renewable every year after the first year.
- Replacement cycle : every 5 years
- Total 5 year Investment : \$29,800 + energy charges
- Energy Charges: Paid by customers using stations
- City is competing with other market providers

Program Direction Options

Option C : Station as a Service

- Replacement Costs: \$0
 - City owns the property - vendor owns the station.
 - Utilize existing station locations
 - Contract with 3rd party to provide stations and service
- Annual Service Fee: \$7,500 + energy charges
- Total 5-year investment: \$37,500 + energy charges
- Energy Charges: Paid by customers using stations
- City is partnering with vendor for technology & maintenance
 - City is competing with other market providers

Program Direction Options

Option D: Customer Rebates for EV infrastructure

- Replacement Cost / Annual Fees: \$0
 - Stations would be placed on customer's side of the meter,
 - Operation and maintenance would be customer's responsibility
- Rebate Offering: \$4,000 - \$9,000
 - Market costs for Level 2 charging stations is between \$4,000 and \$9,000.
 - Set rebate at a desired recovery percentage or at full cost up to a certain level
- Total 5-year investment: Depends on # of rebates
 - Set Maximum amount per year
- Commercial customers have expressed interest in EV chargers as an employee benefit, and to draw business.
- Energy costs paid through rebated customer's electric rate
- Influencing market through station placement

Cost Summary: 5 Stations

Option	5 Year Investment	Energy Charge	Market Participation
Option A: Status Quo	\$0	City	Market drives program
Option B: City owned and Operated	\$29,800	Customer	City competes with market providers
Option C: Station as a Service	\$37,500	Customer	City's partnership competes with market providers
Option D: Customer Rebate	Predetermined Maximum	Customer	City influences locations

Questions?

